

# Regional Results Highlights

## EAST ASIA & THE PACIFIC

In FY20, our long-term commitments in East Asia and the Pacific totaled about \$4.0 billion, including \$1.5 billion mobilized from other investors. Our clients disbursed 19.5 million loans to micro, small, and medium-sized enterprises, totaling over \$277 billion.

## Project Financing and Portfolio, by Region

### EAST ASIA & THE PACIFIC

\$ millions, for the year ending June 30	FY20
Long-term investment commitments	2,490
Loans	2,247
Equity	209
Guarantees and risk management	34
Core mobilization <sup>1</sup>	1,540
<b>Total commitments</b>	<b>4,030</b>
Portfolio Exposure <sup>2</sup> for IFC's account	9,932
Committed portfolio for loan syndications <sup>3</sup>	3,190
<b>Total Portfolio Exposure</b>	<b>13,122</b>

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs). Amounts include regional shares of investments that are officially classified as global projects.

## Development Outcome Reach

EAST ASIA & THE PACIFIC	PORTFOLIO	
	CY18	CY19
MSME loans (# of loans) <sup>1</sup>	15,166,171	19,535,705
MSME loans (amount in \$ millions) <sup>1</sup>	213,091	277,257
Power generation (millions of people)	11.6	2.5
Water distribution (millions of people)	9.7	0.0
Gas distribution (millions of people) <sup>2</sup>	2.3	3.2
Phone connections (millions of people)	9.6	11.5
Farmers reached	877,852	1,121,868
Patients served	2,148,183	7,110,120
Students reached	323,982	67,361
Employment	364,399	588,849
Domestic purchase of goods and services (\$ millions)	8,656	13,678
Payments to governments (\$ millions)	2,377	2,242

- Portfolio reach figures represent the micro, small, and medium enterprise outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- One client in East Asia & the Pacific contributed 3.2 million of gas distribution customers reached.

## Largest Country Exposures<sup>1</sup>

### EAST ASIA & THE PACIFIC

RANK WITHIN REGION	COUNTRY	PORTFOLIO EXPOSURE <sup>2</sup> (\$ millions)	
		FY19	FY20
1	China	3,832	3,793
2	Vietnam	1,168	1,457
3	Indonesia	1,101	1,435

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

# Regional Results Highlights

## EUROPE & CENTRAL ASIA

IFC investments in FY20 totaled about \$2.5 billion in Europe and Central Asia, including \$1.1 billion mobilized from other investors. Our clients cared for 11.3 million patients and reached 5.4 million people with phone connections.

## Project Financing and Portfolio, by Region

### EUROPE & CENTRAL ASIA

\$ millions, for the year ending June 30	FY20
Long-term investment commitments	1,345
Loans	982
Equity	75
Guarantees and risk management	288
Core mobilization <sup>1</sup>	1,132
<b>Total commitments</b>	<b>2,477</b>
Portfolio Exposure <sup>2</sup> for IFC's account	7,769
Committed portfolio for loan syndications <sup>3</sup>	2,396
<b>Total Portfolio Exposure</b>	<b>10,165</b>

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs). Amounts include regional shares of investments that are officially classified as global projects.

## Development Outcome Reach

EUROPE & CENTRAL ASIA	PORTFOLIO	
	CY18	CY19
MSME loans (# of loans) <sup>1</sup>	2,350,482	2,200,852
MSME loans (amount in \$ millions) <sup>1</sup>	46,779	43,310
Power generation (millions of people)	2.92	1.2
Water distribution (millions of people)	0.1	0.0
Gas distribution (millions of people)	0.0	0.0
Power distribution (millions of people)	0.0	0.0
Phone connections (millions of people)	5.5	5.4
Farmers reached	74,477	30,737
Patients served	4,708,747	11,310,802
Students reached	17,675	12,824
Employment	400,821	366,188
Domestic purchase of goods and services (\$ millions)	12,743	10,432
Payments to governments (\$ millions)	1,539	2,020

- Portfolio reach figures represent the micro, small, and medium enterprise outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

## Largest Country Exposures<sup>1</sup>

### EUROPE & CENTRAL ASIA

RANK WITHIN REGION	COUNTRY	PORTFOLIO EXPOSURE <sup>2</sup> (\$ millions)	
		FY19	FY20
1	Turkey	3,675	3,703
2	Romania	689	776
3	Georgia	337	330

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

# Regional Results Highlights

## LATIN AMERICA & THE CARIBBEAN

In FY20, our long-term investments in Latin America and the Caribbean totaled about \$7.1 billion, including \$4.0 billion mobilized from other investors. Our clients provided 7.6 million loans to micro, small, and medium-sized enterprises, totaling about \$80 billion.

