MEASURING UP

How We Help End Poverty and Boost Shared Prosperity
Performance in Key Areas
Creating Opportunity Where It’s Needed Most

OUR EXPERTISE

Where We Work
What We Do
Our Industry Expertise

OUR PEOPLE & PRACTICES

A Refocused IFC
Understanding Our Development Impact
Our Staff
Our Governance
Accountability
Partnerships
Managing Risks
Promoting Sustainability
Independent Assurance Report on a Selection of Sustainable Development Information
Financial Summary
MEASURING UP

IFC strives to deliver what cannot be obtained elsewhere. We offer clients a unique combination of investment and advice designed to promote sustainable private sector development in emerging markets. We call that special edge our “additionality.” Using it to maximize our development impact is a cornerstone of our strategy.
HOW WE HELP END POVERTY AND BOOST SHARED PROSPERITY

Our activities are guided by our determination to assist wherever we are needed most—and wherever our assistance can do the most good.

STRENGTHEN FRONTIER MARKETS
Promote development in IDA countries, fragile and conflict situations, and frontier regions of other developing countries

ADDRESS CONSTRAINTS TO PRIVATE SECTOR GROWTH IN INFRASTRUCTURE, HEALTH, EDUCATION, AND THE FOOD-SUPPLY CHAIN
Increase access to basic services and strengthen the agribusiness value chain

DEVELOP LOCAL FINANCIAL MARKETS
Build institutions, mobilize resources, and introduce innovative financial products

ADDRESS CLIMATE CHANGE AND ENSURE ENVIRONMENTAL AND SOCIAL SUSTAINABILITY
Develop new business models and financing instruments, setting and raising standards

BUILD LONG-TERM CLIENT RELATIONSHIPS IN EMERGING MARKETS
Use the full range of our products and services to guide clients’ development and assist cross-border growth
## IFC’s Performance in Key Areas

### Development Results

<table>
<thead>
<tr>
<th>.performance</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment Companies Rated High (DOTS Score)&lt;sup&gt;1&lt;/sup&gt;</td>
<td>63%</td>
<td>64%</td>
</tr>
<tr>
<td>Advisory Projects Rated High&lt;sup&gt;2&lt;/sup&gt;</td>
<td>73%</td>
<td>76%</td>
</tr>
</tbody>
</table>

### Key Areas

#### Frontier Markets

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>IDA: Number of Investment Projects</td>
<td>145</td>
<td>153</td>
</tr>
<tr>
<td>IDA: Long-Term Investment Total Commitments (millions)</td>
<td>$4,666</td>
<td>$4,852</td>
</tr>
<tr>
<td>IDA: Share of Advisory Services Program in IDA Countries, %&lt;sup&gt;3&lt;/sup&gt;</td>
<td>65%</td>
<td>66%</td>
</tr>
</tbody>
</table>

#### Fragile and Conflict Situations

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fragile and Conflict Situations: Number of Investment Projects</td>
<td>43</td>
<td>19</td>
</tr>
<tr>
<td>Fragile and Conflict Situations: Long-Term Investment Total Commitments (millions)&lt;sup&gt;4&lt;/sup&gt;</td>
<td>614</td>
<td>638</td>
</tr>
<tr>
<td>Fragile and Conflict Situations: Share of Advisory Services Program, %</td>
<td>20%</td>
<td>20%</td>
</tr>
</tbody>
</table>

#### Frontier Regions

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Frontier Regions: Number of Investment Projects</td>
<td>26</td>
<td>40</td>
</tr>
</tbody>
</table>

#### Infrastructure, Health, Education, Food Supply Chain

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-Term Investment Total Commitments (millions)&lt;sup&gt;5&lt;/sup&gt;</td>
<td>$9,623</td>
<td>$9,142</td>
</tr>
</tbody>
</table>

