## EAST ASIA AND THE PACIFIC

Promoting sustainable growth is a priority in East Asia and the Pacific. IFC works to help countries in the region achieve it—by raising productivity, resolving environmental challenges, and addressing the needs of the poor.

In FY15, our long-term investments in the region totaled \$3.3 billion, including \$1.1 billion in funds mobilized from other investors. Our clients provided employment for more than 583,000 people, treated more than 850,000 patients, and generated power for more than 24 million customers in the region.

#### FY15 EAST ASIA AND THE PACIFIC DEVELOPMENT RESULTS

Development Outcome	110	65%
	820	63%
Financial Performance	111	51%
	823	47%
Economic Performance	111	58%
	821	55%
Environmental & Social Performance	86	69%
	721	68%
Private Sector Development Impact	111	68%
	819	70%
East Asia and the Pacific 💼 IFC 💼		

Numbers at the left end of each bar are the total number of companies rated.

#### PROJECT FINANCING AND PORTFOLIO, BY REGION

Total committed portfolio	10,872
Committed portfolio for loan syndications**	2,474
Committed portfolio for IFC's account	8,398
Total commitments	3,337
Core mobilization*	1,049
Guarantees and risk management	112
Equity	789
Loans	1,387
Long-term investment commitments	2,288
\$ millions, for the year ending June 30	FY15 <sup>1</sup>
East Asia and the Pacific	

\*Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, A-Loan Participation Sales (ALPS), Agented Parallel Loans & MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

#### IFC'S LARGEST COUNTRY EXPOSURES<sup>1</sup>

East Asia and the Pacific		Committed Portfolio (\$ million	
Rank within Region	Country	FY15	FY14
1	China	3,608	3,116
2	Indonesia	1,437	1,019
3	Vietnam	617	760

Based on IFC's Account, as of June 30.

24.4

11.1

31.8

3.9

### **RESULTS BY REGION**

## EAST ASIA AND THE PACIFIC (continued)

#### **DEVELOPMENT REACH** Portfolio East Asia and the Pacific CY13 CY14 MSME loans (# of loans)<sup>1,2</sup> 7,612,140 6,339,659 MSME loans (\$ millions)<sup>1,2</sup> 107,212 65,955 Power generation (millions of customers) 23.7 Water distribution (millions of customers) 10.2 Gas distribution (millions of customers)<sup>3</sup> 37.1 Phone connections (millions of customers) 3.9 Farmers reached 246,255 279,691 850,317 Patients served 1,161,483 Students reached 3,071 4,700 555,854 583,561 Employment Domestic purchase of goods and services (\$ millions) 10,143 12,861 Payments to government (\$ millions) 3,937 3,089

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of the end of CY13 and CY14, for MSMEoriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.

2. Several clients in East Asia and the Pacific resubmitted the restated data for the number and amount of MSME loans for CY13.

3. One client in East Asia and the Pacific contributed 31.8 million of gas distribution customers in CY14.

## EUROPE AND CENTRAL ASIA

We work with private enterprises in the region to increase competitiveness, expand access to finance, modernize infrastructure, and improve the investment climate. We also help them increase energy generation, diversify energy sources, and improve energy efficiency.

Our long-term investments in the region totaled \$2.2 billion in FY15, including nearly \$700 million mobilized from other investors. Our clients supported nearly 456,000 jobs and provided assistance to about 469,000 farmers. They also helped treat nearly 2.5 million patients and distributed power for 6.2 million customers.

#### FY15 EUROPE AND CENTRAL ASIA DEVELOPMENT RESULTS

Development Outcome	160	61%
	820	63%
Financial Performance	160	46%
	823	47%
Economic Performance	160	53%
	821	55%
Environmental & Social Performance	147	71%
	721	68%
Private Sector Development Impact	157	65%
	819	70%
Europe and Central Asia 💻 🛛 IFC 💼		

Numbers at the left end of each bar are the total number of companies rated.

#### PROJECT FINANCING AND PORTFOLIO, BY REGION

Total committed portfolio	12,813
Committed portfolio for loan syndications**	3,866
Committed portfolio for IFC's account	8,947
Total commitments	2,217
Core mobilization*	683
Guarantees and risk management	37
Equity	364
Loans	1,133
Long-term investment commitments	1,534
\$ millions, for the year ending June 30	FY15 <sup>1</sup>
Europe and Central Asia	

\* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, A-Loan Participation Sales (ALPS), Agented Parallel Loans & MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

#### IFC'S LARGEST COUNTRY EXPOSURES<sup>1</sup>

Europe and Central Asia	Comr	mitted Portfolio (\$	S millions)
Rank within Region	Country	FY15	FY14
1	Turkey	3,174	3,215
2	Russian Federation	1,188	2,055
3	Ukraine	823	1,034

Based on IFC's Account, as of June 30.

