CreditEase’s Practice in Agricultural Supply Chain Finance

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CreditEase Overview

- **FinTech Enabling Services**
  - Wealth Management
    - Asset Allocation
    - Investment
    - Family Trust & Succession
    - Philanthropy
    - Life Planning
    - Education
  - Asset Management
    - VC/PE FoF
    - Capital Market FoF
    - Real Estate FoF
    - Fintech Investment Fund
    - Offshore Private Credit Fund

- **CreditTech**
  - Consumer Finance
  - SME Finance
  - Agriculture Finance

- **WealthTech**
  - Consumer Finance
  - SME Finance
  - Agriculture Finance

- **InsurTech**
  - Consumer Finance
  - SME Finance
  - Agriculture Finance

- **NYSE**: YRD
- **NEEQ Listed**
CHALLENGES
of Agricultural Enterprises in Financing

1. Weak foundation.
2. Low credit rating.
3. Lack of collaterals.
4. Difficulties in accessing capital markets.
Supply Chain Finance VS Traditional Credit

Supply Chain Finance emphasizes the synergetic relations between financial entities and supply chain participants, including the upstream and downstream of the supply chain, and provides comprehensive financial services to individual enterprises or upstream and downstream enterprises relying on the core enterprises of the supply chain.

<table>
<thead>
<tr>
<th></th>
<th>Traditional Credit</th>
<th>Supply Chain Finance</th>
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<tbody>
<tr>
<td><strong>Recipient</strong></td>
<td>Single enterprise</td>
<td>Groups</td>
</tr>
<tr>
<td><strong>Scale of rating</strong></td>
<td>Enterprise itself</td>
<td>Entire supply chain</td>
</tr>
<tr>
<td><strong>Authorization conditions</strong></td>
<td>Core asset collaterals; Third-party guarantee</td>
<td>Not limited to property pledge</td>
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<tr>
<td><strong>Financial institutions</strong></td>
<td>Statically</td>
<td>Track the process dynamically</td>
</tr>
<tr>
<td><strong>Coverage of services</strong></td>
<td>Solve single enterprise’s financing needs</td>
<td>Provide credit support to whole supply chain</td>
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Standardized model of YiqiFin’s supply chain finance

YiqiFin supply chain finance provides integrated services from capital to management with both core enterprise and all participants.
YiqiFin’s practice in AGRI

— manage the transaction process intelligently based on big data

We need support to improve our operation
I need cash to repay the fertilizer
I’ll buy more 5,000 boxes of strawberry
Order more because of the high demand
The strawberry is so delicious, I will buy more

Seed & fertilizer
Farmer
Supplier
B2C e-commerce platform
Consumer

Advance the fertilizer money
Supplier pays the farmer timely
Pay for e-platform in advance

Managed by IoT data collection during plantation
Track the plantation via block chain
One-stop cash management based on cloud/big data

Payment arrive on the same day, I can sell more strawberry
No pressure for cash & spot
Favorable turnover for this period

Solutions of supply chain finance
Beneficiary

Beneficiary
YiqiFin
Jointly set up an agri-tech company **Smart Farming**

An agri-tech company focusing on plantation management with Central SOE

The process of the SaaS software platform for agricultural product planting management "Smart Farming" (Hui Zhong Di)

- with the widest planting area and the largest variety of crops among the same type of enterprises in China
- involving **17** categories and **62** varieties of crops
- covering a planting area of more than **4,000** square kilometers.
THANKS!