

Results by Industry

AGRIBUSINESS & FORESTRY

Agribusiness has an important role to play in poverty reduction. The agricultural sector often accounts for at least half of GDP and employment in many developing countries, which makes it a priority for IFC.

IFC provides support for the private sector to address rising demand in an environmentally sustainable and socially inclusive way. To help clients finance inventories, seeds, fertilizers, chemicals, and fuel for farmers, IFC offers working-capital facilities. To facilitate trade and lower costs, we pursue investments in infrastructure such as warehouses and cold-storage facilities. To bring land into sustainable production, we work to improve productivity by transferring technologies and making the best use of resources.

In FY13, our new commitments in agribusiness and forestry totaled nearly \$1.3 billion, accounting for about 7 percent of commitments for IFC's own account.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	79	68%
	716	66%
Financial Performance	81	43%
	719	50%
Economic Performance	81	59%
	719	60%
Environment & Social Performance	79	67%
	702	67%
Private Sector Development Impact	80	79%
	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ Agribusiness & Forestry ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

AGRIBUSINESS & FORESTRY		
\$ millions, for the years ending June 30		
	FY13	FY12
IFC commitments	1,278	1,021
Loans	1,073	897
Equity	72	64
Guarantees and risk management	133	60
Core Mobilization Commitments*	525	330
Total commitments	1,803	1,351
Committed portfolio for IFC's account	4,251	3,556
Committed portfolio for Loan Syndications**	440	346
Total portfolio	4,691	3,902

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

**Including B-Loans, ALPS (FY12 only), and Agented Parallel Loans.

DEVELOPMENT REACH

AGRIBUSINESS & FORESTRY	PORTFOLIO	
	CY11	CY12
Employment	386,145	421,503
Female Employment	116,987	124,003
Number of Farmers*	3,296,544	3,084,783
Number of MSMEs Reached (#)* **	1,020,564	2,012,360
Domestic Purchase of Goods and Services (\$ million)	4,560	6,697
Payments to Government (\$ million)	1,006	1,438

*Including all reach in IFC.

** One client in Latin America and the Caribbean contributed 1,008,864 MSME reached in CY12.

Results by Industry

CONSUMER & SOCIAL SERVICES

IFC is the world's largest multilateral investor in private healthcare and education. We work to increase access to high-quality healthcare and education while also supporting job-creating sectors such as tourism, retail, and property. We help improve standards of quality and efficiency, facilitate the exchange of best practices, and create jobs for skilled professionals.

In addition to making direct investments in socially responsible companies, our role includes sharing industry knowledge and expertise, funding smaller companies, raising medical and education standards, and helping clients expand services to lower-income groups.

In FY13, our new commitments in consumer and social services totaled about \$1.6 billion, or nearly 9 percent of IFC's commitments for our own account.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	94	56%
	716	66%
Financial Performance	94	38%
	719	50%
Economic Performance	94	45%
	719	60%
Environment & Social Performance	95	67%
	702	67%
Private Sector Development Impact	95	69%
	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ Consumer & Social Services ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

CONSUMER & SOCIAL SERVICES		
\$ millions, for the years ending June 30		
	FY13	FY12
IFC commitments	1,635	1,375
Loans	1,310	1,053
Equity	325	268
Guarantees and risk management	0	54
Core Mobilization Commitments*	133	287
Total commitments	1,769	1,662
Committed portfolio for IFC's account	4,215	3,826
Committed portfolio for Loan Syndications**	249	245
Total portfolio	4,464	4,071

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPs), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

**Including B-Loans and ALPs.

DEVELOPMENT REACH

CONSUMER & SOCIAL SERVICES	PORTFOLIO	
	CY11	CY12
Employment	322,844	342,807
Female Employment	156,495	163,077
Number of Patients*	13,009,309	17,201,088
Number of Students**	937,001	1,036,389
Net Income (\$ million)	1,637	1,198
Net Sales (\$ million)	16,968	21,145
Domestic Purchase of Goods and Services (\$ million)	9,411	9,735
Payments to Government (\$ million)	1,086	1,710

*CY11 total Patients Reached revised due to the restatement of one client value in Europe and Central Asia.

