

Regional Results

EAST ASIA & THE PACIFIC

In FY21, our long-term commitments in East Asia and the Pacific totaled about \$3.8 billion, including \$956 million mobilized from other investors. Our clients disbursed 19.0 million loans to micro-, small-, and medium-sized enterprises, totaling over \$345 billion.

Project Financing and Portfolio, by Region

\$ millions, for the year ending June 30

EAST ASIA & THE PACIFIC	FY21
Long-term investment commitments	2,830
Loans	2,564
Equity	209
Guarantees and risk management	57
Core mobilization ¹	956
Total commitments	3,786
Portfolio Exposure ² for IFC's account	11,786
Committed portfolio for loan syndications ³	3,078
Total Portfolio Exposure	14,864

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, ALPs, Agented Parallel Loans, MCPP Loans, CIPs, and URPs. Amounts include regional shares of investments that are officially classified as global projects.

Development Outcome Reach

EAST ASIA & THE PACIFIC	PORTFOLIO	
	CY19	CY20
MSME loans (# of loans) ¹	19,535,705	19,043,897
MSME loans (amount in \$ millions) ¹	277,257	344,810
Power generation (millions of people)	2.5	5.7
Water distribution (millions of people)	0.0	1.3
Gas distribution (millions of people) ²	3.2	4.2
Phone connections (millions of people)	11.5	0.0
Farmers reached	1,121,868	1,718,277
Patients served	7,110,120	4,571,246
Students reached	67,361	69,429
Employment	588,849	947,032
Domestic purchase of goods and services (\$ millions)	13,678	13,026
Payments to governments (\$ millions)	2,242	1,474

- Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- One client in East Asia and the Pacific contributed 4.2 million of gas distribution customers reached in CY20.

Largest Country Exposures¹

EAST ASIA & THE PACIFIC		PORTFOLIO EXPOSURE ² (\$ millions)	
RANK WITHIN REGION	COUNTRY	FY20	FY21
1	China	3,793	4,745
2	Vietnam	1,457	1,665
3	Indonesia	1,435	1,527

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

Regional Results

EUROPE & CENTRAL ASIA

IFC investments in FY21 totaled about \$4 billion in Europe and Central Asia, including \$2.1 billion mobilized from other investors. Our clients cared for 10.1 million patients and reached 5.0 million people with phone connections.

Project Financing and Portfolio, by Region

\$ millions, for the year ending June 30

EUROPE & CENTRAL ASIA	FY21
Long-term investment commitments	1,962
Loans	1,745
Equity	117
Guarantees and risk management	99
Core mobilization ¹	2,089
Total commitments	4,051
Portfolio Exposure ² for IFC's account	8,997
Committed portfolio for loan syndications ³	1,402
Total Portfolio Exposure	10,399

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, ALPs, Agented Parallel Loans, MCPP Loans, CIPs, and URPs. Amounts include regional shares of investments that are officially classified as global projects.

Development Outcome Reach

EUROPE & CENTRAL ASIA	PORTFOLIO	
	CY19	CY20
MSME loans (# of loans) ¹	2,200,852	1,603,556
MSME loans (amount in \$ millions) ¹	43,310	29,759
Power generation (millions of people)	1.23	0.4
Phone connections (millions of people)	5.4	5.0
Farmers reached	30,737	49,943
Patients served	11,310,802	10,089,544
Students reached	12,824	0
Employment	366,188	320,010
Domestic purchase of goods and services (\$ millions)	10,432	10,672
Payments to governments (\$ millions)	2,020	1,522

- Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

Largest Country Exposures¹

EUROPE & CENTRAL ASIA		PORTFOLIO EXPOSURE ² (\$ millions)	
RANK WITHIN REGION	COUNTRY	FY20	FY21
1	Turkey	3,703	4,436
2	Romania	776	1,035
3	Ukraine	292	327

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

Regional Results

LATIN AMERICA & THE CARIBBEAN

In FY21, our long-term investments in Latin America and the Caribbean totaled about \$5.6 billion, including \$2.8 billion mobilized from other investors. Our clients provided 7.4 million loans to micro-, small-, and medium-sized enterprises, totaling about \$74 billion.