# EUROPE AND CENTRAL ASIA (continued)

#### DEVELOPMENT REACH

	Po	rtfolio
Europe and Central Asia	CY13	CY14
MSME loans (# of loans) <sup>1,2</sup>	4,392,251	5,719,503
MSME loans (\$ millions) <sup>1,2</sup>	71,272	81,303
Power generation (millions of customers)	0.96	2.9
Water distribution (millions of customers)	4.0	0.2
Gas distribution (millions of customers)	0.4	0.4
Power distribution (millions of customers)	6.0	6.2
Phone connections (millions of customers)	3.9	4.0
Farmers reached	225,847	468,639
Patients served <sup>3</sup>	2,713,881	2,497,428
Students reached	11,276	21,881
Employment	434,600	455,647
Domestic purchase of goods and services (\$ millions)	5,726	9,944
Payments to government (\$ millions)	2,354	2,480
1. Portfolio reach figures represent the micro, small, and medium outstanding loan por	tfolio of IFC clients as of the end of CY13 and C	Y14, for MSME-

oriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.

2. Several clients in Europe and Central Asia resubmitted the restated data for the number and amount of MSME loans for CY13.

3. One client in Europe and Central Asia contributed 1.75 million of patients served in CY14.

## LATIN AMERICA AND THE CARIBBEAN

**I** FC works to help countries in Latin America and the Caribbean achieve inclusive growth, deepen regional economic integration, and address the challenges of climate change and natural-resource management.

In FY15, our long-term investments in the region totaled more than \$5 billion, including about \$2.7 billion mobilized from other investors. Our clients supplied water to 3.8 million customers and provided education for more than 1.6 million students. They also helped treat more than 5.2 million patients and delivered phone connections to 2.6 million customers.

#### FY15 LATIN AMERICA AND THE CARIBBEAN DEVELOPMENT RESULTS

Development Outcome	179	65%
	820	63%
Financial Performance	180	48%
	823	47%
Economic Performance	178	56%
	821	55%
Environmental & Social Performance	154	64%
	721	68%
Private Sector Development Impact	180	76%
	819	70%
Latin America and the Caribbean 🔲 IFC		

Numbers at the left end of each bar are the total number of companies rated.

#### PROJECT FINANCING AND PORTFOLIO, BY REGION

Latin America and the Caribbean \$ millions, for the year ending June 30	FY15 <sup>1</sup>
	1115
Long-term investment commitments	2,379
Loans	1,733
Equity	608
Guarantees and risk management	38
Core mobilization*	2,696
Total commitments	5,075
Committed portfolio for IFC's account	11,198
Committed portfolio for loan syndications**	4,943
Total committed portfolio	16,141

\* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\* Including B-Loans, A-Loan Participation Sales (ALPS), Agented Parallel Loans, Unfunded Risk participation (URP) & MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

#### IFC'S LARGEST COUNTRY EXPOSURES<sup>1</sup>

Latin America and the	Caribbean	Committed Portfolio (	\$ millions)
Rank within Region	Country	FY15	FY14
1	Brazil	2,519	2,811
2	Mexico	1,383	1,556
3	Colombia	1,026	954

Based on IFC's Account, as of June 30.

## LATIN AMERICA AND THE CARIBBEAN (continued)

DEVELOPMENT REACH		
Latin America and the Caribbean	CY13	Portfolio CY14
	0110	
MSME loans (# of loans) <sup>1</sup>	12,689,759	9,981,022
MSME loans (\$ millions) <sup>1</sup>	71,769	58,676
Power generation (millions of customers)	6.6	7.2
Gas distribution (millions of customers)	0.0	0.0
Water distribution (millions of customers) <sup>2</sup>	5.6	3.8
Power distribution (millions of customers) <sup>3</sup>	11.4	5.9
Phone connections (millions of customers)	1.0	2.6
Farmers reached	327,933	431,588
Patients served	2,998,999	5,257,734
Students reached	1,140,628	1,619,808
Employment	578,550	588,765
Domestic purchase of goods and services (\$ millions)	9,507	9,498
Payments to government (\$ millions) <sup>4</sup>	7,177	7,077

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of the end of CY13 and CY14, for MSME-oriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.

