

## Results by Region

## EAST ASIA AND THE PACIFIC

*Poverty is declining in East Asia and the Pacific, but one third of the region's population remains poor. IFC's work in the region focuses on supporting sustainable development – led by the private sector – to ensure that economic growth reaches all segments of society.*

Our commitments in East Asia and the Pacific reached a record \$3.4 billion in FY13, including \$500 million mobilized from other investors. Advisory Services spending in the region climbed to \$38.5 million.

IFC's projects have created jobs and opportunity for those who need them most. In 2012, our clients supported 716,000 farmers, helped educate more than 2,000 students, and provided employment opportunities for over 700,000 people in the region.

## FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	98	70%
	716	66%
Financial Performance	98	58%
	719	50%
Economic Performance	98	65%
	719	60%
Environment & Social Performance	97	71%
	702	67%
Private Sector	98	81%
Development Impact	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ East Asia and the Pacific ■ IFC

## PROJECT FINANCING AND PORTFOLIO, BY REGION

EAST ASIA AND THE PACIFIC		
\$ millions, for the years ending June 30	FY13 <sup>1</sup>	FY12 <sup>1</sup>
IFC commitments	2,873	2,548
Loans	1,085	1,021
Equity	354	343
Guarantees and risk management	1,435	1,184
Core Mobilization Commitments*	502	376
<b>Total commitments</b>	<b>3,376</b>	<b>2,924</b>
Committed portfolio for IFC's account	7,726	7,216
Committed portfolio for Loan Syndications**	849	788
<b>Total committed portfolio</b>	<b>8,575</b>	<b>8,004</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans and Agented Parallel Loans.

<sup>1</sup>Amounts include regional shares of investments that are officially classified as global projects.

LARGEST COUNTRY EXPOSURES<sup>1</sup> IN FY13: EAST ASIA AND THE PACIFIC

RANK WITHIN REGION	COUNTRY	COMMITTED PORTFOLIO (\$ millions)	
		FY13	FY12
1	China	3,002	2,429
2	Indonesia	916	919
3	Philippines	749	1,055

Based on IFC's Account.

<sup>1</sup>Excludes individual country shares of regional and global projects.

*Results by Region***EAST ASIA AND THE PACIFIC (continued)****DEVELOPMENT REACH**

EAST ASIA AND THE PACIFIC	PORTFOLIO	
	CY11	CY12
MSME Loans (number of loans)	4,089,379	4,449,260
MSME Loans (amount in \$ million)	51,485	77,015
Power Generation (millions of customers)*	19.2	22.3
Water Distribution (millions of customers)	11.5	10.0
Gas Distribution (millions of customers)**	20.4	31.1
Phone Connections (millions of customers)	2.4	4.3
Farmers Reached	1,401,178	716,280
Patients Reached***	1,928,443	2,699,059
Students Reached	1,675	2,122
Employment	713,448	728,098
Domestic Purchase of Goods and Services (\$ million)	16,079.6	12,176
Payments to Government (\$ million)	4,076	5,434

\*CY11 total Power Generation customers revised due to the restatement of one client value in East Asia and the Pacific.

\*\*One client in East Asia and the Pacific contributed 31.14 million of Gas Distribution customers in CY12.

\*\*\*One client in East Asia and the Pacific contributed 1,948,956 to Patients Reached in CY12.

Results by Region

## EUROPE AND CENTRAL ASIA

*IFC invested \$4.2 billion in Europe and Central Asia in FY13, including nearly \$1 billion mobilized from other investors. Through our investment and advisory programs, we focused on supporting the poorest countries, improving lives in fragile and conflict-affected areas, and facilitating projects related to climate change.*

About half of our total commitments in the region were directed to the financial sector, which enabled us to expand access to finance for businesses and individuals, especially in underserved countries and regions.

We invested more than \$1 billion in projects that target micro, small, and medium enterprises, and nearly the same amount in the manufacturing, agribusiness, and services sectors. Investments in the infrastructure and natural-resources sectors totaled more than \$700 million.

### FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	Europe and Central Asia	IFC	Score
Development Outcome	168	716	64%
Financial Performance	168	719	46%
Economic Performance	169	719	54%
Environment & Social Performance	164	702	64%
Private Sector	167	714	72%
Development Impact	168	716	66%

Numbers at the left end of each bar are the total number of companies rated.

■ Europe and Central Asia ■ IFC

### PROJECT FINANCING AND PORTFOLIO, BY REGION

EUROPE AND CENTRAL ASIA		
\$ millions, for the years ending June 30	FY13 <sup>1</sup>	FY12 <sup>1</sup>
<b>IFC commitments</b>	3,261	2,915
Loans	1,927	1,677
Equity	277	288
Guarantees and risk management	1,057	951
Core Mobilization Commitments*	944	1,092
<b>Total commitments</b>	<b>4,205</b>	<b>4,007</b>
<b>Committed portfolio for IFC's account</b>	<b>10,994</b>	<b>10,503</b>
Committed portfolio for Loan Syndications**	4,792	3,957
<b>Total committed portfolio</b>	<b>15,786</b>	<b>14,460</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, ALPS, and Agented Parallel Loans.

<sup>1</sup>Amounts include regional shares of investments that are officially classified as global projects.

### LARGEST COUNTRY EXPOSURES<sup>1</sup> IN FY13: EUROPE AND CENTRAL ASIA

RANK WITHIN REGION	COUNTRY	COMMITTED PORTFOLIO (\$ millions)	
		FY13	FY12
1	Turkey	2,856	2,329
2	Russian Federation	2,145	2,263
3	Ukraine	963	811

Based on IFC's Account.

<sup>1</sup>Excludes individual country shares of regional and global projects.

*Results by Region***EUROPE AND CENTRAL ASIA (continued)****DEVELOPMENT REACH**

EUROPE AND CENTRAL ASIA	PORTFOLIO	
	CY11	CY12
MSME Loans (number of loans)	2,601,527	3,428,229
MSME Loans (amount in \$ million)	58,558	61,373
Power Generation (millions of customers)	1.68	1.3
Water Distribution (millions of customers)*	6.6	5.2
Gas Distribution (millions of customers)	0.2	0.4
Power Distribution (millions of customers)	14.8	10.9
Phone Connections (millions of customers)	16.4	17.2
Farmers Reached	209,611	361,833
Patients Reached**	3,654,620	4,530,360
Students Reached	1,208	7,736
Employment	412,629	423,938
Domestic Purchase of Goods and Services (\$ million)	10,886.9	11,990
Payments to Government (\$ million)	2,570	2,804

\*One client in Europe and Central Asia contributed 4.4 million of Water Distribution customers in CY12.

\*\*CY11 total Patients Reached revised due to the restatement of one client value in Europe and Central Asia.

## Results by Region

## LATIN AMERICA AND THE CARIBBEAN

*IFC provided a record \$6.5 billion to 129 projects in Latin America and the Caribbean in FY13, including \$1.7 billion mobilized from other financial institutions. Our priorities in the region include expanding access to finance and encouraging good environmental and social performance. We also work to boost competitiveness and strengthen regional integration.*

Our clients in the region supported nearly 680,000 jobs and helped educate about 900,000 students last year. In the financial sector, they provided nearly 15 million loans valued at \$83 billion to micro, small, and medium enterprises.

Supporting smaller economies is a priority for us – we invested \$1 billion in such economies in Central America and the Caribbean in FY13. We also invested more than \$400 million in projects in the frontier regions of north and northeast Brazil and the Amazon.

## FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	Latin America and the Caribbean	IFC	Score
Development Outcome	159	716	74%
Financial Performance	161	719	57%
Economic Performance	160	719	68%
Environment & Social Performance	150	702	70%
Private Sector	159	714	82%
Development Impact	159	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ Latin America and the Caribbean ■ IFC

## PROJECT FINANCING AND PORTFOLIO, BY REGION

LATIN AMERICA AND THE CARIBBEAN		
\$ millions, for the years ending June 30	FY13 <sup>1</sup>	FY12 <sup>1</sup>
IFC commitments	4,822	3,680
Loans	2,234	1,284
Equity	959	564
Guarantees and risk management	1,630	1,832
Core Mobilization Commitments*	1,750	1,292
<b>Total commitments</b>	<b>6,572</b>	<b>4,972</b>
Committed portfolio for IFC's account	10,993	10,371
Committed portfolio for Loan Syndications**	4,621	4,310
<b>Total committed portfolio</b>	<b>15,614</b>	<b>14,681</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, ALPS, Agented Parallel Loans, and Unfunded Risk Participation (URP) (FY13 only).

<sup>1</sup>Amounts include regional shares of investments that are officially classified as global projects.

LARGEST COUNTRY EXPOSURES<sup>1</sup> IN FY13: LATIN AMERICA AND THE CARIBBEAN

RANK WITHIN REGION	COUNTRY	COMMITTED PORTFOLIO (\$ millions)	
		FY13	FY12
1	Brazil	2,690	2,572
2	Mexico	1,584	1,188
3	Colombia	947	954

Based on IFC's Account.

<sup>1</sup>Excludes individual country shares of regional and global projects.

## DEVELOPMENT REACH

LATIN AMERICA AND THE CARIBBEAN	PORTFOLIO	
	CY11	CY12
MSME Loans (number of loans)	6,849,385	14,414,665
MSME Loans (amount in \$ million)	54,796	82,262
Power Generation (millions of customers)	12.9	13.4
Gas Distribution (millions of customers)	0.2	0.4
Water Distribution (millions of customers)	13.2	18.8
Power Distribution (millions of customers)	19.1	18.8
Phone Connections (millions of customers)	9.7	7.8
Farmers Reached	750,326	97,971
Patients Reached	1,819,454	2,153,212
Students Reached	791,079	903,162
Employment	680,870	678,982
Domestic Purchase of Goods and Services (\$ million)	12,063.8	11,735
Payments to Government (\$ million)	8,568	12,444

## Results by Region

## MIDDLE EAST AND NORTH AFRICA

*By supporting private sector development, IFC has played an important role in addressing the challenges facing the Middle East and North Africa. Our commitments in the region totaled \$2.8 billion in FY13, including more than \$760 million mobilized from other investors — in spite of the region's political uncertainty.*

We continued to implement an integrated Investment and Advisory Services strategy, making access to finance a priority. In FY13, our clients provided nearly 1.9 million loans to micro, small, and medium enterprises in the region, totaling \$15.6 billion.

Improving the region's investment climate has also been a strategic priority for us. So has strengthening education. In several countries, we rolled out the E4E Initiative for Arab Youth, a program designed to equip youth with the skills and training that employers want most.

## FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	80	65%
	716	66%
Financial Performance	79	47%
	719	50%
Economic Performance	80	60%
	719	60%
Environment & Social Performance	76	66%
	702	67%
Private Sector Development Impact	77	69%
	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ Middle East and North Africa ■ IFC

## PROJECT FINANCING AND PORTFOLIO, BY REGION

MIDDLE EAST AND NORTH AFRICA		
\$ millions, for the years ending June 30	FY13 <sup>1</sup>	FY12 <sup>1</sup>
IFC commitments	2,038	2,210
Loans	547	949
Equity	404	363
Guarantees and risk management	1,088	897
Core Mobilization Commitments*	766	668
<b>Total commitments</b>	<b>2,804</b>	<b>2,878</b>
Committed portfolio for IFC's account	5,793	5,585
Committed portfolio for Loan Syndications**	887	971
<b>Total committed portfolio</b>	<b>6,680</b>	<b>6,556</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans and Agented Parallel Loans.

<sup>1</sup>Amounts include regional shares of investments that are officially classified as global projects.

