

NEWS + VIEWS - ISSUE 4

February 2015 - In This Issue:

FINANCIAL RESULTS H1, FY15

FUNDING UPDATE

FUNDING HIGHLIGHTS

CAPITAL MARKETS DEVELOPMENT

EVENTS HIGHLIGHTS



Award News

In addition to being named "Best Niche Currency Issuer" by [CMD Portal](#), IFC's 500 million renminbi-denominated green bond was also named "Green Bond of the Year". The bond is listed on the London Stock Exchange and set a precedent as the first green bond issued by a multilateral institution in the offshore Chinese markets.



FY15, Half Year Financial Results

July 1 - Dec 31, 2014

IFC released half year financial results reflecting net income of US\$427 million for the period. Total long term finance commitments for the period amounted to US\$8.9 billion, including over US\$3.8 billion in funds mobilized from other investors. In addition, the average outstanding balance for short-term finance was US\$3 billion at December 31, 2014.

[Read full results here](#)



FUNDING UPDATE

Fiscal Year to Date

IFC raises funds in the global capital markets to support investments that promote economic growth and job creation in developing countries. IFC's current annual funding program is US\$18 billion, which the funding team raises across a range of markets and currencies. Fiscal year to date, IFC has issued 141 bonds in 18 currencies amounting to over US\$12 billion.



IFC's Recent Capital Market Development Efforts

TWIGIRE

IFC's recent 3 year, 9%, 3.5 billion Rwandan francs issue, is the first offshore bond in Rwandan currency. The bond, called "Twigire" was placed with five international investors and will be listed in Luxembourg.

MASALA

IFC issued a 10-year, 10 billion Indian rupee bond. The "Masala bonds" mark the first rupee bonds listed on the London Stock Exchange. They are the longest-dated bonds in the offshore rupee markets, building on earlier offshore rupee issuances by IFC at three, five, and seven-year maturities. The vast majority of investors were European insurance companies.

[Read more about the Masala Bond](#)



IRAZU

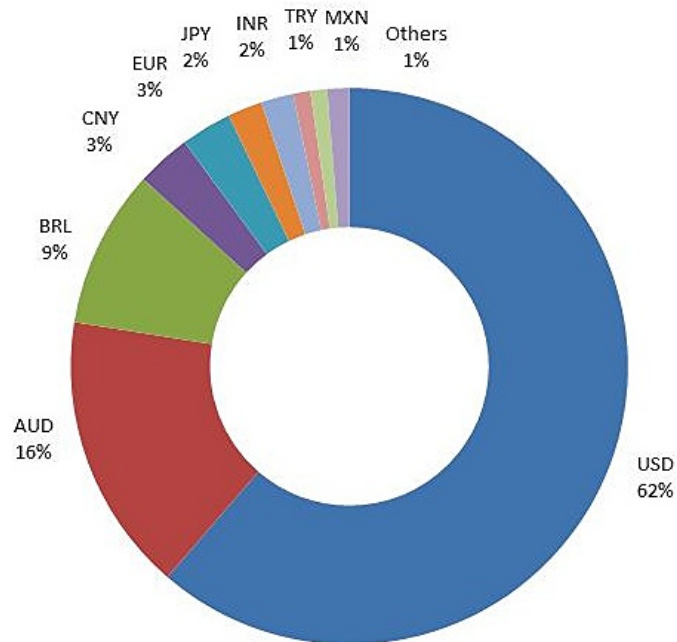
IFC became the first institution to issue a triple-A rated bond in Costa Rica's domestic markets, raising 5,000 million colones, for private sector investment in emerging markets, including in Costa Rica. The IFC Irazú bond has a five-year maturity and was sold entirely to domestic pension funds.

[Read about the Irazu Bond](#)

Events Highlights

IFC Borrowing Program

Currency Mix - H1, FY15



Funding Team Update

IFC's funding team welcomed two new staff over the last quarter. Ben Powell heads the funding team which now comprises of five officers: Funding officers are Marcin Bill, and two new members of the team - Flora Chao and Elena Panomarenko. Esohe Denise Odaro manages investor relations, while Kenichiro Shiozawa manages Japanese investor relations and Japanese retail market transactions from Tokyo.

