OVERVIEW

IFC, a member of the World Bank Group, is the largest global development institution focused on the private sector in emerging markets. Working with over 2,000 businesses worldwide, IFC’s long-term investments in developing countries reached $22 billion in fiscal year (FY) 2020. IFC maintains an active relationship with Norway, covering business development with Norwegian companies interested in investing in emerging markets, as well as donor-funded initiatives. Of IFC’s total long-term committed portfolio of $628 million with Norwegian partners, 76% is in infrastructure, and 24% in manufacturing, agribusiness and services. Twenty-four percent of investments is at the global level, followed by 21% in Sub-Saharan Africa, 17% in East Asia and the Pacific, 13% in South Asia and Latin America and the Caribbean respectively, and 12% in Europe and Central Asia.

IFC’s Long-Term Investment Portfolio with Norwegian Sponsors

As of FY20 (ending in June 2020), IFC’s long-term investment portfolio with Norwegian sponsors amounted to $628 million. Norwegian private sector companies have benefited from co-investments with IFC, while making notable contributions to development.

- **Mobilization**: IFC has a strong relationship with Norwegian financial institutions (FIs) and an active engagement across multiple sectors. As of June 2020, Norwegian FIs held $81 million in IFC Syndicated Loans.

- **Global Trade Finance Program (GTFP)**: As of June 2020, IFC issued over 40 guarantees amounting to $39 million for the Norwegian bank DNB since the GTFP began in 2005.
As of June 2020, Norway committed close to $175 million to support IFC Advisory Services, including over $19 million in FY20. Norwegian funding has focused on programs in Africa, South Asia or the Mekong region that support improvements in the legislative business enabling environment such as the Foreign Investment Advisory Services Facility (FIAS), promotion of private sector development in fragile countries with the Conflict Affected States in Africa Initiative (CASA), or the facilitation of global trade through IFC’s Global Trade Facilitation Program. Norway also partners with IFC on advancing the cause for gender equality or fostering investments in clean energy. In addition, it has joined IFC in supporting the Compact with Africa Initiative led by the G-20 that aims to advance foreign direct private sector investments on the African continent. IFC also collaborates with Norfund, Norway’s Development Finance Institution, which seeks to develop and establish sustainable and profitable businesses in poor countries.

Examples of Successful Cooperation

SN Power, Malawi and Uganda

In April 2019, IFC committed funding of up to $3.5 million through InfraVentures and up to $5 million in its capacity as implementing partner of the Global Infrastructure Facility for the joint development of the 350 MW Mpatamanga hydroelectric power project in Malawi, supported by Norway-based renewable energy company SN Power and Power Africa. The project comes at the time of critical need as peak electricity demand in Malawi far exceeds the country’s generation capacity, which largely comes from hydropower and is often affected by droughts and low water levels. IFC’s investment will contribute to expanding access to secure, clean and affordable electricity, thus removing one of the major impediments to Malawi’s economic development and helping create a market for significant private sector investment in the country’s power sector.

In June 2018, IFC collaborated with SN Power on the refinancing of the 250 MW hydropower plant in Uganda owned and operated by Bujagali Energy Limited (BEL), which produced close to 35% of the country’s annual electricity generation in 2019. The investment has reduced BEL’s annual debt-servicing payments, lowering the tariff of electricity produced by the hydropower plant.

Scatec, Mozambique

In June 2017, IFC - as the sole lead arranger - committed a $55 million debt package to Central Solar de Mocuba S.A., a special purpose vehicle owned by Scatec, Norfund and EDM. Scatec is a Norwegian independent renewable power producer that develops, builds and operates clean power plants around the world. Norfund is a leading renewable energy investor in Africa. EDM is Mozambique’s state-owned public power utility. The package, which includes a $19 million A loan, $19 million from the IFC-Climate Investment Fund, and a $17 million B loan, supported the development, construction, operation and maintenance of a 40.5 MW solar PV project in Mocuba, Mozambique which reached commercial operations date in August 2019. In addition, IFC’s investment will help to increase energy security in a rural region of the country and diversify the energy mix to help adapt to long-term climate change impacts.