

**Expression of Interest:
SME Ventures - Prospective Fund Managers**

Please submit a document (either a Powerpoint or MS Word-compatible) to SME-V@ifc.org that describes your fund concept, and **answers all the questions** in Parts A and B. Alternatively, you may submit a hard copy to the address at the bottom of this page.

Part A. Company information. Please provide the following information:

1. Names and titles of team members
2. Organization name
3. Address
4. Telephone
5. Email
6. Website address, if any
7. Countries serving/interested in serving
8. Number of employees
9. Type of organization – e.g., bank, non-banking financial institutions, private equity fund
10. Type of investment products offered now
11. Type of services you offer now
12. Type of customers or clients serving now:
13. Track record of team members in making investments:
14. Women team members, if any (names and roles):

Part B. SME Services and Business Model. Please answer the following, using additional pages to include details.

1. What institutions or services exist now for financing small businesses in your country of interest?
2. What type of financing do small businesses need?
3. What barriers (regulatory or otherwise) are there to providing finance (debt, equity, quasi-equity) to small businesses?
4. What is your interest in providing financing products to small businesses? What products would you offer?
5. What type of financing products or new business or delivery models for small businesses would work in your country?

Please return to: IFC SME Ventures Program, Mail stop F 10P-1004,
2121 Pennsylvania Avenue NW
Washington D.C. 20433
USA