**Including all reach in IFC.

Results by Industry

FINANCIAL MARKETS

Sound, inclusive, and sustainable financial markets are vital to development as they ensure efficient resource allocation. IFC's work with financial intermediaries has helped strengthen financial institutions and overall financial systems. It has also allowed us to support far more micro, small, and medium enterprises than we would be able to on our own.

Working through financial intermediaries enables IFC to encourage them to become more involved in sectors that are strategic priorities such as women-owned businesses and climate change, and in underserved regions such as fragile and conflict-affected states as well as in housing, infrastructure, and social services.

In FY13, our commitments in financial markets totaled about \$3.6 billion, about 20 percent of commitments for IFC's own account.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	Financial Markets	IFC	Percentage
Development Outcome	219	716	70%
Financial Performance	220	719	60%
Economic Performance	219	719	67%
Environment & Social Performance	206	702	61%
Private Sector	217	714	76%
Development Impact	219	716	66%

Numbers at the left end of each bar are the total number of companies rated.

■ Financial Markets ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

FINANCIAL MARKETS (INC. TRADE FINANCE AND FUNDS)	FY13	FY12
\$ millions, for the years ending June 30		
IFC commitments	11,014	9,859
Loans	2,324	2,276
Equity	1,806	1,240
Guarantees and risk management	6,884	6,343
Core Mobilization Commitments*	1,943	1,617
Total commitments	12,957	11,476
Committed portfolio for IFC's account	21,377	19,793
Committed portfolio for Loan Syndications**	1,264	1,289
Total portfolio	22,641	21,083

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPs), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this industry.

**Including B-Loans, ALPs (FY12 only), and Agented Parallel Loans.

DEVELOPMENT REACH

FINANCIAL MARKETS	PORTFOLIO	
	CY11	CY12
SME loans (\$ million)*	181,253	241,299
SME loans (million of loans)*	3.29	5.79
Microfinance loans (\$ million)*	19,842	24,028
Microfinance loans (million of loans)*	19.71	21.98
Housing finance loans (\$ million)**	6,241	23,614
Housing finance loans (million of loans)**	0.15	0.44

*Portfolio reach figures represent SME and microfinance outstanding loan portfolio of IFC clients as of end of CY11 and CY12, for MSME-oriented financial institutions/projects. 268 and 285 clients were required to report their end-of-year SME and microfinance portfolios in CY11 and CY12, respectively. 252 and 269 clients did so for CY11 and CY12, respectively. The missing data were extrapolated.

**Portfolio reach figures represent housing finance outstanding loan portfolio of IFC clients as of end of CY11 and CY12, for housing finance-oriented financial institutions/projects. 24 and 38 clients were required to report their end-of-year housing finance portfolios in CY11 and CY12, respectively. 24 and 27 clients did so for CY11 and CY12, respectively. The missing data were extrapolated.

GLOBAL TRADE FINANCE	FY08	FY09	FY10	FY11	FY12	FY13
Guarantees Issued (US\$ amount)*	\$1,448 m	\$2,376 m	\$3,461 m	\$4,623 m	\$5,975 m	\$6,500 m
Number of transactions	2,153	3,707	4,292	4,699	5,964	6,485
SMEs Supported (by number of transactions)	84%	84%	83%	79%	79%	80%
IDA Countries (US\$ amount)	\$741 m (51%)	\$1,219 m (51%)	\$1,761 m (51%)	\$2,439 m (53%)	\$2,844 m (48%)	\$3,316 m (51%)
Africa Volume (US\$ amount)	\$597 m (41%)	\$635 m (27%)	\$764 m (22%)	\$931 m (20%)	\$1,300 m (22%)	\$1,442 m (22%)
South-South Trade Supported (by number of transactions)	39%	45%	46%	43%	41%	41%
Total Trade Supported (US\$ amount)*	\$1,877 m	\$3,075 m	\$3,971 m	\$5,599 m	\$7,524 m	\$7,764 m

*Adjusted to reflect the historical exchange rate.

Results by Industry

INFRASTRUCTURE

Modern infrastructure spurs economic growth, improves living standards, and can represent an opportunity to address emerging development challenges, including rapid urbanization and climate change.