FUNDING HIGHLIGHTS

Tapping Down Under

IFC brought its first Kangaroo trade of 2015 in January with a A\$500 million tap to its existing 3.25%, 2019 issue taking the total volume to A\$1.7 billion. The transaction was predominantly placed with Australian investors, the majority of which were fund managers. This transaction follows on from the third tap in December 2014 of IFC's 4%, 2025 Kangaroo bond, its longest outstanding AUD bond which was originally launched in September 2014, at A\$250 million. The first and second taps were for A\$150 million and A\$100 million, and launched in October and November 2014. IFC's total outstanding Kangaroo volume now stands at A\$9.35 billion from eight individual lines.

This month, IFC returned to the Kauri market with its first issue since August 2013 and added NZ\$250 million to its 3.625% 2020 Kauri bond Volume, increasing the total outstanding in to: NZ\$425 million. At present, IFC has an outstanding Kauri volume of NZ\$2.525 billion through six lines.

A Floating Comeback

After over a year of absence IFC returned to the Floating Rate Notes market issuing US\$500 million of a new 3 year FRN. The trade priced at a spread of 2 basis points over 1m US\$ Libor. The majority of the trade was placed with bank treasuries. This new line will be open to increases subject to market conditions and



*The Government of Rwanda and IFC hosted a high-level international conference on **Capital Markets East Africa 2015: Accelerating Economic Development** in Kigali, Rwanda, from February 12-13, 2015. The agenda covered capital market development in East Africa, opportunities and challenges towards serving as foundations for long-term economic growth. HE Paul Kagame delivered the guest of honor address. [Watch Video](#)*

The "Growing a Green Bond Market in Mexico: Issuers and Investor Summit" was held Oct. 27 2014 in Mexico City, organized by IFC, the Asociación de Bancos de México, HSBC, and Crédit Agricole. The event had panel discussions and speakers opine on the potential of a green bond market in Mexico to attract necessary capital to finance projects and infrastructure to address Mexico's climate change challenges and promote low carbon economic growth. [Read more \(in Spanish\)](#)

Press Releases

[Investing in KCB Bank Rwanda to Finance Small-holder Farmers](#)

[Vibrant Capital Markets Key to East Africa's Growth](#)

[Financing to Expand Reach of Tanzania's Off Grid Electric](#)

[First Internet-based Gender-Finance Program in China](#)

[IFC to Invest \\$30 Million to Support SMEs & Create Jobs in Guinea](#)

investor appetite.

Inclusive Encore

IFC's Inclusive Business bond program was launched in October 2014 and raised over US\$100 million for investment in companies that actively integrate low-income communities into their value chain. The bonds were sold to Japanese retail investors. On the back of the program's successful launch, in December 2014, IFC issued a 5-year Mexican peso denominated private placement for the Dai-ichi Life Insurance Company of Japan, raising a further US\$100 million for the Inclusive Business program. [Learn more](#)

EM and Structured Boost

Over the course of the last 3 months, the team has seen a pick-up in activity from institutional investors for exposure to EM currencies and also structured notes. There has been a significant pick up in BRL issuance, amounting to over US\$1.2 billion over the course of FY15, a new record for IFC. The team has also issued in currencies such as CAD, NOK, PEN, NGN, UYU and RUB, in a combination of vanilla and structured formats.

Providing Client Solutions

Supporting the Development of Capital Markets



As part of its efforts to support the development of capital markets, IFC helps private sector companies in emerging markets to access international and domestic bond markets.

[Seven Energy Bond Investment](#)

IFC subscribed to US\$50 million of notes in the inaugural bond issuances by Seven Energy International Limited, one of the few companies developing and commercializing stranded gas that is critical for expanding Nigeria's power generation. Seven Energy is Nigeria's first unlisted oil and gas company to tap the international capital markets.

[Ciputra Partial Credit Guarantee](#)

IFC provided the first ever partial credit guarantee in Indonesia to an IDR 500 Billion maiden Bond offering by Ciputra Residences. Part of the proceeds is being used to apply IFC's Green Building Standards to property developments. IFC provided a 20% partial credit guarantee, which elevated the bond's rating by Fitch Indonesia from A- to A enabling a broad base of institutional investors to invest.

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