LARGEST COUNTRY EXPOSURES<sup>1</sup> IN FY13: MIDDLE EAST AND NORTH AFRICA

		COMMITTED PORTFOLIO (\$ millions)	
RANK WITHIN REGION	COUNTRY	FY13	FY12
1	Egypt, Arab Republic of	1,130	1,153
2	Pakistan	827	929
3	Jordan	625	656

Based on IFC's Account.

<sup>1</sup>Excludes individual country shares of regional and global projects.

## DEVELOPMENT REACH

MIDDLE EAST AND NORTH AFRICA	PORTFOLIO	
	CY11	CY12
MSME Loans (number of loans)	1,824,652	1,909,752
MSME Loans (amount in \$ million)	11,265	13,322
Power Generation (millions of customers)	4.0	3.4
Water Distribution (millions of customers)	1.0	1.1
Power Distribution (millions of customers)*	11.4	10.7
Phone Connections (millions of customers)	17.7	19.6
Farmers Reached	66,679	201,593
Patients Reached	2,203,935	3,558,699
Students Reached	4,118	4,376
Employment	108,731	244,491
Domestic Purchase of Goods and Services (\$ million)	1,621.3	2,072
Payments to Government (\$ million)	1,300	1,376

\*One client in Middle East and North Africa contributed 10.22 million of Power Distribution customers in CY12.

## Results by Region

## SOUTH ASIA

*IFC has been delivering substantial impact in South Asia, despite challenging local conditions that include rising income inequality and severe poverty.*

In FY13, our total commitments in the region totaled nearly \$2.5 billion, up almost 60 percent from the previous year. Resources mobilized by IFC from other investors tripled, to \$764 million. Advisory Services expenditures reached \$33.6 million.

To help the region grow out of poverty, IFC worked to increase access to finance, infrastructure, and markets. Our clients provided phone access to more than 120 million customers and delivered the equivalent of \$24.5 billion in loans to micro, small, and medium enterprises.

Climate change is another priority for IFC in South Asia, especially because of the region's vulnerability to rising temperatures. Our projects aimed at achieving energy efficiency, particularly in agriculture and irrigation.

## FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	81	60%
	716	66%
Financial Performance	82	41%
	719	50%
Economic Performance	81	62%
	719	60%
Environment & Social Performance	84	75%
	702	67%
Private Sector	81	84%
Development Impact	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ South Asia ■ IFC

## PROJECT FINANCING AND PORTFOLIO, BY REGION

SOUTH ASIA		
\$ millions, for the years ending June 30	FY13 <sup>1</sup>	FY12 <sup>1</sup>
IFC commitments	1,697	1,312
Loans	1,006	678
Equity	264	320
Guarantees and risk management	427	314
Core Mobilization Commitments*	764	251
<b>Total commitments</b>	<b>2,462</b>	<b>1,563</b>
Committed portfolio for IFC's account	5,582	4,697
Committed portfolio for Loan Syndications**	1,091	570
<b>Total committed portfolio</b>	<b>6,673</b>	<b>5,267</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, Agented Parallel Loans, ALPS, and Unfunded Risk Participation (URP).

<sup>1</sup>Amounts include regional shares of investments that are officially classified as global projects.

LARGEST COUNTRY EXPOSURES<sup>1</sup> IN FY13: SOUTH ASIA

RANK WITHIN REGION	COUNTRY	COMMITTED PORTFOLIO (\$ millions)	
		FY13	FY12
1	India	4,453	3,965
2	Bangladesh	602	270
3	Sri Lanka	204	178

Based on IFC's Account.

<sup>1</sup>Excludes individual country shares of regional and global projects.

