#### EAST ASIA & THE PACIFIC

IFC's work in East Asia and the Pacific supports greater inclusion, green growth, and cross-border engagements. We back local capital markets, including through climate finance and green bonds.

In FY19, our long-term commitments in the region totaled about \$3.6 billion, including \$2.1 billion mobilized from other investors. Our clients disbursed 15.2 million loans to micro, small, and medium-sized enterprises, totaling over \$213 billion.

### **FY19 Development Results**

EAST ASIA & THE PACIFIC	DOTS SCORE
Development Outcome	
108	69%
777	59%
Financial Performance	
107	47%
780	42%
Economic Performance	
108	70%
778	55%
Environmental & Social Performance	
93	72%
670	73%
Private Sector Development Impact	
106	75%
773	69%

East Asia & the Pacific 📃 IFC

Numbers at the left end of each bar are the total number of companies rated.

#### IFC's Largest Country Exposures<sup>1</sup>

Based on IFC's account, as of June 30

#### **EAST ASIA & THE PACIFIC**

RANK		PORTFOLIO EX (\$ millio	
WITHIN REGION	COUNTRY	FY18	FY19
1	China	4,277	3,832
2	Vietnam	1,034	1,168
3	Indonesia	1,108	1,101

1. Excludes individual country shares of regional and global projects

 Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

### Project Financing and Portfolio, by Region

#### EAST ASIA & THE PACIFIC

Total Portfolio Exposure	12,507
Committed portfolio for loan syndications <sup>4</sup>	3,196
Portfolio Exposure <sup>3</sup> for IFC's account	9,311
Total commitments	3,636
Core mobilization <sup>2</sup>	2,061
Guarantees and risk management	208
Equity	171
Loans	1,197
Long-term investment commitments	1,575
\$ millions, for the year ending June 30	<b>FY19</b> <sup>1</sup>

1. Excludes individual country shares of regional and global projects.

 Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this region.

- 3. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- 4. Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs).

# **Development Reach**

	PORTFOLIO	
EAST ASIA & THE PACIFIC	CY17	CY18
MSME loans (# of loans) <sup>1</sup>	16,256,278	15,166,171
MSME loans (amount in \$ millions) <sup>1</sup>	209,695	213,091
Power generation (millions of people)	4.2	11.6
Water distribution (millions of people) <sup>2</sup>	9.6	9.7
Gas distribution (millions of people) <sup>3</sup>	1.6	2.3
Phone connections (millions of people)	9.1	9.6
Farmers reached	712,237	877,852
Patients served	143,707	2,148,183
Students reached	48,589	323,982
Employment	554,214	364,399
Domestic purchase of goods and services (\$ millions)	5,690	8,656
Payments to governments (\$ millions)	1,758	2,377

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in East Asia & the Pacific contributed 6.8 million to water distribution customers reached.

3. One client in East Asia & the Pacific contributed 2.4 million gas distribution customers reached.

#### **EUROPE & CENTRAL ASIA**

The number of poor people in Europe and Central Asia is relatively small compared to other regions. Yet many are vulnerable, living just above the poverty line. IFC works in this region to increase competitiveness and economic diversification, expand financial access, improve regional integration, and mitigate demographic challenges and climate change.

IFC investments in FY19 totaled about \$1.3 billion in this region, including \$589 million mobilized from other investors. We invested \$249.5 million in new financing for firms that adopted resource-efficient technologies.

## **FY19 Development Results**

EUROPE & CENTRAL ASIA	DOTS SCORE
Development Outcome	
131	66%
777	59%
Financial Performance	
131	54%
780	42%
Economic Performance	
131	61%
778	55%
Environmental & Social Performance	
116	71%
670	73%
Private Sector Development Impact	
131	68%
773	69%

💳 Europe & Central Asia 🛛 💴 IFC

Numbers at the left end of each bar are the total number of companies rated.

#### IFC's Largest Country Exposures<sup>1</sup>

Based on IFC's account, as of June 30

#### **EUROPE & CENTRAL ASIA**

PORTFOLIO EXPOSURE<sup>2</sup>

RANK		(\$ millions)	
WITHIN REGION	COUNTRY	FY18	FY19
1	Turkey	4,862	3,675
2	Romania	683	689
3	Greece	597	458

1. Excludes individual country shares of regional and global projects

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

## Project Financing and Portfolio, by Region

#### EUROPE & CENTRAL ASIA

\$ millions, for the year ending June 30	<b>FY19</b> <sup>1</sup>
Long-term investment commitments	745
Loans	599
Equity	95
Guarantees and risk management	52
Core mobilization <sup>2</sup>	589
Total commitments	1,335
Portfolio Exposure <sup>3</sup> for IFC's account	8,263
Committed portfolio for loan syndications <sup>4</sup>	2,620
Total Portfolio Exposure	10,883

1. Excludes individual country shares of regional and global projects.

- 2. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this region.
- 3. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- 4. Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs).

