

GLP Financial Services

# DIGITAL WAREHOUSE FINANCING

GLP fuels the businesses that make the modern world run more efficiently.

The information inside the following presentation slides are presented as of 30 September 2021 and US\$ unless otherwise stated



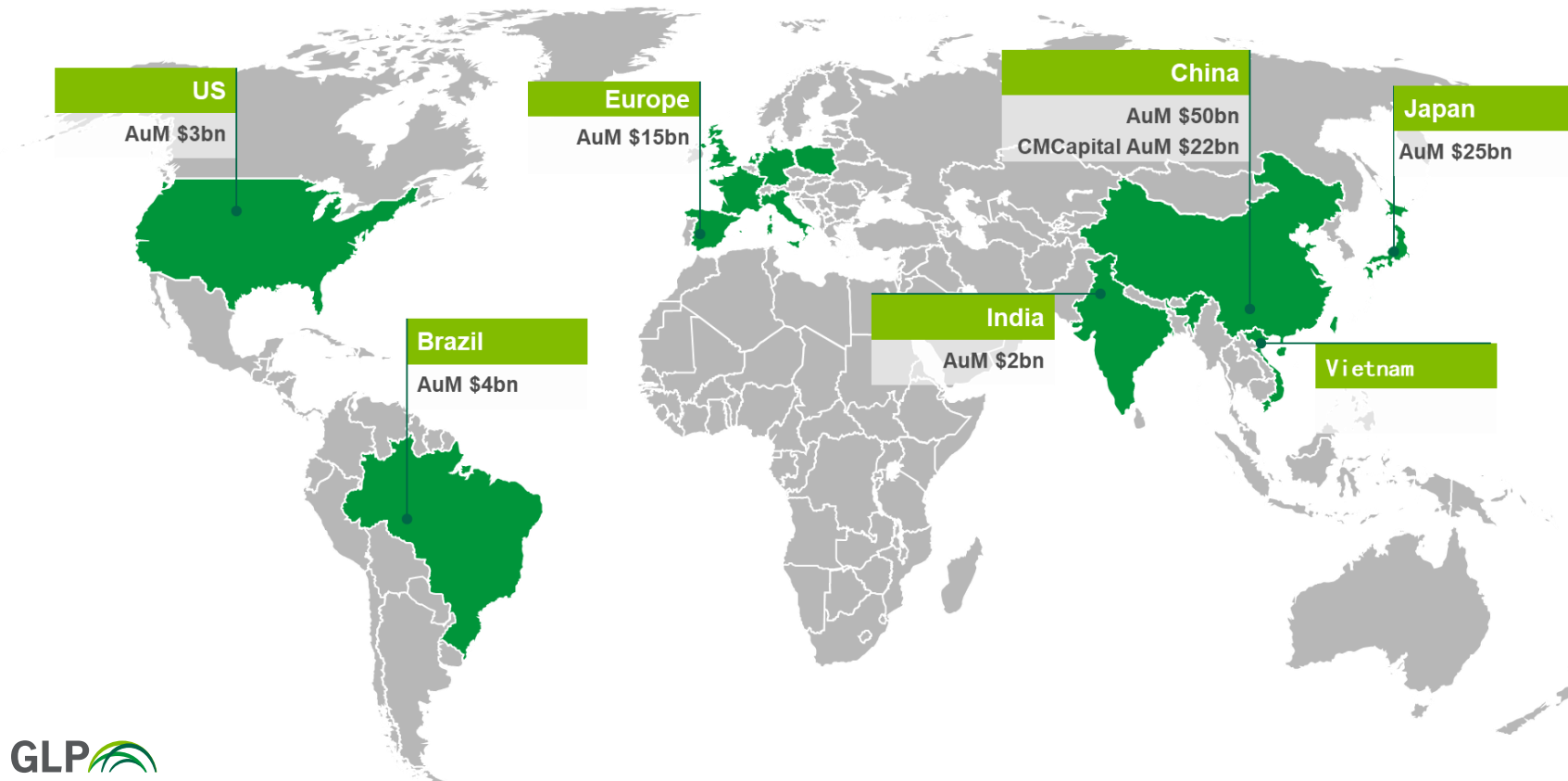
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Digital warehouse financing

## GLP is a leading logistics player which touches upon 77% of Global GDP

GLP is a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies. We operate across **Vietnam, Brazil, China, Europe, India, Japan** and **the U.S.** and have more than US\$120 billion in assets under management in real estate and private equity.