## DEVELOPMENT REACH

SOUTH ASIA	PORTFOLIO	
	CY11	CY12
MSME Loans (number of loans)	7,184,007	2,768,375
MSME Loans (amount in \$ million)	19,772	23,762
Power Generation (millions of customers)	5.1	5.9
Water Distribution (millions of customers)	0.7	0.9
Gas Distribution (millions of customers)	1.6	1.9
Power Distribution (millions of customers)	0.1	0.1
Phone Connections (millions of customers)*	97.4	120.5
Farmers Reached	486,683	620,843
Patients Reached	2,469,057	3,344,689
Employment	326,569	327,431
Domestic Purchase of Goods and Services (\$ million)	5,709.4	4,986
Payments to Government (\$ million)	861	902

\*One client in South Asia contributed 112.7 million of Phone Connections customers in CY12.

## Results by Region

## SUB-SAHARAN AFRICA

**IFC's total commitments in Sub-Saharan Africa topped \$5.2 billion in FY13, including nearly \$1.8 billion mobilized from other investors.**

Our work aims to promote sustainable, inclusive growth across the region. We build on the momentum in more successful countries, helping improve the investment climate and expand access to finance. In others, we help to put in place some of the essential building blocks of private sector development: basic infrastructure to support agribusiness and manufacturing competitiveness.

Our clients created more than 250,000 jobs in the region last year. They also reached 675,000 farmers, an increase of more than 70 percent from the previous year.

The region accounted for nearly 30 percent of IFC's Advisory Services expenditures in the fiscal year, receiving \$65.4 million.

## FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	121 716	61% 66%
Financial Performance	122 719	47% 50%
Economic Performance	122 719	53% 60%
Environment & Social Performance	123 702	60% 67%
Private Sector Development Impact	123 714	76% 77%

Numbers at the left end of each bar are the total number of companies rated.

■ Sub-Saharan Africa ■ IFC

## PROJECT FINANCING AND PORTFOLIO, BY REGION

SUB-SAHARAN AFRICA		
	FY13 <sup>1</sup>	FY12 <sup>1</sup>
\$ millions, for the years ending June 30		
IFC commitments	3,501	2,733
Loans	1,691	1,042
Equity	349	358
Guarantees and risk management	1,461	1,334
Core Mobilization Commitments*	1,778	1,217
<b>Total commitments</b>	<b>5,278</b>	<b>3,950</b>
Committed portfolio for IFC's account	7,833	6,461
Committed portfolio for Loan Syndications**	1,393	570
<b>Total committed portfolio</b>	<b>9,226</b>	<b>7,031</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans and Agented Parallel Loans.

<sup>1</sup>Amounts include regional shares of investments that are officially classified as global projects.

LARGEST COUNTRY EXPOSURES<sup>1</sup> IN FY13: SUB-SAHARAN AFRICA

RANK WITHIN REGION	COUNTRY	COMMITTED PORTFOLIO (\$ millions)	
		FY13	FY12
1	Nigeria	1,334	1,106
2	South Africa	900	646
3	Ghana	849	726

Based on IFC's Account.

<sup>1</sup>Excludes individual country shares of regional and global projects.



*Results by Region***SUB-SAHARAN AFRICA (continued)****DEVELOPMENT REACH**

<b>SUB-SAHARAN AFRICA</b>	<b>PORTFOLIO</b>	
	<b>CY11</b>	<b>CY12</b>
MSME Loans (number of loans)	450,560	799,343
MSME Loans (amount in \$ million)	5,219	7,594
Power Generation (millions of customers)	4.0	5.9
Water Distribution (millions of customers)*	4.9	5.1
Power Distribution (millions of customers)	3.9	5.2
Phone Connections (millions of customers)	28.5	22.3
Farmers Reached	382,067	675,802
Patients Reached	933,800	915,069
Students Reached	138,921	118,993
Employment	255,833	254,013
Domestic Purchase of Goods and Services (\$ million)	3,428.6	3,198
Payments to Government (\$ million)	3,974	3,857

\*CY11 total Water Distribution customers revised due to the restatement of one client value in Sub-Saharan Africa. One client in Sub-Saharan Africa contributed 4.7 million of Water Distribution customers in CY12.

\*\*One client in Sub-Saharan Africa contributed 107,000 of Students Reached in CY12.