# **Development Reach**

	PORT	OLIO
EUROPE & CENTRAL ASIA	CY17	CY18
MSME loans (# of loans) <sup>1</sup>	3,526,073	2,350,482
MSME loans (amount in \$ millions) <sup>1</sup>	58,507	46,779
Power generation (millions of people)	3.11	2.9
Water distribution (millions of people)	0.1	0.1
Gas distribution (millions of people)	0.3	0.0
Power distribution (millions of people)	0.9	0.0
Phone connections (millions of people)	5.4	5.5
Farmers reached	40,622	74,477
Patients served	4,674,670	4,708,747
Students reached	16,834	17,675
Employment	389,280	400,821
Domestic purchase of goods and services (\$ millions)	10,020	12,743
Payments to governments (\$ millions)	2,920	1,539

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

#### LATIN AMERICA & THE CARIBBEAN

Income inequality in Latin America and the Caribbean is high despite a significant reduction in poverty in recent years. IFC's work in the region includes supporting the foundation for inclusive recovery, investing in human capital and protecting the poor, and building economic resilience.

In FY19, our long-term investments in the region totaled about \$6.2 billion, including \$3.7 billion mobilized from other investors. Our clients provided 14 million loans to micro, small, and medium-sized enterprises, totaling about \$99 billion. We provided \$179 million in new financing for firms with improved corporate governance practices.

# **FY19 Development Results**

LATIN AMERICA & THE CARIBBEAN	DOTS SCORE
Development Outcome	
161	51%
777	59%
Financial Performance	
162	35%
780	42%
Economic Performance	
161	44%
778	55%
Environmental & Social Performance	
136	74%
670	73%
Private Sector Development Impact	
159	70%
773	69%
Latin America & the Caribbean IFC	

atin America & the Caribbean

Numbers at the left end of each bar are the total number of companies rated.

### IFC's Largest Country **Exposures**<sup>1</sup>

Based on IFC's account, as of June 30

#### LATIN AMERICA & THE CARIBBEAN

RANK		PORTFOLIO EX (\$ million	
WITHIN REGION	COUNTRY	FY18	FY19
1	Brazil	2,837	2,860
2	Argentina	1,466	1,644
3	Mexico	1,229	1,574

1. Excludes individual country shares of regional and global projects

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

## **Project Financing and** Portfolio, by Region

#### LATIN AMERICA & THE CARIBBEAN

3 millions, for the year ending June 30	<b>FY19</b> <sup>1</sup>
Long-term investment commitments	2,491
Loans	2,254
Equity	96
Guarantees and risk management	142
Core mobilization <sup>2</sup>	3,730
Total commitments	6,222
Portfolio Exposure <sup>3</sup> for IFC's account	12,245
Committed portfolio for loan syndications <sup>4</sup>	4,768
Total Portfolio Exposure	17,014

1. Excludes individual country shares of regional and global projects.

2. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this region.

- 3. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.
- 4. Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), and Credit Insurance Policies (CIPs).

### **Development Reach**

LATIN AMERICA &	PORTFOLIO	
THE CARIBBEAN	CY17	CY18
MSME loans (# of loans) <sup>1</sup>	13,633,451	14,031,649
MSME loans (amount in \$ millions) <sup>1</sup>	103,030	98,809
Power generation (millions of people)	9.5	9.9
Gas distribution (millions of people)	0.0	0.0
Water distribution (millions of people) <sup>2</sup>	4.9	6.7
Power distribution (millions of people) <sup>3</sup>	2.6	2.6
Phone connections (millions of people) <sup>4</sup>	25.9	24.0
Farmers reached	140,244	148,344
Patients served	5,356,401	5,270,659
Students reached	2,126,629	585,240
Employment	389,020	302,151
Domestic purchase of goods and services (\$ millions)	10,810	13,802
Payments to governments (\$ millions)	5,714	5,033

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSMF-oriented finance.

2. One client in Latin America & the Caribbean contributed 6.7 million to water distribution customers reached.

3. One client in Latin America & the Caribbean contributed 2.6 million to power distribution customers reached.

4. One client in Latin America & the Caribbean contributed 21 million to phone connections customers reached.

#### MIDDLE EAST & NORTH AFRICA

Economic growth in the Middle East and North Africa region is well below potential. Youth unemployment is high, and conflict has displaced vast numbers of people. IFC's strategy in the region promotes private sector-led growth for job creation. We seek to improve the investment climate by increasing access to finance, minimizing infrastructure gaps, supporting entrepreneurship, and facilitating cross-border trade and investment flows. To strengthen the digital ecosystem, we bolster legal infrastructure, provide finance, and enable fintech.