## Project Financing and Portfolio, by Region

LATIN AMERICA & THE CARIBBEAN	
\$ millions, for the year ending June 30	FY20
Long-term investment commitments	3,165
Loans	2,715
Equity	235
Guarantees and risk management	215
Core mobilization <sup>1</sup>	3,969
<b>Total commitments</b>	<b>7,134</b>
Portfolio Exposure <sup>2</sup> for IFC's account	12,085
Committed portfolio for loan syndications <sup>3</sup>	4,950
<b>Total Portfolio Exposure</b>	<b>17,035</b>

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), and Credit Insurance Policies (CIPs). Amounts include regional shares of investments that are officially classified as global projects.

## Development Outcome Reach

LATIN AMERICA & THE CARIBBEAN	PORTFOLIO	
	CY18	CY19
MSME loans (# of loans) <sup>1</sup>	14,031,649	7,598,575
MSME loans (amount in \$ millions) <sup>1</sup>	98,809	76,950
Power generation (millions of people)	9.9	7.1
Gas distribution (millions of people)	0.0	0.0
Water distribution (millions of people)	6.7	0.0
Power distribution (millions of people) <sup>2</sup>	2.6	2.7
Phone connections (millions of people) <sup>3</sup>	24.0	21.4
Farmers reached	148,344	155,035
Patients served	5,270,659	3,889,856
Students reached	585,240	482,446
Employment	302,151	342,552
Domestic purchase of goods and services (\$ millions)	13,802	12,783
Payments to governments (\$ millions)	5,033	6,250

- Portfolio reach figures represent the micro, small, and medium enterprise outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- One client in Latin America & the Caribbean contributed 2.7 million of power distribution customers reached.
- One client in Latin America & the Caribbean contributed 19.1 million of phone connection customers reached.

## Largest Country Exposures<sup>1</sup>

LATIN AMERICA & THE CARIBBEAN		PORTFOLIO EXPOSURE <sup>2</sup>	
		(\$ millions)	
RANK WITHIN REGION	COUNTRY	FY19	FY20
1	Brazil	2,860	2,828
2	Colombia	1,503	1,706
3	Mexico	1,574	1,555

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

# Regional Results Highlights

## MIDDLE EAST & NORTH AFRICA

In FY20, we invested about \$1.0 billion in the Middle East and North Africa, including \$398 million mobilized from other investors. Our clients cared for 4.6 million patients and reached about 16 million people with phone connections.

## Project Financing and Portfolio, by Region

### MIDDLE EAST & NORTH AFRICA

\$ millions, for the year ending June 30	FY20
Long-term investment commitments	617
Loans	495
Equity	117
Guarantees and risk management	5
Core mobilization <sup>1</sup>	398
<b>Total commitments</b>	<b>1,014</b>
Portfolio Exposure <sup>2</sup> for IFC's account	3,852
Committed portfolio for loan syndications <sup>3</sup>	1,216
<b>Total Portfolio Exposure</b>	<b>5,068</b>

1. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

3. Including B-Loans, ALPs, Agented Parallel Loans, URPs, MCPP Loans. Amounts include regional shares of investments that are officially classified as global projects.

## Development Outcome Reach

MIDDLE EAST & NORTH AFRICA	PORTFOLIO	
	CY18	CY19
MSME loans (# of loans) <sup>1</sup>	1,084,632	822,471
MSME loans (amount in \$ millions) <sup>1</sup>	9,400	5,044
Power generation (millions of people)	2.9	0.3
Water distribution (millions of people)	0.0	0.0
Power distribution (millions of people)	0.5	0.6
Phone connections (millions of people)	17.0	16.0
Farmers reached	1,012,527	12,265
Patients served	4,468,523	4,558,124
Students reached	8,327	7,803
Employment	107,495	109,676
Domestic purchase of goods and services (\$ millions)	1,439	1,127
Payments to governments (\$ millions)	941	802

1. Portfolio reach figures represent the micro, small, and medium enterprise outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

## Largest Country Exposures<sup>1</sup>

### MIDDLE EAST & NORTH AFRICA

RANK WITHIN REGION	COUNTRY	PORTFOLIO EXPOSURE <sup>2</sup> (\$ millions)	
		FY19	FY20
1	Egypt, Arab Republic of	1,236	1,474
2	Jordan	918	994
3	Morocco	182	226

Based on IFC's account, as of June 30

1. Excludes individual country shares of regional and global projects.

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

# Regional Results Highlights

## SOUTH ASIA

In FY20, IFC provided about \$2.7 billion in long-term investments in South Asia, including \$1.4 billion mobilized from other investors. Our clients provided 25.8 million loans to micro, small, and medium-sized enterprises, totaling about \$60 billion. Our clients cared for 20.5 million patients.