Project Financing and Portfolio, by Region

\$ millions, for the year ending June 30

LATIN AMERICA & THE CARIBBEAN	FY21
Long-term investment commitments	2,792
Loans	2,522
Equity	238
Guarantees and risk management	32
Core mobilization ¹	2,790
Total commitments	5,583
Portfolio Exposure ² for IFC's account	12,490
Committed portfolio for loan syndications ³	4,892
Total Portfolio Exposure	17,382

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, Agented Parallel Loans, MCPP Loans, CIPs, and URPs. Amounts include regional shares of investments that are officially classified as global projects.

Development Outcome Reach

LATIN AMERICA & THE CARIBBEAN	PORTFOLIO	
	CY19	CY20
MSME loans (# of loans) ¹	7,598,575	7,372,012
MSME loans (amount in \$ millions) ¹	76,950	74,386
Power generation (millions of people)	7.1	8.5
Power distribution (millions of people)	2.7	0.0
Phone connections (millions of people) ²	21.4	18.4
Farmers reached	155,035	124,573
Patients served	3,889,856	2,746,978
Students reached	482,446	495,846
Employment	342,552	301,739
Domestic purchase of goods and services (\$ millions)	12,783	11,428
Payments to governments (\$ millions)	6,250	8,082

- Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- One client in Latin America and the Caribbean contributed 18.4 million to phone connection customers reached in CY20.

Largest Country Exposures¹

LATIN AMERICA & THE CARIBBEAN		PORTFOLIO EXPOSURE ²	
		(\$ millions)	
RANK WITHIN REGION	COUNTRY	FY20	FY21
1	Brazil	2,828	3,684
2	Colombia	1,706	1,762
3	Mexico	1,555	1,590

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

Regional Results

MIDDLE EAST & NORTH AFRICA

In FY21, we invested about \$1.5 billion in the Middle East and North Africa, including \$601 million mobilized from other investors. Our clients cared for 3.2 million patients and reached about 16.1 million farmers.

Project Financing and Portfolio, by Region

\$ millions, for the year ending June 30

MIDDLE EAST & NORTH AFRICA	FY21
Long-term investment commitments	928
Loans	812
Equity	105
Guarantees and risk management	11
Core mobilization ¹	601
Total commitments	1,529
Portfolio Exposure ² for IFC's account	3,840
Committed portfolio for loan syndications ³	1,350
Total Portfolio Exposure	5,190

1. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

3. Including B-Loans, ALPs, Agented Parallel Loans, MCPP Loans, and CIPs. Amounts include regional shares of investments that are officially classified as global projects.

Development Outcome Reach

MIDDLE EAST & NORTH AFRICA	PORTFOLIO	
	CY19	CY20
MSME loans (# of loans) ¹	822,471	742,466
MSME loans (amount in \$ millions) ¹	5,044	4,355
Power generation (millions of people)	0.3	1.2
Power distribution (millions of people)	0.6	0.6
Phone connections (millions of people)	16.0	0.0
Farmers reached	12,265	16,131
Patients served	4,558,124	3,158,454
Students reached	7,803	9,451
Employment	109,676	114,445
Domestic purchase of goods and services (\$ millions)	1,127	972
Payments to governments (\$ millions)	802	993

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

Largest Country Exposures¹

MIDDLE EAST & NORTH AFRICA		PORTFOLIO EXPOSURE ²	
		(\$ millions)	
RANK WITHIN REGION	COUNTRY	FY20	FY21
1	Egypt, Arab Republic of	1,474	1,323
2	Jordan	994	785
3	Morocco	226	263

Based on IFC's account, as of June 30

1. Excludes individual country shares of regional and global projects.

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

Regional Results

SOUTH ASIA

In FY21, IFC provided about \$2.3 billion in long-term investments in South Asia, including \$827 million mobilized from other investors. Our clients provided 34.4 million loans to micro-, small-, and medium-sized enterprises, totaling about \$87 billion. Our clients cared for 16.1 million patients.