#### Local Financial Markets

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-Term Investment Total Commitments in Financial Markets (millions)&lt;sup&gt;6&lt;/sup&gt;</td>
<td>$6,392</td>
<td>$5,981</td>
</tr>
<tr>
<td>Long-Term Investment Total Commitments focused on Micro, Small, and Medium Enterprises (millions)&lt;sup&gt;7&lt;/sup&gt;</td>
<td>$3,592</td>
<td>$3,536</td>
</tr>
</tbody>
</table>

#### Climate Change, Environmental and Social Sustainability

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Climate-Related Investment Commitments (millions)&lt;sup&gt;8&lt;/sup&gt;</td>
<td>$2,349</td>
<td>$2,479</td>
</tr>
</tbody>
</table>

#### Long-Term Client Relationships

<table>
<thead>
<tr>
<th>area</th>
<th>FY15</th>
<th>FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of South-South Investment Projects</td>
<td>39</td>
<td>38</td>
</tr>
<tr>
<td>Long-Term Investment Total Commitments in South-South Projects (millions)</td>
<td>$1,964</td>
<td>$2,565</td>
</tr>
</tbody>
</table>

**Notes:**
1. DOTS scores: percentage of client companies with high development outcome ratings as of June 30 of the respective year, based on projects approved over a six-year period (FY15 ratings are based on approvals from 2006–2011).
2. For Advisory Services, development effectiveness ratings are for calendar years 2014 and 2013.
3. FY14 and FY15 figures reflect improved methodology for measuring Advisory Services expenditures in IDA countries, incorporating regional projects.
4. Starting with FY15, IFC’s data on FCS investments include projects in countries that have been on the World Bank’s Harmonized list of FCS at any time during the previous three fiscal years. This is designed to reflect the long gestation period for investment projects as well as to encourage a longer-term organizational focus on these countries.
5. Commitments in Infrastructure (excluding Oil, Gas, and Mining), Communications & Information Technologies, Subnational Finance, Health & Education, and Agribusiness & Food Supply Chain.
7. Includes direct MSME borrowers, financial institutions with more than 50% of their business clients being MSMEs, and any other investments that specifically target MSMEs as primary beneficiaries.
8. Climate-related is an attribute of a project involving Climate Mitigation, Climate Adaptation and/or Special Climate activities. For more details on these terms and activities, please visit [http://www.ifc.org/climatemetrics](http://www.ifc.org/climatemetrics). Includes IFC’s own account LTF commitments.
CREATING OPPORTUNITY WHERE IT’S NEEDED MOST

IFC and our clients make a wide range of contributions in developing countries. Our clients’ success can have ripple effects across an economy, giving many people—including the poor—a chance to better their lives.

EAST ASIA & THE PACIFIC

- 59 MILLION non-cash retail transactions facilitated, totaling $160 billion
- $12.9 BILLION in goods and services purchased from domestic suppliers
- 31.8 MILLION customers supplied with gas

MIDDLE EAST & NORTH AFRICA

- $36 MILLION in new financing for firms with improved corporate governance practices
- 4.7 MILLION patients cared for
- 3.7 MILLION micro, small, and medium loans made to enterprises
EUROPE & CENTRAL ASIA

- **9.2 MILLION**
  - customers supplied with power (generation + distribution)
- **$81 BILLION**
  - in micro, small, and medium loans made to enterprises
- **$232 MILLION**
  - in new financing for firms to invest in clean energy and resource-efficient technologies

SOUTH ASIA

- **8.8 MILLION**
  - people received access to improved services from off-grid lighting appliances
- **196.8 MILLION**
  - phone connections provided
- **$35 BILLION**
  - in micro, small, and medium loans made to enterprises

LATIN AMERICA & THE CARIBBEAN

- **1.6 MILLION**
  - students educated
- **7 MILLION**
  - people expected to receive improved access to infrastructure services through public-private partnerships
- **$743 MILLION**
  - in new investments attributable to industry reform and investment promotion work with governments

SUB-SAHARAN AFRICA

- **1.2 MILLION**
  - farmers reached
- **6.1 MILLION**
  - customers supplied with water
- **72 POLICY REFORMS**
  - in 29 countries to support growth and promote investment