Our Global Business

**>\$120B**  
AUM  
**17**  
Countries

Our Portfolio Covers

**55%**  
of Global Population

**77%**  
of Global GDP



# GLP Financial Services Platform – Enabled by digitalized solutions



Technology empowerment + big data + blockchain + IOT

**Inventory finance**

- Finance cargo owner based on the cargo value in the warehouse

**Freight receivable**

- Finance logistic company based on freight receivables

**Leasing**

- Financial leasing of equipment or vehicles

**Supply Chain**

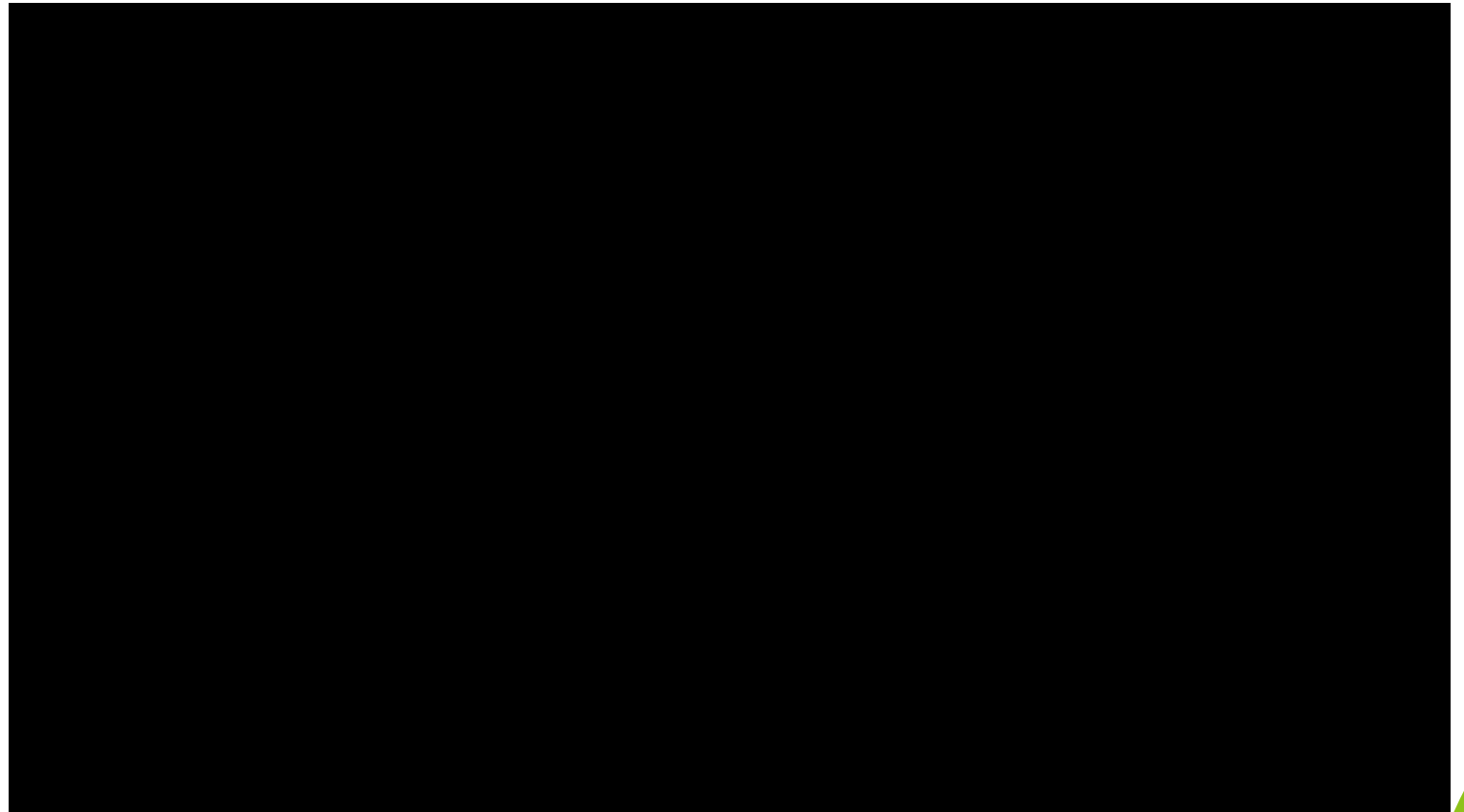
- Finance anchor buyers' suppliers based on receivables or purchase order

