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Glossary

Technical Assistance and Advisory Projects

CBF Capacity Building Facility
 CCF Corporate Citizenship Facility
 EOF Environmental Opportunities Facility
 FIAS Foreign Investment Advisory Service
 PEP Private Enterprise Partnership
 SFMF Sustainable Financial Markets Facility
 TATF Technical Assistance Trust Funds program

NOTE: Projects done through the SME Facilities are not included in the Annex. Donors are not separately identified for multidonor facilities.

PROJECT	DESCRIPTION	DONOR	PROGRAM
SUB-SAHARAN AFRICA			
Regional Action Plan for Integrated Community Development	To establish a model for sustainable social and economic development in communities to help local communities cope with employment and infrastructure issues when confronted with eventual closures of the gold mines in Ghana and Mali.	Luxembourg Netherlands	TATF
African Bank Training Consortium	To assist the Belgian Bankers Academy roll out training centers in five African countries and provide standardized training materials under the African Training Module Standardization program.		CBF
APDF Training Module Standardization	To assist APDF develop a standardized training methodology, train-the-trainers manuals, and a fixed set of modules for training SMEs, consultants, business associations, and bankers.		CBF
Development of Sector-Specific Agricultural Sector Linkage Projects	To assist Technoserve develop sector-specific agricultural interventions and work with local small agricultural enterprises in Tanzania, Mali and Uganda to provide technical assistance, financing and linkages for these enterprises to grow.		CBF
Diagnostic/Investment Promotion	To assist the South African Development Community Secretariat in developing an instrument for soliciting the views of policy-makers and bureaucrats in member countries on foreign direct investment related policies and implementation.		FIAS
Establishment of Target Group Oriented Bank	To help establish a bank with a commercial banking license to serve micro and small enterprises and prepare a business plan, legal framework, administrative structure, and operating guidelines.		CBF
Indian Ocean SME Support	To support the development of an information package and standardized training tools in French and the creation of the SME Solutions Center that offer capacity building, information services and ultimately finance and advocacy on behalf of SMEs and could be used in numerous locations.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Mozal Community Development – Linkages with SMEs	To strengthen Mozal's linkages with SMEs as well as support the community outreach work of the Mozal Community Development Trust in access to working capital finance, consultant capacity building, agricultural product development, small business development, health clinic, promotion, and replication.		CBF
New Business Model for AMSCO	To assess existing AMSCO products and services and train regional managers to implement new approaches to marketing and sales.	Switzerland	TATF
Support for Entrepreneurs through Endeavor	To assist Endeavor transfer and adapt its unique model, developed in Latin America, to three countries—introduction of the full Endeavor model in South Africa, and a modified version in Ghana and Uganda.		CBF
Sustainable Banking in Africa	To collaborate with the United Nations Environment Program's Finance Initiative and African Institute for Corporate Citizenship to benchmark current sustainability practice in African financial sector and to set up self-sustaining local networks to promote wider adoption of good practice.		SFMF
Textile Sector Study	To help government agencies and the private sector in Kenya, Tanzania, and Uganda expand apparel exports under the U.S. African Growth Opportunity Act and help attract export-oriented investment to the region.	Switzerland	TATF
Burkina Faso Administrative Barriers to Investment	To conduct an administrative and regulatory survey.		FIAS
Cape Verde Administrative Barriers to Investment	To implement previous work on investment promotion strategy and tax and incentives. An action plan has been developed by local stakeholders.		FIAS
Eritrea Investment Promotion	To conduct a survey of potential international and diaspora investors to help the government understand their perceptions of the country.		FIAS
Ghana Administrative Barriers to Investment	To conduct a survey of existing investors to assess the administrative and regulatory costs of doing business.		FIAS
Administrative Barriers to Investment	To update the 1995 Investor Roadmap to identify the existing administrative barriers and underlying policy issues affecting investment and make recommendations for reform.		FIAS
Expansion of Soft Ghana's R&D Function and Management Capacity	To assist the company in its expansion plans in scaling up and achieving greater market share in the IT industry.		CBF
Ghana Voucher Program	To support the documentation and preparation of Kenya Voucher program for replication in Ghana and assist in the adaptation of the Kenyan manuals and installation of the MIS, provide training, and help monitor and evaluate the program.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Local Entrepreneurial Development: Feasibility Study	To help a food retailer improve the local production potential, quality standards, and commercial relationships of local food producers, particularly growers of tropical fruits and vegetables.	Netherlands	TATF
Guinea-Bissau Administrative Barriers to Investment	To assess reforms and assist the government in developing an action plan.		FIAS
Kenya Fair Trade Certification for Honey Production	To work with a Kenyan cooperative to develop fair trade markets for honey and to help reinforce the business benefits of sustainable production.		CCF