It is also an area in which the private sector can make a significant contribution, providing essential services to large numbers of people, efficiently, affordably, and profitably. This is IFC's focus: supporting private infrastructure projects whose innovative, high-impact business models can be widely replicated.

We help increase access to power, transport, and water by financing infrastructure projects and advising client governments on public-private partnerships. We mitigate risk and leverage specialized financial structuring and other capabilities. In FY13, our new commitments in this sector totaled \$2.2 billion, or about 12 percent of commitments for IFC's own account.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	101 716	73% 66%
Financial Performance	102 719	55% 50%
Economic Performance	101 719	62% 60%
Environment & Social Performance	103 702	81% 67%
Private Sector Development Impact	98 714	86% 77%

Numbers at the left end of each bar are the total number of companies rated.

■ Infrastructure ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

INFRASTRUCTURE	FY13	FY12
\$ millions, for the years ending June 30		
IFC commitments	2,247	1,447
Loans	1,845	1,058
Equity	330	339
Guarantees and risk management	72	50
Core Mobilization Commitments*	1,333	1,294
Total commitments	3,580	2,741
Committed portfolio for IFC's account	9,358	8,608
Committed portfolio for Loan Syndications**	7,801	6,061
Total portfolio	17,159	14,669

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

**Including B-Loans, Agented Parallel Loans, and ALPS.

DEVELOPMENT REACH

INFRASTRUCTURE	PORTFOLIO	
	CY11	CY12
Employment	448,537	448,094
Female Employment	141,265	146,361
Power Generation (millions of customers)	41.9	52.2
Power Distribution (millions of customers)	49.2	45.7
Water Distribution (millions of customers)	34.3	42.1
Airport Passengers (Million)*	9.9	18.0
Airline Passengers (Million)*	13.6	10.2
Transportation: Shipping, Freight & Cargo (M TEU Containers)	9.9	12.6
Payments to Government (\$ million)	4,916	8,703

*In FY13, IFC adjusted its methodology to better estimate the numbers of airport passengers and airline passengers reached.

Results by Industry

OIL, GAS & MINING

Industries that can harness natural resources are vital for many of the world’s poorest countries. They are a key source of jobs, energy, government revenues, and a wide array of other benefits for local economies. In many countries, large-scale sustainable investments in this sector can produce large economic gains.

IFC’s mission in the oil, gas, and mining sector is to help developing countries realize these benefits. We provide financing and advice for private sector clients. We also help governments adopt effective regulations and strengthen their capacity to manage these industries across the value chain.

We support private investment in this sector, and we work to ensure that local communities enjoy concrete benefits. In FY13, our new commitments in the sector totaled \$390 million, or about 2 percent of commitments for IFC’s own account.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	28	64%
	716	66%
Financial Performance	27	44%
	719	50%
Economic Performance	28	57%
	719	60%
Environment & Social Performance	29	62%
	702	67%
Private Sector Development Impact	28	82%
	714	77%

Numbers at the left end of each bar are the total number of companies rated.

Oil, Gas & Mining IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

OIL, GAS & MINING	FY13	FY12
\$ millions, for the years ending June 30		
IFC commitments	389	491
Loans	336	387
Equity	53	104
Guarantees and risk management	0	0
Core Mobilization Commitments*	346	630
Total commitments	736	1,121
Committed portfolio for IFC’s account	2,359	2,392
Committed portfolio for Loan Syndications**	439	545
Total portfolio	2,798	2,937

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

**Including B-Loans, ALPS, and Unfunded Risk Participation (URP).

DEVELOPMENT REACH

OIL, GAS & MINING	PORTFOLIO	
	CY11	CY12
Employment	102,747	106,772
Female Employment	9,285	16,834
Gas Distribution (millions of customers)*	22.4	33.8
Community Development Outlay (\$ million)	102	150
Domestic Purchase of Goods and Services (\$ million)	5,392	6,193
Payments to Government (\$ million)	6,199	5,574

*Including all reach in IFC. One client in East Asia and the Pacific contributed 31.14 million of Gas Distribution customers in CY12.