2. CY13 water distribution revised due to the restatement of two client values in Latin America and the Caribbean.

3. CY13 total power distribution revised due to the restatement of one client value in Latin America and the Caribbean.

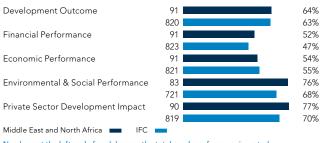
4. CY13 payments to government revised due to the restatement of two client values in Latin America and the Caribbean.

## MIDDLE EAST AND NORTH AFRICA

I n a time of considerable economic turbulence in the region, IFC is working to promote the private sector development necessary to fuel sustainable growth and accelerate job creation. We do so by supporting investments in power and renewable energy, helping expand access to finance, and promoting entrepreneurship.

In FY15, our long-term investments totaled nearly \$1.3 billion, including \$375 million mobilized from other investors. Our clients provided phone connections to 27.2 million customers, treated nearly 4.7 million patients, and provided more than 129,000 jobs.

#### FY15 MIDDLE EAST AND NORTH AFRICA DEVELOPMENT RESULTS



Numbers at the left end of each bar are the total number of companies rated.

#### PROJECT FINANCING AND PORTFOLIO, BY REGION

\$ millions, for the year ending June 30	FY15 <sup>1</sup>
Long-term investment commitments	893
Loans	449
Equity	441
Guarantees and risk management	3
Core mobilization*	375
Total commitments	1,268
Committed portfolio for IFC's account	5,923
Committed portfolio for loan syndications**	1,240
Total committed portfolio	7,163

\* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, Agented Parallel Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

#### IFC'S LARGEST COUNTRY EXPOSURES<sup>1</sup>

Middle East and North	Africa Comr	Committed Portfolio (\$ millions)	
Rank within Region	Country	FY15	FY14
1	Pakistan	1,176	810
2	Egypt, Arab Republic of	979	977
3	Jordan	751	702

Based on IFC's Account, as of June 30.

# MIDDLE EAST AND NORTH AFRICA (continued)

#### DEVELOPMENT REACH

	Portfolio	
Middle East and North Africa	CY13	CY14
MSME loans (# of loans) <sup>1</sup>	2,307,436	3,746,867
MSME loans (\$ millions) <sup>1</sup>	14,147	19,658
Power generation (millions of customers)	2.8	4.2
Water distribution (millions of customers)	1.8	0.0
Power distribution (millions of customers) <sup>2</sup>	1.3	10.7
Phone connections (millions of customers)	28.3	27.2
Farmers reached	53,199	40,033
Patients served	3,780,862	4,667,504
Students reached	24,727	12,667
Employment	174,067	129,022
Domestic purchase of goods and services (\$ millions)	1,831.0	2,636
Payments to government (\$ millions)	1,471	1,759

 Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of the end of CY13 and CY14, for MSMEoriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.
One client in the Middle East and North Africa contributed 10.5 million of power distribution customers in CY14.

## SOUTH ASIA

More than a third of the world's poor live in South Asia—which makes inclusive economic growth critical for development. That's why IFC works to promote job creation, increase access to finance, modernize infrastructure solutions, and develop local capital markets in the region.

In FY15, our long-term investments in the region totaled nearly \$1.9 billion, including more than \$480 million mobilized from other investors. Our clients served more than 3 million patients and provided phone connections for nearly 197 million customers. They also supported more than 391,000 jobs.

#### FY15 SOUTH ASIA DEVELOPMENT RESULTS

Development Outcome	116	61%
	820	63%
Financial Performance	117	46%
	823	47%
Economic Performance	117	56%
	821	55%
Environmental & Social Performance	106	62%
	721	68%
Private Sector Development Impact	117	69%
	819	70%
South Asia 🗰 IFC 📩		

Numbers at the left end of each bar are the total number of companies rated.

#### PROJECT FINANCING AND PORTFOLIO, BY REGION

South Asia	EY15 <sup>1</sup>
\$ millions, for the year ending June 30	FTIJ
Long-term investment commitments	1,402
Loans	876
Equity	526
Guarantees and risk management	-
Core mobilization*	484
Total commitments	1,886
Committed portfolio for IFC's account	6,053
Committed portfolio for loan syndications**	1,150
Total committed portfolio	7,202

\* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, A-Loan Participation Sales (ALPS), Agented Parallel Loans, Unfunded Risk participation (URP) & MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

#### IFC'S LARGEST COUNTRY EXPOSURES<sup>1</sup>

South Asia Rank within Region Country		Committed Portfolio (\$ millions) FY15 FY14	
1	India	4,809	4,682
2	Bangladesh	740	562
3	Sri Lanka	234	255

Based on IFC's Account, as of June 30.