Project Financing and Portfolio, by Region

\$ millions, for the year ending June 30

SOUTH ASIA	FY21
Long-term investment commitments	1,516
Loans	1,067
Equity	325
Guarantees and risk management	123
Core mobilization ¹	827
Total commitments	2,343
Portfolio Exposure ² for IFC's account	10,004
Committed portfolio for loan syndications ³	648
Total Portfolio Exposure	10,652

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, ALPs, Agented Parallel Loans, MCPP Loans, CIPs, and URPs. Amounts include regional shares of investments that are officially classified as global projects.

Development Outcome Reach

SOUTH ASIA	PORTFOLIO	
	CY19	CY20
MSME loans (# of loans) ¹	25,806,018	34,419,641
MSME loans (amount in \$ millions) ¹	60,460	87,418
Power generation (millions of people)	11.5	10.4
Phone connections (millions of people) ²	125.5	50.9
Farmers reached	967,999	678,414
Patients served	20,470,700	16,121,563
Students reached	63,990	175,883
Employment	387,177	532,506
Domestic purchase of goods and services (\$ millions)	5,171	4,370
Payments to governments (\$ millions)	3,317	1,745

- Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- One client in South Asia contributed 50.9 million to phone connection customers reached in CY20.

Largest Country Exposures¹

SOUTH ASIA		PORTFOLIO EXPOSURE ² (\$ millions)	
RANK WITHIN REGION	COUNTRY	FY20	FY21
1	India	6,947	6,905
2	Bangladesh	1,069	1,194
3	Pakistan	1,075	1,136

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

Regional Results

SUB-SAHARAN AFRICA

In FY21, our long-term investments in Sub-Saharan Africa totaled about \$6.0 billion, including \$3.6 billion mobilized from other investors. Our clients provided 2.6 million loans to micro-, small-, and medium-sized enterprises, totaling about \$12.9 billion. They cared for 8.1 million patients and generated and distributed power to 31.2 million people.

Project Financing and Portfolio, by Region

\$ millions, for the year ending June 30

SUB-SAHARAN AFRICA	FY21
Long-term investment commitments	2,435
Loans	2,089
Equity	153
Guarantees and risk management	192
Core mobilization ¹	3,567
Total commitments	6,002
Portfolio Exposure ² for IFC's account	11,221
Committed portfolio for loan syndications ³	4,288
Total Portfolio Exposure	15,510

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, ALPs, Agented Parallel Loans, MCPP Loans, CIPs, and URPs. Amounts include regional shares of investments that are officially classified as global projects.

Development Outcome Reach

SUB-SAHARAN AFRICA	PORTFOLIO	
	CY19	CY20
MSME loans (# of loans) ¹	2,647,591	2,614,383
MSME loans (amount in \$ millions) ¹	14,517	12,885
Power generation (millions of people) ²	26.1	31.2
Power distribution (millions of people) ³	6.4	7.5
Phone connections (millions of people)	4.2	0.2
Farmers reached	245,111	954,614
Patients served	7,910,895	8,093,339
Students reached	456,511	80,156
Employment ⁴	225,771	337,443
Domestic purchase of goods and services (\$ millions)	2,057	2,596
Payments to governments (\$ millions)	1,189	2,247

- Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- CY19 total power generation customers reached revised due to the restatement of three client values in Sub-Saharan Africa.
- One client in Sub-Saharan Africa contributed 7.5 million of power distribution customers reached in CY20.
- CY19 employment revised due to the restatement of one client value in Sub-Saharan Africa.

Largest Country Exposures¹

SUB-SAHARAN AFRICA		PORTFOLIO EXPOSURE ²	
		(\$ millions)	
RANK WITHIN REGION	COUNTRY	FY20	FY21
1	South Africa	1,758	2,491
2	Nigeria	1,847	2,000
3	Kenya	931	990

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.