Results by Industry

MANUFACTURING

The manufacturing sector plays a vital role in creating opportunity and reducing poverty in developing countries. IFC's manufacturing clients tend to create or maintain more employment than those in any other sector.

We have increased our activities in the sector, which includes construction materials, energy-efficient machinery, chemicals, and equipment for solar and wind power. We invest in companies that are developing new products and markets, and restructuring and modernizing to become internationally competitive.

As these industries represent some of the most carbon-intensive sectors, we are helping clients develop and undertake investments that help reduce carbon emissions and energy consumption.

In FY13, our new commitments in the manufacturing sector totaled \$1.3 billion, or about 7 percent of commitments for IFC's own account.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	80	49%
	716	66%
Financial Performance	80	36%
	719	50%
Economic Performance	81	44%
	719	60%
Environment & Social Performance	81	64%
	702	67%
Private Sector	80	71%
Development Impact	714	77%

Numbers at the left end of each bar are the total number of companies rated.

■ Manufacturing ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

MANUFACTURING		
\$ millions, for the years ending June 30		
	FY13	FY12
IFC commitments	1,314	1,021
Loans	1,270	838
Equity	43	179
Guarantees and risk management	1	4
Core Mobilization Commitments*	701	534
Total commitments	2,015	1,555
Committed portfolio for IFC's account	6,385	5,578
Committed portfolio for Loan Syndications**	2,387	1,738
Total portfolio	8,772	7,317

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

**B-Loans, ALPS, Agented Parallel Loans, and Unfunded Risk Participation (URP) (FY13 only).

DEVELOPMENT REACH

MANUFACTURING	PORTFOLIO	
	CY11	CY12
Employment	368,551	356,854
Female Employment	73,457	58,109
Net Income (\$ million)	3,521	2,635
Net Sales (\$ million)	64,843	48,274
Domestic Purchase of Goods and Services (\$ million)	30,241	23,000
Payments to Government (\$ million)	2,826	2,144

Results by Industry

TELECOMMUNICATIONS, MEDIA & TECHNOLOGY

Modern information and communication technologies make it easier for the poor to obtain access to services and resources. They expand opportunity and make markets and institutions more efficient. IFC works to extend the availability of such technologies. We channel investments toward private companies that build modern communications infrastructure and information-technology businesses, and develop climate-smart technologies.

IFC increasingly helps clients move beyond their own national borders and into other developing markets. In FY13, our new commitments in this sector totaled about \$470 million.

FY13 DEVELOPMENT OUTCOME SCORES

Development Outcome	Telecommunications & Information Technology	IFC	Percentage
Development Outcome	31	716	55%
Financial Performance	31	719	29%
Economic Performance	31	719	50%
Environment & Social Performance	25	702	48%
Private Sector	31	714	64%
Development Impact	31	714	67%
			68%
			77%

Numbers at the left end of each bar are the total number of companies rated.

■ Telecommunications & Information Technology ■ IFC

PROJECT FINANCING AND PORTFOLIO, BY INDUSTRY

TELECOMMUNICATIONS & INFORMATION TECHNOLOGY		
\$ millions, for the years ending June 30	FY13	FY12
IFC commitments	472	247
Loans	361	159
Equity	103	89
Guarantees and risk management	8	0
Core Mobilization Commitments*	581	165
Total commitments	1,052	412
Committed portfolio for IFC's account	1,667	1,520
Committed portfolio for Loan Syndications**	1,053	938
Total portfolio	2,720	2,458

*Including Loan Syndications (B-Loans, Parallel Loans, and ALPS), IFC Initiatives, AMC, and Other Mobilization by Decision, as applicable for this Industry.

**Including B-Loans and Agented Parallel Loans.

DEVELOPMENT REACH

TELECOMMUNICATIONS & INFORMATION TECHNOLOGY	PORTFOLIO	
	CY11	CY12
Employment	88,979	116,461
Female Employment	29,784	42,146
Phone Connections (Million Customers)*	172	192
Payments to Government (\$ million)	1,948	1,925

*One client in South Asia contributed 112.7 million of phone connection customers in CY12.