Lead/Sr./Clean Energy Specialist
Multiple Locations

The International Finance Corporation (IFC), the private sector investment arm of the World Bank Group, pursues its mission of creating opportunities for people to escape poverty by promoting private sector development through investment and advisory services. IFC's Sustainable Business Advisory (SBA) Business Line works with firms in manufacturing, agribusiness, services, and infrastructure to contribute to the creation of inclusive, environmentally sustainable, and efficient markets in developing countries.

Across six regional teams, Clean Energy Specialists within the Business Line work to increase investment flows into clean energy by demonstrating the commercial viability of and removing specific barriers to the scale-up of renewable energy technologies that reduce greenhouse gas (GHG) emissions and increase access to modern energy services for the poor.

In support of IFC’s growing commitment in this area, Clean Energy Specialists/Senior Clean Energy Specialists/Lead Clean Energy Specialists are sought for key positions in East Asia, South Asia, Africa, Middle East, and Latin America.

Duties and Accountabilities:

The Clean Energy Specialists will be part of regional or global advisory teams, reporting, directly or through a Program Manager, to a Regional Business Line Leader or the Manager, Global Products. Irrespective of their specific assignment, they will play an active role in the Business Line’s global practice group for clean energy. S/he will manage one or several advisory programs or program components while also providing technical, energy market expertise and strategic insight to other teams across the Corporation. More specifically s/he will be accountable for:

- **Clean Energy advisory projects**: Develop, design and deliver a growing pipeline and portfolio of projects that take a programmatic perspective on addressing market barriers to clean energy and thus open up markets for investment. Interaction with IFC clients.
- **Project Management and Supervision**: Manage project budgets; hire and manage project teams, including consultants and consulting firms as necessary.
- **Business Development and Quality Assurance**: Business development for clean energy projects, jointly with other relevant advisory or investment teams, and, where appropriate, coaching colleagues and reviewing/quality assuring projects of others.
- **Thought Leadership**: Support IFC’s thought leadership agenda in clean energy as appropriate, e.g. developing technical pieces, lessons learned, and analytical tools as well as organizing related outreach and awareness raising events.
- **Fundraising**: Actively contribute to fundraising efforts for clean energy programs across IFC to support the growth of the clean energy practice area.
- **Leadership**: As product specialist, support the Clean Energy global group in strategy, program development and monitoring; identify new talent, coach and mentor staff; promote topics related to clean energy across IFC and ensure that related topics find the required corporate attention.
- **Global Product Development**: Grow the number and impact of advisory projects in the “Clean Energy” product category globally. Develop and continuously refine the conceptual basis and analytical tools that teams across IFC are using in designing and delivering projects within the “Clean Energy” advisory product.
Selection Criteria:

The successful candidate is a determined and perseverant “go-getter”, with a positive attitude, dedication to excellence, patience for detail and the ability to translate detailed information into broad strategy and back into individual workplans or actions. While s/he would need to be able to work independently and take initiative, s/he would have to be a strong team player, able to take leadership as well as supporting roles. S/he handles a variety of activities concurrently in a high-pressure environment and delivers consistently. S/he is open-minded, able to work in a fast-paced and multicultural environment and is used to exploring links between fields, disciplines and people which would not usually be related. S/he has the ability to work with colleagues in a constructive manner. S/he encourages innovation and knowledge sharing in an open, team-based environment; creates an environment conducive to teamwork, continuous learning and innovation; s/he builds alliances and promotes open communication and collaboration to achieve joint objectives. More specifically, the selection criteria will be:

• Masters level education in business, engineering, finance, economics, or related subject, and technical skills that allow demonstrating knowledge of a broad range of both clean energy and social/commercial issues related to the energy agenda.
• Seven or more years of relevant operational experience and proven performance in the clean energy sector, including hands-on involvement in project design, appraisal and management
• Outstanding track-record of proven, results oriented performance/achievement
• Experience with projects in or at the interface with the private sector a must; experience in IFC operations or in investment operations of a similar kind a plus
• Dynamic individual, with track record in identifying hidden market opportunities, structuring interventions and implementing them. Successful experience managing relationships, resolving differences, and achieving successful outcomes among multiple and diverse set of stakeholders
• Excellent communication skills, in terms of clarity and ability to listen and respond to counterparts and be truly understood as well as understand others concerns and ideas; professional maturity and business judgment. Ability to synthesize multiple/complex messages and to identify appropriate key points for different audiences; fluency in English and ideally other languages.

Other:

This appointment is for an initial 2-year period. World Bank Group staff on regular or open-ended appointments will also be considered, and if selected, will transfer at their current appointment status.

Applications are expected no later than (three weeks from advertisement), 2011. Candidates should submit their application (letter and resume) in English. No phone calls, paper mail or faxes please. All applications will be treated in the strictest confidence. Only applicants invited for interviews will be contacted.