

# Regional Results

## EAST ASIA & THE PACIFIC

East Asia and the Pacific has achieved significant progress against poverty over the past few decades. Yet more than 70 million people continue to struggle on less than \$2 a day.

IFC supports inclusive and green growth in the region while deepening capital-market development and promoting cross-border investment. In FY17, our long-term commitments in the region totaled \$2.9 billion, including funds mobilized from other investors. Our clients provided employment for more than 682,000 people, provided health care for more than 363,000 patients, and generated power for 8.9 million people in the region.

## Development Results for Investments by Region, FY17

	Total Rated	DOTS Score
Development Outcome	109	59%
	828	55%
Financial Performance	107	40%
	827	39%
Economic Performance	109	56%
	829	49%
Environmental & Social Performance	94	77%
	722	69%
Private Sector Development Impact	109	67%
	824	67%

■ East Asia & the Pacific ■ IFC

## Project Financing and Portfolio, by Region

EAST ASIA & THE PACIFIC	FY17 <sup>1</sup>
\$ millions, for the year ending June 30	
Long-term Investment Commitments	1,738
Loans	1,306
Equity	390
Guarantees and Risk Management	42
Core Mobilization*	1,188
<b>Total Commitments</b>	<b>2,926</b>
Committed Portfolio for IFC's Account	8,801
Committed Portfolio for Loan Syndications**	3,392
<b>Total Committed Portfolio</b>	<b>12,193</b>

\* Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\* Including B-Loans, A-Loan Participation Sales (ALPs), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participations (URPs).

1. Amounts include regional shares of investments that are officially classified as global projects.

## IFC's Largest Country Exposures<sup>1</sup>

June 30, 2017 by Region (Based on IFC's Account)

Rank within Region	Country	COMMITTED PORTFOLIO (\$ millions)	
		FY17	FY16
1	China	3,211	2,863
2	Indonesia	1,280	1,205
3	Vietnam	744	518

1. Excludes individual country shares of regional and global projects.

## Development Reach

EAST ASIA & THE PACIFIC	PORTFOLIO CY15	PORTFOLIO CY16
MSME Loans (# of loans) <sup>1</sup>	13,862,745	15,000,120
MSME Loans (amount in \$ millions) <sup>1</sup>	184,842	204,835
Power Generation (millions of people)	13.0	8.9
Water Distribution (millions of people)	10.3	9.1
Gas Distribution (millions of people) <sup>2</sup>	49.3	57.9
Phone Connections (millions of people)	2.6	9.3
Farmers Reached	389,132	532,348
Patients Served	569,347	363,481
Students Reached	3,047	40,554
Employment	519,274	682,267
Domestic Purchase of Goods and Services (\$ millions)	11,335	6,978
Payments to Government (\$ millions)	1,719	2,659

1. Portfolio reach figures represent the micro, small and medium outstanding loan portfolio of IFC clients as of end of the calendar year for MSME-oriented financial institutions/projects.

2. One client in East Asia and the Pacific accounted for 56.6 million people reached through gas distribution in CY16.

# Regional Results

## EUROPE & CENTRAL ASIA

IFC investments in FY17 totaled \$3.2 billion in this region, including funds mobilized from other investors. We worked with the private sector to improve competitiveness and create more jobs. Across the region, we helped expand access to finance, services, and infrastructure. We worked to increase the region's resilience to climate change.

IFC's clients supported more than 344,000 jobs and provided assistance to more than 447,000 farmers. They also provided health care to more than 3.2 million people, generated power for more than 3.8 million people, and educated more than 27,000 students.

## Development Results for Investments by Region, FY17

	Total Rated		DOTS Score
Development Outcome	159		56%
	828		55%
Financial Performance	159		42%
	827		39%
Economic Performance	159		52%
	829		49%
Environmental & Social Performance	146		71%
	722		69%
Private Sector Development Impact	159		59%
	824		67%

Europe & Central Asia IFC

## Project Financing and Portfolio, by Region

EUROPE & CENTRAL ASIA	
\$ millions, for the year ending June 30	FY17 <sup>1</sup>
Long-term Investment Commitments	2,084
Loans	1,752
Equity	94
Guarantees and Risk Management	238
Core Mobilization*	1,190
<b>Total Commitments</b>	<b>3,274</b>
Committed Portfolio for IFC's Account	9,881
Committed Portfolio for Loan Syndications**	3,455
<b>Total Committed Portfolio</b>	<b>13,336</b>

\* Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\* Including B-Loans, A-Loan Participations (ALPs), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participations (URPs).