In FY19, we invested about \$891 million in the region, including \$370 million mobilized from other investors. Our clients reached about one million farmers, cared for 4.5 million patients, and generated and distributed power to 3.4 million people.

# **FY19 Development Results**

MIDDLE EAST & NORTH AFRICA	SCORE
Development Outcome	
60	65%
777	59%
Financial Performance	
59	42%
780	42%
Economic Performance	
59	56%
778	55%
Environmental & Social Performance	
54	76%
670	73%
Private Sector Development Impact	
60	68%
773	69%

Middle East & North Africa 🛛 IFC

Numbers at the left end of each bar are the total number of companies rated.

### IFC's Largest Country Exposures

Based on IFC's account, as of June 30

#### MIDDLE EAST & NORTH AFRICA

RANK	_	PORTFOLIO EXPOSURE <sup>2</sup> (\$ millions)	
WITHIN REGION	COUNTRY	FY18	FY19
1	Egypt, Arab Republic of	1,388	1,236
2	Jordan	950	918
3	Lebanon	709	674

1. Excludes individual country shares of regional and global projects

 Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

## Project Financing and Portfolio, by Region

#### MIDDLE EAST & NORTH AFRICA<sup>1</sup>

\$ millions, for the year ending June 30	<b>FY19</b> <sup>2</sup>
Long-term investment commitments	520
Loans	407
Equity	58
Guarantees and risk management	56
Core mobilization <sup>3</sup>	370
Total commitments	891
Portfolio Exposure <sup>4</sup> for IFC's account	4,282
Committed portfolio for loan syndications⁵	1,301
Total Portfolio Exposure	5,584

1. Afghanistan and Pakistan, which previously were included in this region, are now grouped under South Asia.

Excludes individual country shares of regional and global projects.

3. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this region.

4. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

5. Including B-Loans, Agented Parallel Loans, MCPP Loans, and Credit Insurance Policies (CIPs).

## **Development Reach**

MIDDLE EAST &	PORT	PORTFOLIO	
NORTH AFRICA	CY17	CY18	
MSME loans (# of loans) <sup>1</sup>	1,192,041	1,084,632	
MSME loans (amount in \$ millions) <sup>1</sup>	5,911	9,400	
Power generation (millions of people)	2.9	2.9	
Water distribution (millions of people)	0.0	0.0	
Power distribution (millions of people)	0.5	0.5	
Phone connections (millions of people) <sup>2</sup>	1.0	17.0	
Farmers reached <sup>3</sup>	12,000	1,012,527	
Patients served	2,993,309	4,468,523	
Students reached	9,330	8,327	
Employment	119,435	107,495	
Domestic purchase of goods and services (\$ millions)	1,601	1,439	
Payments to governments (\$ millions)	870	941	

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in Middle East & North Africa contributed 16 million to phone connections customers reached.

3. One client in Middle East & North Africa contributed 1 million farmers reached.

#### SOUTH ASIA

South Asia is the fastest growing region in the world. Despite a sharp decline in poverty over the past decade, South Asia is still home to 216 million poor people, one-third of whom are the world's poorest. IFC focuses on providing access to critical infrastructure, expanding access and inclusion, and providing sustainable solutions to development challenges.

In FY19, IFC provided about \$3 billion in long-term investments in South Asia, including \$1.1 billion mobilized from other investors. Our clients provided 21.6 million loans to micro, small, and medium-sized enterprises, totaling about \$50 billion. We facilitated \$575 million in financing for infrastructure through public-private partnerships. Our clients reached 1.5 million farmers.

## **FY19 Development Results**

SOUTH ASIA	DOTS SCORE
Development Outcome	
126	61%
777	59%
Financial Performance	
127	41%
780	42%
Economic Performance	
127	56%
778	55%
Environmental & Social Performance	
107	78%
670	73%
Private Sector Development Impact	
126	71%
773	69%

South Asia 📃 IFC

Numbers at the left end of each bar are the total number of companies rated.

#### IFC's Largest Country Exposures<sup>1</sup>

Based on IFC's account, as of June 30

#### SOUTH ASIA

RANK		<b>PORTFOLIO EX</b> (\$ millior	
WITHIN REGION	COUNTRY	FY18	FY19
1	India	7,585	8,045
2	Bangladesh	1,578	1,159
3	Pakistan	1,228	1,146

1. Excludes individual country shares of regional and global projects

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

## Project Financing and Portfolio, by Region

#### SOUTH ASIA

s millions, for the year ending June 30	<b>FY19</b> <sup>1</sup>
Long-term investment commitments	1,848
Loans	1,483
Equity	237
Guarantees and risk management	128
Core mobilization <sup>2</sup>	1,124
Total commitments	2,972
Portfolio Exposure <sup>3</sup> for IFC's account	10,856
	10,050
Committed portfolio for loan syndications <sup>4</sup>	669
Total Portfolio Exposure	11,524

1. Excludes individual country shares of regional and global projects.

2. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this region.

 Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

 Including B-Loans, Agented Parallel Loans, MCPP Loans, Secured Borrowings, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs).

# **Development Reach**

	PORTFOLIO	
SOUTH ASIA	CY17	CY18
MSME loans (# of loans) <sup>1</sup>	25,229,108	21,637,725
MSME loans (amount in \$ million) <sup>1</sup>	49,676	49,935
Power generation (millions of people) <sup>2</sup>	26.6	19.5
Water distribution (millions of people)	0.0	0.0
Gas distribution (millions of people) <sup>3</sup>	1.1	1.1
Power distribution (millions of people)	0.0	0.0
Phone connections (millions of people) <sup>4</sup>	126.6	127.4
Farmers reached	1,660,007	1,461,025
Patients served	26,589,683	25,961,532
Students reached	262,468	39,994
Employment	591,490	567,230
Domestic purchase of goods and services (\$ millions)	5,151	5,138
Payments to governments (\$ millions)	2,732	2,570

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in South Asia contributed 9.9 million to power generation customers reached.

3. One client in South Asia contributed 1.1 million to gas distribution customers reached.

4. One client in South Asia contributed 72.7 million to phone connections customers reached.

#### SUB-SAHARAN AFRICA

About 400 million people in Sub-Saharan Africa live in extreme poverty. IFC's comprehensive strategy in the region focuses on priorities such as helping businesses improve productivity and establish links to broader markets, expanding financial and social inclusion, and boosting prosperity in ways that help limit conflict.

In FY19, our long-term investments in Sub-Saharan Africa totaled about \$4.1 billion, including \$2.3 billion mobilized from other investors. Our clients provided 3.1 million loans to micro, small, and medium-sized enterprises, totaling about \$13.1 billion. They cared for 7.4 million patients and generated and distributed power to 47 million people.

## **FY19 Development Results**

SUB-SAHARAN AFRICA	SCORE
Development Outcome	
167	53%
777	59%
Financial Performance	
168	40%
780	42%
Economic Performance	
168	49%
778	55%
Environmental & Social Performance	
147	71%
670	73%
Private Sector Development Impact	
165	65%
773	69%
Sub-Saharan Africa	

🛑 Sub-Saharan Africa 📃 IFC

Numbers at the left end of each bar are the total number of companies rated.

#### IFC's Largest Country Exposures

Based on IFC's account, as of June 30

#### SUB-SAHARAN AFRICA

RANK		PORTFOLIO EX (\$ millior)	
WITHIN REGION	COUNTRY	FY18	FY19
1	South Africa	1,272	1,352
2	Nigeria	1,259	1,092
3	Kenya	948	894

1. Excludes individual country shares of regional and global projects

2. Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

## Project Financing and Portfolio, by Region

#### SUB-SAHARAN AFRICA

Total Portfolio Exposure	11,962
Committed portfolio for loan syndications <sup>4</sup>	3,234
Portfolio Exposure <sup>3</sup> for IFC's account	8,728
Total commitments	4,055
Core mobilization <sup>2</sup>	2,331
Guarantees and risk management	199
Equity	326
Loans	1,199
Long-term investment commitments	1,724
\$ millions, for the year ending June 30	<b>FY19</b> <sup>1</sup>

1. Excludes individual country shares of regional and global projects.

2. Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this region.

 Portfolio exposure is defined as the sum of the (i) committed exposure for IFC's debt investments, (ii) fair market value of IFC's equity investments, and (iii) total undisbursed equity commitments.

4. Including B-Loans, Agented Parallel Loans, MCPP Loans, Unfunded Risk Participations (URPs), Credit Insurance Policies (CIPs), and A-Loan Participations (ALPs).

# **Development Reach**

	PORTFOLIO	
SUB-SAHARAN AFRICA	CY17	CY18
MSME loans (# of loans) <sup>1</sup>	2,907,935	3,059,675
MSME loans (amount in \$ millions) <sup>1</sup>	11,786	13,088
Power generation (millions of people)	32.9	34.8
Water distribution (millions of people)	2.5	0.4
Power distribution (millions of people) <sup>2</sup>	13.8	12.2
Phone connections (millions of people)	18.6	3.3
Farmers reached	1,038,819	494,162
Patients served	1,465,998	7,355,597
Students reached	67,142	73,558
Employment	278,245	240,738
Domestic purchase of goods and services (\$ millions)	4,511	4,097
Payments to governments (\$ millions)	1,492	1,533

1. Portfolio reach figures represent the micro, small, and medium outstanding loan portfolio of IFC's financial institution clients with MSME-oriented finance.

2. One client in Sub-Saharan Africa contributed 6.5 million to power distribution customers reached.