Example of Portfolio Analysis

- **Policyholders**
  - Women: 3800
  - Men: 4200

- **Number of Policyholders by Sex**
  - **Product 1**
    - Women: 2000
    - Men: 3000
  - **Product 2**
    - Women: 1200
    - Men: 800
  - **Product 3**
    - Women: 600
    - Men: 400

- **Premium Value**
  - **Product 1**
    - Women: 45000
    - Men: 35000
  - **Product 2**
    - Women: 55000
    - Men: 15000
  - **Product 3**
    - Women: 10000
    - Men: 13000

- **Job Level by Sex**
  - Board Membership: Women: 2, Men: 4
  - C Suite Level (Executive): Women: 8, Men: 1
  - Upper Management: Women: 12, Men: 8
  - Middle Management: Women: 5, Men: 7
  - Intermediate: Women: 7, Men: 6
  - Entry Level: Women: 50, Men: 12
  - Total: Women: 101, Men: 87

- **Agents by Sex**
  - Total no. of Women agents: 500
  - Total no. of Men agents: 200

- **Example of Portfolio Analysis**