GLP Financial Services
DIGITAL WAREHOUSE FINANCING

GLP fuels the businesses that make the modern world run more efficiently.

The information inside the following presentation slides are presented as of 30 September 2021 and US$ unless otherwise stated.
GLP is a leading logistics player which touches upon 77% of Global GDP

GLP is a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies. We operate across Vietnam, Brazil, China, Europe, India, Japan and the U.S. and have more than US$120 billion in assets under management in real estate and private equity.
Digital warehouse financing

GLP Financial Services Platform – Enabled by digitalized solutions

Various applications along supply chain

Low cost funds

verifiable risk control

information data
customer demand

Low cost funds

Supervised operational asset management

High quality financial assets
Technology-enabled service
Operation supervision of assets

Financial institutions

Technology empowerment

big data
+ blockchain
+ IOT

Inventory finance
- Finance cargo owner based on the cargo value in the warehouse

Freight receivable
- Finance logistic company based on freight receivables

Leasing
- Financial leasing of equipment or vehicles

Supply Chain
- Finance anchor buyers’ suppliers based on receivables or purchase order
We are committed to supporting movable property finance with better technology.

Digital warehouse financing

Key challenges for inventory financing

- Real-time monitoring of movable properties
- Value tracking of movable properties
- Multiple pledging
- Remote control of inbound/outbound

GLP is specialized in movable property pledge finance
Digital warehouse financing

Our solution for warehouse and inventory financing

**Key levers**

<table>
<thead>
<tr>
<th>Block chain</th>
<th>✓ To ensure the authenticity of data</th>
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<tr>
<td>IOT</td>
<td>✓ To monitor and control warehouse inbound and outbound, cargo shipping, status report, etc.</td>
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<tr>
<td>Big Data</td>
<td>✓ To perform risk management through cross verification of storage volume, price tracking and liquidation management</td>
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Cargo owners (traders)

Technology Service

Financing Services

Financial business

- Trade Finance
- Inventory Finance
- Cross-board

Supervised warehouse service center

- Cargo Access
- Operators and regulators
- Digital warehouse receipt

System data access

- Monitoring
- Cargo value
- Cargo access
- Inventory check

Financial block chain service

- Block-chain: Cargo owner, operators, regulators, logistics service providers, financial institutions
- Warehouse chain, warehouse receipt chain, commodity chain, value chain, Store the hash of the block chain in a credible third-party organization

Core system

Peripheral system

External system
Digital warehouse financing

**Case study – GLP movable property pledge finance (1/3)**

**Financial Regulatory Warehouse Platform** -- 24-hour online monitoring of cargo status by combining Big Data, Internet of Things and blockchain technology. Digital warehouse receipt system with the functions of collection tracking, digital monitoring and value analysis made the whole state of goods transparent and visual.

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**Real control of movable property in various industry sectors**

**FMCG**

- Partnered with a well-known warehouse enterprise in Wuhan
- Pledge financing for FMCG
- WMS system integration for inbound/outbound tracking
- Real time on-site monitoring – red flag if any abnormal or unexpected moving of goods

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*Pledged goods vs. real time WMS record*
Digital warehouse financing

Case study – GLP movable property pledge finance (2/3)

Financial Regulatory Warehouse Platform -- 24-hour online monitoring of cargo status by combining Big Data, Internet of Things and blockchain technology. Digital warehouse receipt system with the functions of collection tracking, digital monitoring and value analysis made the whole state of goods transparent and visual.

Real control of movable property in various industry sectors

Bulk plastic materials

- Partnered with a large warehousing enterprise in Fujian Province
- Pledge financing services for bulk plastic particles
- Providing digital warehouse receipt solution based on financial supervision
- Enhancing the stickiness of warehouse customers and promoting the digitalization of the industry

Real time monitoring backed up with block chain record
Digital warehouse financing

Case study – GLP movable property pledge finance (3/3)

**Financial Regulatory Warehouse Platform** -- 24-hour online monitoring of cargo status by combining Big Data, Internet of Things and blockchain technology. Digital warehouse receipt system with the functions of collection tracking, digital monitoring and value analysis made the whole state of goods transparent and visual.

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**Real control of movable property in various industry sectors**

### Bulk grain

- Pledge financing services for **bulk grain**
- Leveraging **IOT** technology, providing 24-hour online monitoring of the status of goods by providing cargo control solutions for the bulk grain industry

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Intelligent dashboard view on all financed assets

Warehouse status tracking

IOT status
Digital warehouse financing

Case study – GLP warehouse equipment leasing

Pharmaceutical industry

- Provide **cold storage renovation** and related **equipment rental** services for a global biomedical giant enterprise
- Accelerate business development for our client by leveraging flexible leasing solution
- Customized cold storage solution: **warehouse + cold equipment + leasing**

Space+ solution

- Warehouse related equipment **leasing plan to go along with our warehouse offerings**
- Enabled by **IoT**, we are able to track real-time equipment operation status, utilization, environment temperature, etc.
Digital warehouse financing

GLP Financial Services - Achievement

Asian Banker
Best Business Ecological Platform in China"
Awarded for two consecutive years in 2020 and 2021, GLP Financial Services is the only non-bank institution that honored this award

KPMG
Top 50 Financial Technology Enterprises in China
GLP FS was listed in the list together with WeBank, bxe-bank, Jianxin Financial Technology and other leading enterprises

CSF
7th Annual Conference of China Securitization Forum
The most influential forum in the ABS/ABN industry
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SEA Logistic Partners
GLP Financial Services