## Project Financing and Portfolio, by Region

SOUTH ASIA	
\$ millions, for the year ending June 30	FY20
Long-term investment commitments	1,314
Loans	1,150
Equity	163
Guarantees and risk management	0
Core mobilization <sup>1</sup>	1,376
<b>Total commitments</b>	<b>2,690</b>
Portfolio Exposure <sup>2</sup> for IFC's account	9,876
Committed portfolio for loan syndications <sup>3</sup>	650
<b>Total Portfolio Exposure</b>	<b>10,526</b>

- Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- Including B-Loans, ALPs, Agented Parallel Loans, CIPs, URPs, MCPP Loans. Amounts include regional shares of investments that are officially classified as global projects.

## Development Outcome Reach

SOUTH ASIA	PORTFOLIO	
	CY18	CY19
MSME loans (# of loans) <sup>1,2</sup>	21,637,725	25,806,018
MSME loans (amount in \$ millions) <sup>1,2</sup>	49,935	60,460
Power generation (millions of people)	19.5	11.5
Water distribution (millions of people)	0.0	0.0
Gas distribution (millions of people)	1.1	0.0
Power distribution (millions of people)	0.0	0.0
Phone connections (millions of people)	127.4	125.5
Farmers reached	1,461,025	967,999
Patients served	25,961,532	20,470,700
Students reached	39,994	63,990
Employment	567,230	387,177
Domestic purchase of goods and services (\$ millions)	5,138	5,171
Payments to governments (\$ millions)	2,570	3,317

- Portfolio reach figures represent the micro, small, and medium enterprise outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.
- Pakistan and Afghanistan are included in South Asia region in CY19 portfolio data.

## Largest Country Exposures<sup>1</sup>

SOUTH ASIA		PORTFOLIO EXPOSURE <sup>2</sup>	
		(\$ millions)	
RANK WITHIN REGION	COUNTRY	FY19	FY20
1	India	8,045	6,947
2	Pakistan	1,146	1,075
3	Bangladesh	1,159	1,069

Based on IFC's account, as of June 30

- Excludes individual country shares of regional and global projects.
- Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

# Regional Results Highlights

## SUB-SAHARAN AFRICA

In FY20, our long-term investments in Sub-Saharan Africa totaled about \$4.6 billion, including \$2.4 billion mobilized from other investors. Our clients provided 2.6 million loans to micro, small, and medium-sized enterprises, totaling about \$14.5 billion. They cared for 7.9 million patients and generated and distributed power to 32.5 million people.

## Project Financing and Portfolio, by Region

### SUB-SAHARAN AFRICA

\$ millions, for the year ending June 30	FY20
Long-term investment commitments	2,188
Loans	1,920
Equity	176
Guarantees and risk management	92
Core mobilization <sup>1</sup>	2,411
<b>Total commitments</b>	<b>4,599</b>
Portfolio Exposure <sup>2</sup> for IFC's account	9,736
Committed portfolio for loan syndications <sup>3</sup>	3,759
<b>Total Portfolio Exposure</b>	<b>13,495</b>

1. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC Funds, Advisory Mobilization, as applicable for this region.

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

3. Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs). Amounts include regional shares of investments that are officially classified as global projects.

## Development Outcome Reach

SUB-SAHARAN AFRICA	PORTFOLIO	
	CY18	CY19
MSME loans (# of loans) <sup>1</sup>	3,059,675	2,647,591
MSME loans (amount in \$ millions) <sup>1</sup>	13,088	14,517
Power generation (millions of people)	34.8	26.1
Water distribution (millions of people)	0.4	0.0
Power distribution (millions of people) <sup>2</sup>	12.2	6.4
Phone connections (millions of people)	3.3	4.2
Farmers reached	494,162	245,111
Patients served	7,355,597	7,910,895
Students reached	73,558	456,511
Employment	240,738	217,045
Domestic purchase of goods and services (\$ millions)	4,097	2,057
Payments to governments (\$ millions)	1,533	1,189

1. Portfolio reach figures represent the micro, small, and medium enterprise outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in Sub-Saharan Africa contributed 6.4 million of power distribution customers reached.

## Largest Country Exposures<sup>1</sup>

### SUB-SAHARAN AFRICA

RANK WITHIN REGION	COUNTRY	PORTFOLIO EXPOSURE <sup>2</sup> (\$ millions)	
		FY19	FY20
1	Nigeria	1,092	1,847
2	South Africa	1,352	1,758
3	Kenya	894	931

Based on IFC's account, as of June 30

1. Excludes individual country shares of regional and global projects.

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.