1. Amounts include regional shares of investments that are officially classified as global projects.

## IFC's Largest Country Exposures<sup>1</sup>

June 30, 2017 by Region (Based on IFC's Account)

Rank within Region	Country	COMMITTED PORTFOLIO (\$ millions)	
		FY17	FY16
1	Turkey	4,405	3,816
2	Russian Federation	668	982
3	Ukraine	544	740

1. Excludes individual country shares of regional and global projects.

## Development Reach

EUROPE & CENTRAL ASIA	PORTFOLIO	
	CY15	CY16
MSME Loans (# of loans) <sup>1</sup>	5,549,321	4,209,046
MSME Loans (amount in \$ millions) <sup>1</sup>	63,351	56,813
Power Generation (millions of people)	2.59	3.8
Water Distribution (millions of people)	0.2	0.1
Gas Distribution (millions of people)	0.5	0.5
Power Distribution (millions of people)	6.3	3.0
Phone Connections (millions of people)	7.3	7.4
Farmers Reached <sup>2</sup>	466,944	447,736
Patients Served	2,788,000	3,274,084
Students Reached	26,443	27,742
Employment	405,242	344,745
Domestic Purchase of Goods and Services (\$ millions)	9,401	6,001
Payments to Government (\$ millions)	1,857	1,845

1. Portfolio reach figures represent the micro, small and medium outstanding loan portfolio of IFC clients as of end of the calendar year for MSME-oriented financial institutions/projects.

2. One client in Europe and Central Asia accounted for 335,613 farmers reached in CY16.

# Regional Results

## LATIN AMERICA & THE CARIBBEAN

IFC works to achieve inclusive growth, strengthen regional economic integration, and address the challenges of climate change and natural-resource management.

In FY17, our long-term investments in the region totaled more than \$5.2 billion, including funds mobilized from other investors. Our clients supported more than 404,000 jobs, treated 4.9 million patients, and provided education to more than 2 million students. They also generated power for 8.2 million people.

## Development Results for Investments by Region, FY17

	Total Rated	DOTS Score
Development Outcome	173	54%
	828	55%
Financial Performance	173	42%
	827	39%
Economic Performance	173	50%
	829	49%
Environmental & Social Performance	150	64%
	722	69%
Private Sector Development Impact	172	74%
	824	67%

Latin America & the Caribbean IFC

## Project Financing and Portfolio, by Region

LATIN AMERICA & THE CARIBBEAN	FY17 <sup>1</sup>
\$ millions, for the year ending June 30	
Long-term Investment Commitments	2,693
Loans	2,332
Equity	298
Guarantees and Risk Management	63
Core Mobilization*	2,586
<b>Total Commitments</b>	<b>5,279</b>
Committed Portfolio for IFC's Account	12,023
Committed Portfolio for Loan Syndications**	5,465
<b>Total Committed Portfolio</b>	<b>17,488</b>

\* Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\* Including B-Loans, A-Loan Participations (ALPs), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participations (URPs).

1. Amounts include regional shares of investments that are officially classified as global projects.

## IFC's Largest Country Exposures<sup>1</sup>

June 30, 2017 by Region (Based on IFC's Account)

LATIN AMERICA & THE CARIBBEAN	Country	COMMITTED PORTFOLIO (\$ millions)	
		FY17	FY16
Rank within Region			
1	Brazil	2,689	2,741
2	Mexico	1,293	1,295
3	Colombia	1,111	1,004

1. Excludes individual country shares of regional and global projects.

## Development Reach

LATIN AMERICA & THE CARIBBEAN	PORTFOLIO CY15	PORTFOLIO CY16
MSME Loans (# of loans) <sup>1</sup>	14,281,360	12,965,791
MSME Loans (amount in \$ millions) <sup>1</sup>	86,737	94,763
Power Generation (millions of people)	7.7	8.2
Gas Distribution (millions of people)	0.0	0.0
Water Distribution (millions of people) <sup>2</sup>	3.0	3.5
Power Distribution (millions of people) <sup>3</sup>	17.7	11.0
Phone Connections (millions of people)	5.5	28.7
Farmers Reached	654,452	442,729
Patients Served	4,440,488	4,920,615
Students Reached	2,240,637	2,033,005
Employment	504,649	404,556
Domestic Purchase of Goods and Services (\$ millions)	8,996	12,613
Payments to Government (\$ millions)	6,534	5,194

1. Portfolio reach figures represent the micro, small and medium outstanding loan portfolio of IFC clients as of end of the calendar year for MSME-oriented financial institutions/projects.

2. One client in Latin America and the Caribbean accounted for 3.46 million people reached through water distribution in CY16.

3. One client in Latin America and the Caribbean accounted for 8.7 million people reached through power distribution in CY16.