Insurance Premium Financing: Viability Assessment	To assess the viability and development of the Kenya's insurance premium financing business and sector.	Ireland	TATF
Kenya Tea Development Agency: Corporate Governance	To develop a corporate governance review and recommendations report to help strengthen its business practices.	Netherlands	TATF
Labor and HIV Issues in the Kenyan Tea Sector	To assess HIV/AIDS issues and establish a policy and action plan for the tea company.		CCF
Railways Privatization	To maximize the developmental impact of the Kenyan Railways privatization and help ensure that privatization of the railways is sustainable.	Denmark	TATF
Mali Development of Local Service Provider	To develop a local service provider to adopt the working models of FUNDES for consulting and outreach to SMEs for the local markets.		CBF
Trickle-Up	To assist Trickle-up start or expand businesses of low-income earners, implement a microenterprise and saving program, and establish community-based revolving funds.		CBF
Mauritius Transaction Advisory Mandate: Water and Sanitation	To provide technical support services in the analysis and implementation of private sector participation in the provision of water and sanitation services.	Canada, Italy IFC TA Fund	TATF
Mozambique Tourism Investment Program	To assess the effectiveness of the South East African Tourism Investment Program and how it has affected the local communities; help implement a new tourism policy and complete a new tourism strategy.	Netherlands IFC TA Fund	TATF
Nigeria Competitive Environmental Advantage Workshop	To deliver a 5-day environmental management training course for Nigerian banks and local consultants in June 2003, in association with Lagos Business School.		SFMF
Enterprise Development Services	To support the expansion of Enterprise Development Services in the provision of advisory services, professional services, networking services, consulting services from MBAs and affiliated consultants, and research and analysis from the Lagos Business School.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Expansion and Development Strategies of STEP	To provide R&D and capacity building support to Support & Training Entrepreneurship Program (STEP) through targeted seminar and MSE training outreach to remote regions, develop a training program for STEP field officers, and introduce the Management Skill Improvement program to facilitate STEP expansion and the production and publication of mapping and research findings for the informal sector.		CBF
Leasing Regulations and Legislation	To assist the government in creating legislation for development of the domestic leasing industry.	Netherlands IFC TA Fund	TATF
Sao Tome and Principe Investment Incentives	To assist the government by reviewing the proposed tax code.		FIAS
Senegal Administrative Barriers to Investment	To update an earlier study, giving new impetus to the reform process.		FIAS
Investment Incentives	To assist the government in implementing FIAS recommendations on taxation.		FIAS
Sierra Leone Investment Law	To review the draft investment law, drawing on international best practice.		FIAS
South Africa Bricks for Houses	To help identify target SME and operator groups to develop their business plan options, and develop training programs and organize training sessions on testing a brick-making machine and its products.		CBF
People Project Foundation	To assist People Project Foundation achieve its objectives in strengthening and expanding entrepreneurial programs that train and prepare disadvantaged women for meaningful and sustainable self-employment and ownership through craft production.		CBF
South African Bottling Company	To identify opportunities for building capabilities of SABCO third-party partners, develop appropriate training programs and prepare an easy-to-use manual.		CBF
Umbrella for SME Investments	To explore the feasibility of creating innovative SME investment vehicles in Africa by designing and developing a replicable, commercially viable model for investing in African SMEs through risk-oriented instruments, and another model for the capitalization of such SME investment vehicles. To help identify appropriate countries in Africa to be considered for the establishment of Small-and Medium Enterprises Investment Companies (SMEICs) as well as the key issues particular to those countries which must be fully addressed by the investors and fund managers of those SMEICs.		CBF
Tanzania Kilombero Business Linkage Outgrowers Scheme	To help improve the quality of life of the wider community through the development of sugar cane farming and help SMEs provide supporting services such as access to capital, taking advantage of immediate/captive market, institution / capacity building, and creation of sustainable income.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Institutional Capacity Building of an SME Bank—EXIM Bank	To bring the bank's operations level up to international banking standards, specifically in credit appraisal, risk management, operational policies, portfolio monitoring, and asset liability management.	Norway	TATF
Zambia Administrative Barriers to Investment	To advise on investment climate and business environment issues related to growth and poverty alleviation.		FIAS
Copperbelt SME Development Program	To work to develop SMEs and build their commercial links with a privatized copper conglomerate.	Canada	TATF
ASIA & THE PACIFIC			
Regional Association for Sustainable & Responsible Investment in Asia (ASrIA) 2002 Conference	To sponsor the 2002 annual conference of ASrIA in Tokyo to raise awareness of SFMF's role, contact key Asian SRI actors, and provide guidance on SFMF's broader SRI strategy.		SFMF