# We are committed to supporting movable property finance with better technology

## Key challenges for inventory financing

- X Real-time monitoring of movable properties
- X Value tracking of movable properties
- X Multiple pledging
- X Remote control of inbound/outbound

## GLP is specialized in movable property pledge finance



# Our solution for warehouse and inventory financing

## Key levers

### Block chain

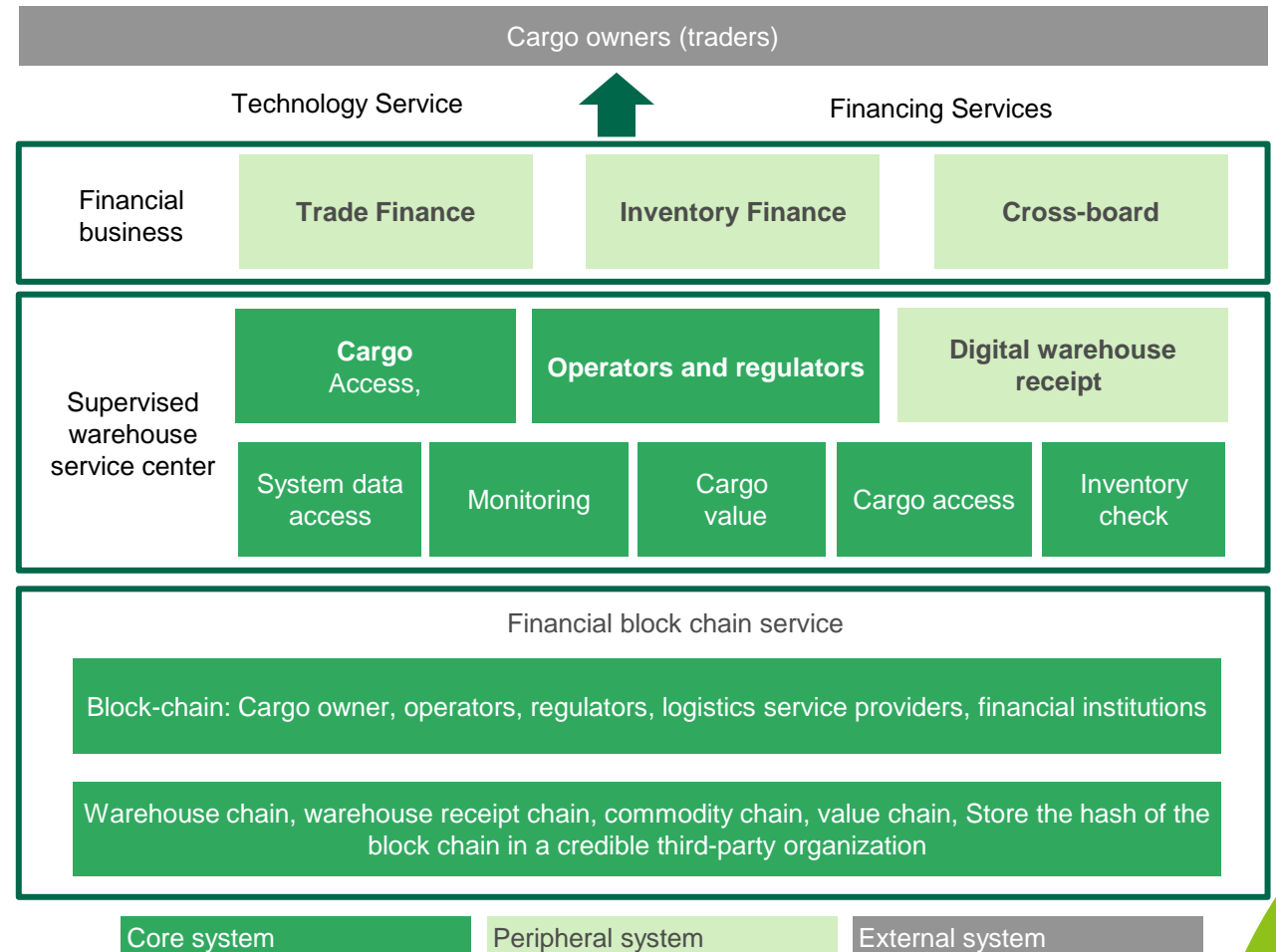
✓ To ensure the authenticity of data

### IOT

✓ To monitor and control warehouse inbound and outbound, cargo shipping, status report, etc.