# Regional Results

## MIDDLE EAST & NORTH AFRICA

IFC is committed to pursuing private-sector-led job creation and economic diversification throughout the Middle East and North Africa, where conflict and instability have forced 15 million people to flee their homes and given rise to the biggest refugee crisis since World War II.

We invested more than \$1.4 billion in the region in FY17, including \$490 million mobilized from other investors. Our clients provided jobs for nearly 119,000 people, health care for more than 2.3 million, and education for nearly 12,000 students.

## Development Results for Investments by Region, FY17

	Total Rated		DOTS Score
Development Outcome	83		51%
	828		55%
Financial Performance	83		35%
	827		39%
Economic Performance	83		46%
	829		49%
Environmental & Social Performance	76		71%
	722		69%
Private Sector Development Impact	83		67%
	824		67%

Middle East & North Africa
 IFC

## Project Financing and Portfolio, by Region

MIDDLE EAST & NORTH AFRICA	
\$ millions, for the year ending June 30	<b>FY17<sup>1</sup></b>
Long-term Investment Commitments	951
Loans	786
Equity	157
Guarantees and Risk Management	8
Core Mobilization*	490
<b>Total Commitments</b>	<b>1,442</b>
Committed Portfolio for IFC's Account	5,935
Committed Portfolio for Loan Syndications**	1,115
<b>Total Committed Portfolio</b>	<b>7,050</b>

\*Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\*Including B-Loans, Agented Parallel Loans, and MCPP Loans.

1. Amounts include regional shares of investments that are officially classified as global projects.

## IFC's Largest Country Exposures<sup>1</sup>

June 30, 2017 by Region (Based on IFC's Account)

MIDDLE EAST & NORTH AFRICA	Country	COMMITTED PORTFOLIO (\$ millions)	
		FY17	FY16
Rank within Region			
1	Pakistan	1,294	1,217
2	Egypt, Arab Republic of	1,045	1,154
3	Jordan	766	706

1. Excludes individual country shares of regional and global projects.

## Development Reach

MIDDLE EAST & NORTH AFRICA	PORTFOLIO CY15	PORTFOLIO CY16
MSME Loans (# of loans) <sup>1</sup>	2,672,418	3,011,608
MSME Loans (amount in \$ millions) <sup>1</sup>	16,085	19,300
Power Generation (millions of people)	3.4	5.0
Water Distribution (millions of people)	0.0	0.0
Power Distribution (millions of people)	0.5	0.5
Phone Connections (millions of people)	19.0	21.2
Farmers Reached	46,477	52,277
Patients Served	3,465,390	2,309,973
Students Reached	11,869	11,754
Employment	115,989	118,824
Domestic Purchase of Goods and Services (\$ millions)	2,236.1	1,884
Payments to Government (\$ millions)	1,290	1,568

1. Portfolio reach figures represent the micro, small and medium outstanding loan portfolio of IFC clients as of end of the calendar year for MSME-oriented financial institutions/projects.

# Regional Results

## SOUTH ASIA

A third of the world's poor live in South Asia. Its economic growth rate of 7 percent is among the fastest in the world. Yet across national boundaries power is erratic, road and transport infrastructure is poor, and health care is inadequate.

In FY17, we provided about \$2.8 billion in financing for businesses in South Asia, including \$817 million mobilized from other investors, expanding our portfolio in the region to more than \$7.5 billion for our own account. Our clients distributed gas to 1.5 million people, provided nearly 500,000 jobs, and treated 22.5 million patients.

## Development Results for Investments by Region, FY17

	Total Rated		DOTS Score
Development Outcome	118		54%
	828		55%
Financial Performance	119		41%
	827		39%
Economic Performance	119		47%
	829		49%
Environmental & Social Performance	100		52%
	722		69%
Private Sector Development Impact	117		64%
	824		67%

South Asia IFC

## Project Financing and Portfolio, by Region

SOUTH ASIA	
\$ millions, for the year ending June 30	FY17 <sup>1</sup>
Long-term Investment Commitments	1,982
Loans	1,656
Equity	318
Guarantees and Risk Management	8
Core Mobilization*	817
<b>Total Commitments</b>	<b>2,799</b>
Committed Portfolio for IFC's Account	7,553
Committed Portfolio for Loan Syndications**	651
<b>Total Committed Portfolio</b>	<b>8,204</b>

\* Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\* Including B-Loans, A-Loan Participations (ALPs), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participations (URPs).

