Senior Operations Officer – Product Lead Regulatory Simplification
Dhaka Bangladesh

IFC, a member of the World Bank Group, promotes sustainable private sector investment in developing countries as a way to reduce poverty and improve people’s lives. In addition to its investment work, IFC provides a number of advisory services funded through different donors as well as its own income-generating activities, by developing targeted programs and projects to strengthen financial institutions and markets. IFC is seeking to ensure global quality control, knowledge management and oversight of advisory services projects related to regulatory simplification (business entry-operations, trade logistics and business taxation in the investment climate business line).

Duties and Accountabilities

The Regional Product Lead is a member of the Regional Investment Climate Business line team for the South Asia region and as such provides technical input to the roll out, design and implementation of the regulatory simplification related aspects of the business line.

The role of the Regional Product Lead is to contribute to the South Asia Investment Climate strategy by providing technical oversight and guidance to the design and implementation of regulatory simplification projects that will respond to client needs and support IFC strategic objectives to provide investment and advisory products and services.

Business Accountabilities

- Designs and sets regional standards for the product aligned with the Global Product and within the business line and provides sound technical expertise to regional IC teams and regional internal clients (investment and/or advisory) ensuring the product meets high quality standards, and has a clear development and exit strategy;
- Defines and recommends the regional strategy for the product with a focus on high developmental impact and ensuring the strategy is in line with IFC strategic objectives and with the IC regional strategy and business model;
- Ensures the development of and adherence to a solid measurement and evaluation framework for the product in collaboration with M&E staff and in line with AS practices and policies, including setting guidelines for pre-implementation scoping and post-project monitoring;
- Jointly with the IC Regional Business Line Leader (RBLL) takes responsibility for the development and design of new projects, reviewing all technical aspects of new project proposals for quality control and ensuring that lessons learned are appropriately taken into account;
- Works closely with the Program Manager/technical component TTLs and monitors implementation and progress of AS projects focused on the product and recommends corrective actions where/if necessary; Contributes to all AS processes by supporting the RBLL in the project lifecycle and supervision as required and takes responsibilities for project completion reports;
- Ensures all related project materials are properly documented and archived, with the objective of building core product expertise and a solid knowledge base;
- Contributes to the knowledge management agenda for the product taking accountability for gathering, managing and disseminating global best practice and institutional knowledge of the product across IFC;
- Contributes to the design and development of internal and external thematic events and knowledge sharing networks to share product lessons and experience and learn from others;
- Supports the Global Product Specialist and RBLL to develop new initiatives/global projects, leading innovation and keeping abreast/influencing industry developments;
- Supports the regional programs (e.g. Standard Cost Model, ABR, Process Maps) and apply various Regulatory Environment Assessment tools to identify Regulatory Simplification opportunities/demand
• Supports the process of thinking through potential regulatory issues in new and emerging themes such as climate change and sector specific work (especially in agri-business, tourism and health).

Resource Management Accountabilities
• Mentors product staff, ensures development of networks and skills, quality assurance and professional development;
• Provides feedback on performance of specific project managers/regional staff as required;
• Recommends allocation and deployment of technical specialists effectively and efficiently to client relationship teams across the Corporation to support the identification, processing and supervision of IFC’s advisory services

Relationship Management Accountabilities
• Maintains strong relationships with relevant regional IFC management in the region so that the product strategy is well aligned and projects can be deployed and executed efficiently;
• Develops and maintains relationships with global players in the product/industry area;
• Fosters strong relationships with counterparts in the World Bank Group, as well as in other private and public financial institutions to identify collaboration opportunities and to enhance client and business delivery;
• Works collaboratively within the matrix to deliver impact for clients and IFC.

Selection Criteria
• Master’s degree in business administration or equivalent professional qualification and a minimum of 10 years professional, relevant experience (including at least 8 years in the relevant industry);
• Strong Project Management with proven success in execution;
• Well networked within the professional community in the industry;
• Established, up-to-date global knowledge and strong ability to disseminate this knowledge effectively and efficiently within IFC as needed;
• Sound experience in dealing with public and private sector institutions, including ensuring a balance set of interest
• Ability to think strategically and to modify business line projects/products as needed so that it remains responsive to business needs and the needs of clients;
• Strength in overseeing and guiding complex projects and relationships;
• Good influencing and negotiation skills;
• Proven track record in managing effective work groups in a service-oriented and diverse setting;
• Strong written and verbal communications skills;
• Ability to develop innovative solutions and challenge the status quo in order to build the business;
• Recognized as a team player;
• Ability to operate effectively in public sector environment