## SOUTH ASIA (continued)

#### DEVELOPMENT REACH

	Portfolio	
South Asia	CY13	CY14
MSME loans (# of loans) <sup>1</sup>	6,708,673	18,441,160
MSME loans (\$ millions) <sup>1</sup>	30,694	34,866
Power generation (millions of customers)	2.2	2.8
Water distribution (millions of customers)	0.8	1.0
Gas distribution (millions of customers)	2.3	2.8
Power distribution (millions of customers)	0.2	0.3
Phone connections (millions of customers) <sup>2</sup>	130.6	196.8
Farmers reached	565,467	494,438
Patients served	15,481,909	3,024,396
Students reached	44,115	22,459
Employment	381,543	391,202
Domestic purchase of goods and services (\$ millions)	3,767	4,444
Payments to government (\$ millions)	1,492	2,181

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of the end of CY13 and CY14, for MSMEoriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.

2. One client in South Asia contributed 135.8 million of phone connection customers in CY14.

### SUB-SAHARAN AFRICA

A frica faces formidable development challenges—a high poverty rate, rapid urbanization, and the need to build a strong industrial foundation. IFC helps address the challenges by working with the private sector to modernize infrastructure and promote sustainable development. We place special emphasis on helping fragile and conflictaffected states.

In FY15, our long-term investments in the region totaled nearly \$3.7 billion, including more than \$1.8 billion mobilized from other investors. Our clients provided 240,000 jobs, supported nearly 1.2 million farmers, and treated nearly 960,000 patients. They also distributed power to more than 20 million customers and water to more than 6 million.

#### FY15 SUB-SAHARAN AFRICA DEVELOPMENT RESULTS

Development Outcome	149	63%
	820	63%
Financial Performance	149	44%
	823	47%
Economic Performance	149	54%
	821	55%
Environmental & Social Performance	134	67%
	721	68%
Private Sector Development Impact	149	66%
	819	70%
Sub-Saharan Africa 💼 IFC 💻		

Numbers at the left end of each bar are the total number of companies rated.

#### PROJECT FINANCING AND PORTFOLIO, BY REGION

Total committed portfolio	10.338
Committed portfolio for IFC's account Committed portfolio for loan syndications**	8,681 1,657
Total commitments	3,663
Core mobilization*	1,832
Guarantees and risk management	142
Equity	414
Loans	1,275
Long-term investment commitments	1,831
\$ millions, for the year ending June 30	FY15 <sup>1</sup>

\* Including Loan Syndications (B-Loans, Parallel Loans, MCPP Loans and ALPS), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, Agented Parallel Loans & MCPP Loans.

 Amounts include regional shares of investments that are officially classified as global projects.

#### IFC'S LARGEST COUNTRY EXPOSURES<sup>1</sup>

Sub-Saharan Africa Rank within Region Country		Committed Portfolio (\$ millions) FY15 FY14	
1	Nigeria	1,621	1,527
2	Kenya	827	806
3	South Africa	750	894

Based on IFC's Account, as of June 30.

## SUB-SAHARAN AFRICA (continued)

#### DEVELOPMENT REACH

	Portfolio	
Sub-Saharan Africa	CY13	CY14
MSME loans (# of loans) <sup>1,2</sup>	1,919,446	2,393,722
MSME loans (\$ millions) <sup>1,2</sup>	8,484	9,261
Power generation (millions of customers)	15.0	14.3
Water distribution (millions of customers) <sup>3</sup>	6.0	6.1
Power distribution (millions of customers)	6.3	20.3
Phone connections (millions of customers)	13.3	2.7
Farmers reached	1,064,149	1,152,254
Patients served	940,997	959,527
Students reached	116,841	119,274
Employment	227,799	240,000
Domestic purchase of goods and services (\$ millions)	3,242	7,381
Payments to government (\$ millions)	2,337	2,566

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC clients as of the end of CY13 and CY14, for MSMEoriented financial institutions/projects. 93% of the 331 clients required to report in CY14 did so. The missing data were extrapolated.

2. Several clients in Sub-Saharan Africa resubmitted the restated data for the number and amount of MSME loans for CY13.

3. One client in Sub-Saharan Africa contributed 5.7 million of water distribution customers in CY14.