Comprehensive Analysis of ASrIA SRI Country Profiles	To provide funding to Sustainable & Responsible Investment in Asia (ASrIA) for a comprehensive analysis of sustainable and responsible investment (SRI) markets and related activity in China, India, Indonesia, Malaysia, Philippines, South Korea, and Thailand.		SFMF
Corporate Governance and Benefit Streams Management: Capacity Building	To help develop a training program to build capacity in governance and revenue management for the natural resource industries.	New Zealand	TATF
Investment Promotion Institution	To conduct the last in a series of training programs on data collection and management for staff from Pacific Investment Promotion Institutions.		FIAS
Investment Promotion Institution	To prepare and present papers on investor fraud and private public partnerships and provide general support to the Forum Secretariat on this presentation.		FIAS
Regional Business Development Services	To analyze the supply and demand of business development services to the private sector.	Australia IFC TA Fund	TATF
EAST ASIA			
Cambodia Assistance to an NGO: Hagar Design	To help increase production capacity and high-quality market-driven products produced by Hagar Design by providing appropriate training to the women, market access to artisans, and implementing new MIS for tracking production and sales data.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
GRET	To support Research and Technological Exchange Group's (GRET) micro insurance program to upscale services in two provinces (Takeo and Kandal), and to improve micro insurance business to make it self-sustainable.		CBF
Quality Management in Higher Education	To help Norton University improve its quality management systems and achieve full university status; provide training to faculty and staff.	New Zealand	TATF
China Accounting, Auditing, and Training Program	To conduct a financial audit of Zhejiang Babei Necktie & Weaving Company and help upgrade its knowledge and skills in International Accounting Standards and internal controls.	Ireland	TATF
Agribusiness Company: Resource Planning Program	To carry out a needs assessment for critically needed MIS and help develop an integrated Enterprise Resource Planning System Implementation Plan for an agribusiness development company.	Denmark	TATF
Capacity Building for a Securities Company	To help Citic Securities improve its practices in corporate governance, risk management, and management information systems.	Switzerland	TATF
Commercial Bank Technical Assistance	To help Nanjing City Commercial Bank strengthen use of business methods conforming to international best practices, specifically in credit/investment management and risk management.	Italy	TATF
Consulting Capacity Building Project	To help CPDF provided local consulting firms with a comprehensive, highly standardized, fully tested turnkey consulting methodology with an innovative franchise approach.		CBF
Corporate Governance for an Asset Management Industry	To assist in setting standards for asset management companies to follow international best practice in corporate governance.	France	TATF
Financial Review and Advisory Service	To provide advisory assistance and a financial review for Chengdu City Commercial Bank to improve credit and risk management policies.	Norway	TATF
Private Higher Education: Market Survey	To assess the situation in private colleges, universities, and vocational training institutions, and identify potential investment opportunities.	Sweden	TATF
Privatization of State-Owned Enterprises	To help formulate a strategy for privatization of SOEs in small and medium enterprises at national and local levels.	Australia	TATF
Sichuan Environment Capacity Building Project	To help develop the capacity of consultants and specialists to undertake social, environmental, and health and safety reviews and mitigation work in accordance with international standards.	Denmark	TATF
Social Security Program: Internal Risk Management System	To assist the National Council for Social Security Funds in formulating policies and guidelines and help strengthen its internal knowledge base by introducing fiduciary best practices.	Ireland IFC TA Fund	TATF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Solid Waste Utilization	To assist local farmers in switching from inorganic to organic fertilizer and assess their willingness to use this alternative.	Israel	TATF
Wharton Joint Capacity Building Project	To deliver training and other services to SME owners using Wharton teaching materials through Wharton consultants and MBA students and CPDF staff, focusing on building the capacities of local trainers through formal and on-the-job training.		CBF
Indonesia Investment Promotion	To advise on establishment of the proposed National Investment Team, in association with the Asian Development Bank.		FIAS
Supply Chain Linkages	To help smaller businesses in Kalimantan participate in the supply chain of large firms in the region, focusing on the mining sector.	Ireland	TATF
Malaysia Linkages	To evaluate the spillover effects from multinational companies to local suppliers over the past decade.		FIAS
Mongolia Investment Policy and Promotion	To provide training for staff from the national investment promotion agency; to help prepare a new investment policy statement.		FIAS
Palau Policy: Investment Law	To review a draft implementing regulations on foreign direct investment.		FIAS
Philippines Rural and Small Business Finance	To assess the prospect of establishing a rural and small business finance wholesale facility or bank holding company that will invest in substantial minority stakes in local and regional rural banks.	Netherlands	TATF
Sustainable Mineral Resources	To improve awareness and appreciation among key stakeholders and help increase private investment for sustainable development of mineral resources.	Japan	TATF
Timor-Leste Investment Law	To review a draft investment law.		FIAS