1. Amounts include regional shares of investments that are officially classified as global projects.

## IFC's Largest Country Exposures<sup>1</sup>

June 30, 2017 by Region (Based on IFC's Account)

SOUTH ASIA		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY16
1	India	5,602	4,996
2	Bangladesh	1,188	1,014
3	Sri Lanka	334	228

1. Excludes individual country shares of regional and global projects.

## Development Reach

SOUTH ASIA	PORTFOLIO	
	CY15	CY16
MSME Loans (# of loans) <sup>1</sup>	19,642,746	23,893,212
MSME Loans (amount in \$ millions) <sup>1</sup>	43,477	28,043
Power Generation (millions of people)	2.9	23.7
Water Distribution (millions of people)	1.1	0.0
Gas Distribution (millions of people)	1.4	1.5
Power Distribution (millions of people) <sup>2</sup>	0.1	0.2
Phone Connections (millions of people)	225.4	263.6
Farmers Reached	354,106	615,223
Patients Served <sup>3</sup>	19,041,560	22,536,012
Students Reached	59,330	68,609
Employment	467,643	497,023
Domestic Purchase of Goods and Services (\$ millions)	4,833	3,612
Payments to Government (\$ millions)	2,984	2,054

1. Portfolio reach figures represent the micro, small and medium outstanding loan portfolio of IFC clients as of end of the calendar year for MSME-oriented financial institutions/projects.

2. One client in South Asia accounted for 11.67 million people reached through power distribution in CY16.

3. CY15 total Patients Served revised due to the restatement of one client value in South Asia.

# Regional Results

## SUB-SAHARAN AFRICA

Sub-Saharan Africa is home to half of all people in extreme poverty. It also has the largest number of countries torn by conflict and instability, complicating the fight against poverty. IFC helps address these challenges by working with the private sector to modernize infrastructure, strengthen local capital markets, and promote sustainable development.

In FY17, our long-term investments in Sub-Saharan Africa totaled about \$3.5 billion, including nearly \$1.2 billion mobilized from other investors. Our clients supported more than 250,000 jobs, created opportunities for more than 800,000 farmers, and treated more than 560,000 patients.

## Development Results for Investments by Region, FY17

	Total Rated		DOTS Score
Development Outcome	166		53%
	828		55%
Financial Performance	166		34%
	827		39%
Economic Performance	166		45%
	829		49%
Environmental & Social Performance	145		74%
	722		69%
Private Sector Development Impact	164		67%
	824		67%

Sub-Saharan Africa IFC

## Project Financing and Portfolio, by Region

SUB-SAHARAN AFRICA	
\$ millions, for the year ending June 30	FY17 <sup>1</sup>
Long-term Investment Commitments	2,323
Loans	1,812
Equity	263
Guarantees and Risk Management	248
Core Mobilization*	1,190
<b>Total Commitments</b>	<b>3,513</b>
Committed Portfolio for IFC's Account	9,081
Committed Portfolio for Loan Syndications**	1,970
<b>Total Committed Portfolio</b>	<b>11,051</b>

\* Including Loan Syndications (B-Loans, Parallel Loans, and MCPP Loans), IFC Initiatives, AMC, Other Mobilization by Decision, and Public-Private Partnerships (PPP) Mobilization, as applicable for this Region.

\*\* Including B-Loans, A-Loan Participations (ALPs), Agented Parallel Loans, MCPP Loans, and Unfunded Risk Participations (URPs).

1. Amounts include regional shares of investments that are officially classified as global projects.

## IFC's Largest Country Exposures<sup>1</sup>

June 30, 2017 by Region (Based on IFC's Account)

SUB-SAHARAN AFRICA		COMMITTED PORTFOLIO (\$ millions)	
Rank within Region	Country	FY17	FY16
1	Nigeria	1,558	1,550
2	Ghana	1,068	822
3	South Africa	944	689

1. Excludes individual country shares of regional and global projects.

## Development Reach

SUB-SAHARAN AFRICA	PORTFOLIO	
	CY15	CY16
MSME Loans (# of loans) <sup>1</sup>	2,795,707	2,935,824
MSME Loans (amount in \$ millions) <sup>1</sup>	8,668	8,019
Power Generation (millions of people)	18.4	29.9
Water Distribution (millions of people)	6.1	0.5
Power Distribution (millions of people)	25.3	9.9
Phone Connections (millions of people)	3.0	15.0
Farmers Reached	1,252,050	811,339
Patients Served	1,360,883	562,644
Students Reached	181,502	96,246
Employment	256,055	250,038
Domestic Purchase of Goods and Services (\$ millions) <sup>2</sup>	4,891	4,951
Payments to Government (\$ millions)	2,044	1,223

1. Portfolio reach figures represent the micro, small and medium outstanding loan portfolio of IFC clients as of end of the calendar year for MSME-oriented financial institutions/projects.

2. CY15 total domestic purchases of goods and services revised due to the restatement of one client in Sub-Saharan Africa.