

IFC and Germany

Partners in Private Sector Development



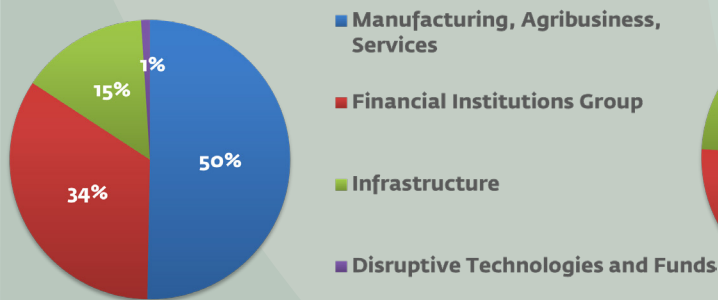
OVERVIEW

IFC, a member of the World Bank Group, is the largest global development institution focused on the private sector in emerging markets. Working in more than 100 countries, IFC committed a record \$32.8 billion in own-account investments and mobilization from third parties to private companies and financial institutions in developing countries in fiscal year 2022 (FY22). * IFC partners with multinationals and mid-sized firms that are interested in investing in emerging markets. As of June 2022, IFC had a long-term committed investment portfolio of over \$1.4 billion with German partners spread across several sectors and regions.

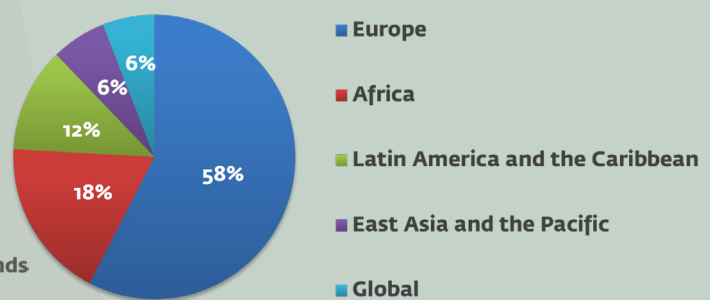
IFC's Long-Term Investment Portfolio with German Sponsors

As of FY22, IFC's long-term investment portfolio with German sponsors amounted to over \$1.4 billion. German private sector companies have benefited from co-investments with IFC, while making notable contributions to development.

IFC Long-Term Investment Portfolio as of June 2022 by Industry with German Sponsors (\$1.4 billion)



IFC Long-Term Investment Portfolio as of June 2022 by Region with German Sponsors (\$1.4 billion)



IFC Long-Term Investment Portfolio by Sector as of June 2022 (Dollar Amounts in Millions)

Tourism, Retail & Property	480
Manufacturing	172
Distressed Assets	161
Microfinance	150
Banking	117
Transport	80
Power	69
Water and Municipal Infrastructure	50
Non-bank Financial Institutions	49
Health, Education & Life Sciences	34
Agribusiness & Forestry	31
Private Equity Funds	22
Telecom, Media and Technology	12
Insurance & Pensions	6
Total	1,434

- Mobilization:** IFC has a strong relationship with German financial institutions (FIs) and an active engagement with companies across multiple industry sectors. As of June 2022, German FIs held close to \$1.3 billion in IFC Syndicated Loans.
- Global Trade Finance Program (GTFP):** As of June 2022, IFC issued close to 5450 guarantees amounting to over \$11 billion for German banks since the GTFP began in 2005. The most active confirming bank has been Commerzbank.

*The World Bank Group fiscal year runs from July 1 to June 30 of the following calendar year.

PARTNERSHIP WITH THE GOVERNMENT AND DEVELOPMENT FINANCE INSTITUTION

Germany's development institutions are important partners to IFC. KfW Bankengruppe (KfW), which includes DEG, acts as a long-term co-lender in a variety of industry sectors, including agri-finance, microfinance and sustainable energy.

The German government supports IFC's Upstream and Advisory activities as well as investments, the latter through provision of concessional blended finance. In FY18-22, Germany provided cumulative funding of \$156 million, including \$28 million in FY22. These funds support programs in the climate, food security and infrastructure space such as the Africa Inclusive Climate Risk Insurance Program, the Scale Up Climate Finance through Greening the Financial Sector, the Public Private Transaction Advisory for Infrastructure Investments or the Food Systems Development Program with focus on Africa.

Examples of Successful Cooperation



HDI Global, Vietnam

In May 2021, IFC committed an equity investment of \$25 million to PVI Holdings along with IFC Emerging Asia Fund and IFC Financial Institutions Growth Fund. PVI Holdings, a Vietnamese investment holding company, is majority owned by HDI Global SE, a global insurance company headquartered in Germany. The project will help PVI implement a corporate governance action plan, strengthening the company's institutional capacity and helping increase outreach to its customers. IFC's investment will increase access to non-life insurance in Vietnam, enhancing sustainability in the sector while promoting the adoption of international corporate governance standards in the country.



Alba Group, Asia

In August 2020, IFC committed a loan of up to \$60 million to support Alba Group Asia's development, investment and management of hazardous waste and biowaste treatment projects in emerging economies in Asia. In May 2022, IFC committed an additional mezzanine investment of US\$40 million to the company. Alba Group Asia is a regional platform dedicated to hazardous waste, bio waste, plastic recycling, and smart city solutions in Asia, and part of Alba Group, one of the leading recycling and environmental services companies based in Germany. This is IFC's first investment in the hazardous waste sector and one of its first investments in plastics recycling companies globally. It will benefit local populations and industries by enhancing treatment capacity of hazardous waste and bio-waste and promoting plastic recycling and smart urban waste management solutions in the region, reducing safety and health risks and improving environmental conditions. The project is expected to boost sustainable waste management and recycling, creating a circular economy in developing Asia, and increase local employment.



K+S, Uganda

In September 2019, IFC committed an A loan of \$11 million to Grainpulse Limited, a Ugandan company specialized in coffee and grain supply chain management, human and animal nutrition and local fertilizer blending. Grainpulse started as a joint venture with Germany-based K+S AG, one of the world's leading suppliers of fertilizers and salt products. IFC's investment will support the company's ongoing \$18 million investment program, which includes the expansion and completion of a maize mill, animal feed mill and a grain storage facility. The project will help improve access to markets for local smallholder farmers and increase the supply and delivery of quality crop-specific fertilizer in Uganda, improving competitiveness in the country's fertilizer sector by changing the market structure through demonstration and replication effects, capacity building and skill development. The associated IFC advisory services program will help strengthen the upstream agricultural supply chain in Uganda by expanding capacity building programs for local SME and farmer suppliers.

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