DFI CONFERENCE ON CORPORATE GOVERNANCE

COLLABORATING ON OUR APPROACH AS EMERGING MARKETS INVESTORS

Amsterdam – 8 March 2007
BEURS VAN BERLAGE

AGENDA - DAY 1

8:30 AM – 9:00 AM       REGISTRATION

9:00 AM – 9:30AM       OPENING SESSION

ARTHUR ARNOLD - CEO, Netherlands Development Finance Company, FMO
EDWARD NASSIM - Regional Vice President, Europe, Africa, Middle East, World Bank Group/IFC

9.30 AM – 10:30 AM       THE IMPORTANCE OF GOOD CORPORATE GOVERNANCE
Governance and risk. Governance and sustainable development. The central role of the Board of Directors. Our role as DFIs.

GEORGE MELTZER – Director, Investment & Mission Review Department, FMO
MIKE LUBRANO - Manager, Corporate Governance and Capital Markets Advisory Department, IFC

10:30 AM – 10:45 AM       Q&A

10:45 AM – 11:15 AM       COFFEE & TEA

11:15 AM – 12:00 PM       IN FOCUS: BANKS
The special role of banks in the economy.

GRANT KIRKPATRICK – Senior Economist, OECD

12:00 PM – 1:30 PM       LUNCH
1:45 PM – 2:45 PM  **IN FOCUS: FAMILY- and STATE-OWNED ENTERPRISES**
Relationship- vs contract-based business environments. Safeguarding the common good. Enabling a level-playing field.

**BENGT HALLQVIST** - Founder of the Brazilian Institute for Corporate Governance; Family Business Network

**DAG DETTER** – Detter & Co.

2:45 PM – 3:00 PM  **Q&A**

3:00 PM – 3:15 PM  **COFFEE & TEA**

3:15 PM – 3:45 PM  **INTRODUCTION DRAFT APPROACH STATEMENT**

**TERESA BARGER** - Director, Corporate Governance and Capital Markets Advisory Department, World Bank Group/IFC

3:45 PM – 4:00 PM  **Q&A**

4:00 PM – 5:00 PM  **ROUNDTABLE**
Discussion on past experiences and the way forward.

**HUGH SCOTT-BARRET** – Chief Financial Officer and Member of the Management Board, ABN AMRO

**ANNE SIMPSON** - Executive Director, International Corporate Governance Network (ICGN)

**PETER VONK** – Vice President, Andean Development Corporation (CAF)

**ANTHONY STALKER** – Partner, ADM Capital, Hong Kong/London

**MODERATOR: MATS ISAKSSON** – Head Corporate Affairs Division, OECD

5:00 PM – 5:15 PM  **CONCLUSION**

**MIKE LUBRANO** - Manager, Corporate Governance and Capital Markets Advisory Department, IFC

**FREDERIK VAN PALLANDT** – Credit Analyst and Corporate Governance Officer, Investment & Mission Review Department, FMO

6:00 PM – 7:00 PM  **NETWORKING BREAK**

7:00 PM – 9:00 PM  **DINNER**
AGENDA - DAY 2

9:00 – 9:15   GENERAL INTRODUCTIONS

- Introductory Comments; Background of Participants
- Purpose of the Course

9:15 – 10:45   IFC’S APPROACH TO CORPORATE GOVERNANCE

- Overview of IFC’s Methodology
- Details of Methodology
- Demonstration of Methodology and Intranet Resources

11:00 – 11:45   FIRST BREAK-OUT SESSION
Evaluation (IFC Methodology Steps 1–3)

- Small groups apply evaluation steps (1, 2, and 3) to cases.
- Each group presents its evaluation, based on using the IO tools.

11:45 – 12:00   BREAK

12:00 – 12:45   SECOND BREAK-OUT SESSION
Negotiation (IFC Methodology Steps 4-6)

- Small groups apply negotiation steps (4, 5, and 6) to cases, using role play.
- Each group presents and explains the outcome of its negotiations.

12:45 – 1:00   CONCLUDING REMARKS AND FEEDBACK