### Big Data

✓ To perform risk management through cross verification of storage volume, price tracking and liquidation management



# Case study – GLP movable property pledge finance (1/3)

**Financial Regulatory Warehouse Platform** -- 24-hour online monitoring of cargo status by combining Big Data, Internet of Things and block chain technology. Digital warehouse receipt system with the functions of collection tracking, digital monitoring and value analysis made the whole state of goods transparent and visual.

## Real control of movable property in various industry sectors

### FMCG

- Partnered with a well-known warehouse enterprise in Wuhan
- Pledge financing for **FMCG**
- **WMS system integration** for inbound/outbound tracking
- **Real time on-site monitoring** – red flag if any abnormal or unexpected moving of goods



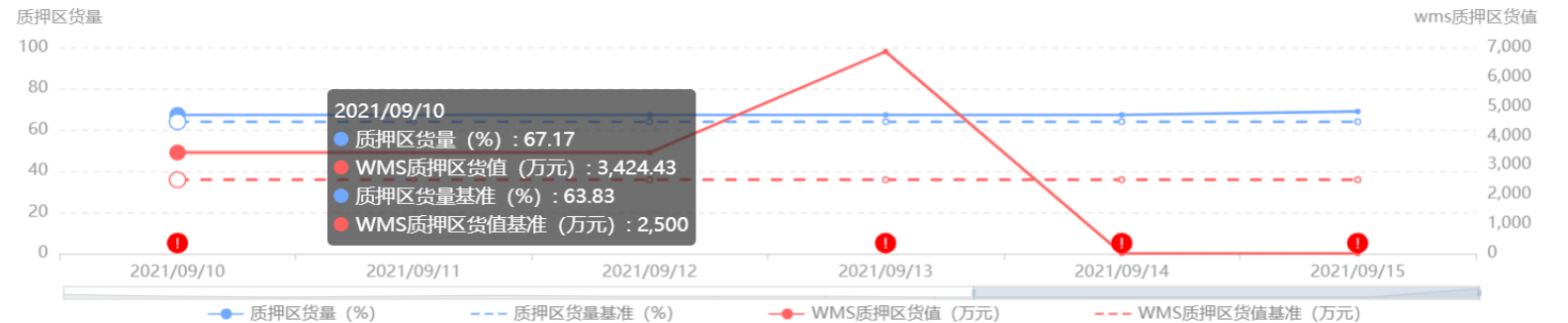
Warehouse indoor fish-eye camera



Real-time Inbound view



Real-time outbound view



Pledged goods vs. real time WMS record



# Case study – GLP movable property pledge finance (3/3)

**Financial Regulatory Warehouse Platform** -- 24-hour online monitoring of cargo status by combining Big Data, Internet of Things and block chain technology. Digital warehouse receipt system with the functions of collection tracking, digital monitoring and value analysis made the whole state of goods transparent and visual.

## Real control of movable property in various industry sectors

### Bulk grain

- Pledge financing services for **bulk grain**
- Leveraging **IOT** technology, providing 24-hour online monitoring of the status of goods by providing cargo control solutions for the bulk grain industry



Intelligent dashboard view on all financed assets



Warehouse status tracking



IOT status



# Case study – GLP warehouse equipment leasing

## Pharmaceutical industry

- Provide **cold storage renovation** and **related equipment rental** services for a global biomedical giant enterprise
- Accelerate business development for our client by leveraging flexible leasing solution
- Customized cold storage solution: **warehouse + cold equipment + leasing**



## Space+ solution

- Warehouse related equipment **leasing plan to go along with our warehouse offerings**
- Enabled by **IoT**, we are able to track real-time equipment **operation status, utilization, environment temperature**, etc.

# GLP Financial Services - Achievement



## Asian Banker

### Best Business Ecological Platform in China"

Awarded for two consecutive years in 2020 and 2021, GLP Financial Services is the only non-bank institution that honored this award



## KPMG

### Top 50 Financial Technology Enterprises in China

GLP FS was listed in the list together with WeBank, bxe-bank, Jianxin Financial Technology and other leading enterprises



## CSF

### 7th Annual Conference of China Securitization Forum

The most influential forum in the ABS/ABN industry



# CONTACT



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