Investment Policy	To participate in a World Bank mission to review the environment for private sector investment.		FIAS
Vietnam Consumer and Small Business Banking	To help two Vietnamese banks develop viable consumer and small business finance operations by improving their credit underwriting processes and strengthening their risk management and introducing a scoring system for their retail and small business lending.	Netherlands Switzerland IFC TA Fund	TATF

PROJECT	DESCRIPTION	DONOR	PROGRAM
E-Finance Global Initiative	To assist Asia Commercial Bank and Sacombank develop their SME strategies and strengthen their operational capabilities to demonstrate that SME financing can be profitable and sustainable, and help assess and develop risk management and risk grading systems, review and improve current data management practices and procedures, improve collections practices and procedures in retail and small business banking, conduct IT/Systems review, and develop alternative distribution channels.		CBF
Ha Tien Wetlands Sustainable Land Use	To work with multiple stakeholders to assess conservation priorities and impacts of limestone mining from wetlands, and develop a sustainable use management plans with the company/NGOs and local municipality.		CCF
SOUTH ASIA			
Bangladesh			
Investment Promotion Strategy	To help the country's board of investment develop its first investment promotion strategy; conduct a strategic planning workshop.		FIAS
Bhutan			
Investment Policy	To assist with the country's first investment policy decree; help prepare drafts of rules, regulations, procedures, and criteria.		FIAS
India			
Kvishi Gram Vikas Kendra Women's Enterprise Development	To support community development through capacity building of a foundation to help rural poor women develop sustainable economic activities.		CCF
Mahindra Ecomobiles: Eco Efficiency	To assist in the development of required infrastructure facilities associated with manufacturing and marketing of electric vehicles and introduce an innovative indigenous technology to help reduce pollution in congested cities in India.		EOF
Market Study on SME Sector	To assemble data on education enterprises in the states of Madhya Pradesh and Andhra Pradesh to help quantify the size of the market in need of financing and to identify potential partners and recommend a financing mechanism structure.	United Kingdom IFC TA Fund	TATF
Mortgage Guarantee Products: Market Assessment	To study how mortgage guarantee companies can estimate the demand for their product, establish a pricing mix, determine eligibility criteria for lenders, and encourage lenders to use standardized loan documents.	Canada	TATF
Maldives			
Environmental Management and Sustainable Tourism	To provide environmental impact training to strengthen domestic capacity and management in tourism and commercial sectors.	Japan	TATF
Insurance Industry Legislation	To help set up viable and transparent legislation for the domestic insurance industry.	Ireland	TATF
Investment Policy and Promotion	To review the existing investment law and implementation guidelines; comment on the current institutional arrangements for investment promotion.		FIAS

PROJECT	DESCRIPTION	DONOR	PROGRAM
EUROPE & CENTRAL ASIA			
Balkan Region Herbal Development Initiative	To assist SEED in the development of an environmentally and socially sustainable herbal sector in the Balkans.		CCF
SEED Linkage	To assist SEED in developing a program with a set of technical tools and training modules to support its new linkages program working through FDIs to targeted SMEs.	Italy	TATF
Support for Entrepreneurs - Faculty Development Program	To assist academic faculty in creating training courses and university-level curriculum in areas of entrepreneurship in countries covered by SEED.		CBF
Central Asia Region Microfinance Legislation	To advise governments on legislation to stimulate microfinance development.	USA	PEP
Europe Region Administrative Barriers to Investment	To conduct a pilot survey of consulting firms, law firms, and accounting and audit firms regarding the experiences of their clients with administrative procedures.		FIAS
European Conservation Farming Initiative	To analyze the markets, policy, institutional status and potential partners/competitors for a conservation farming initiative.	Netherlands	TATF
Medical Device and Equipment Sector: Investment Opportunities	To carry out a study to get an overview of the medical device sector in Poland and Ukraine, to identify investment opportunities, and to assess market structures.	Israel	TATF
Public-Private Partnerships for Public Hospitals	To help implement pilot public-private partnership transactions in public hospitals in Poland and the Slovak Republic.	Austria	TATF
Support for Commercialization of Energy Efficiency Finance	To help reduce the financing barriers to investments in energy efficiency projects.	Spain, Finland, USA	TATF
Southern Europe & Central Asia Region Multistakeholder Forum	To support a series of consultation meetings to address macrodevelopment issues (revenue management, economic development, and regional protected areas) for the Baku-Tbilisi-Ceyhan Oil Pipeline.		CCF
Linkages	To ensure local SMEs benefit from the development of integrated oilfield complex in the Caspian Sea by improving Azeri firms' performance in participating in contracts, encouraging diversification of firm's revenue streams, addressing difficulties related to access to finance, facilitating access to wider opportunities outside the oil and gas sector, and working with Azeri International Oil Consortia Enterprise Center and Business Development Alliance.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Albania Administrative Barriers Study	To help the government conduct a regulatory and administrative cost survey among existing firms and provide advice on needed improvements.		FIAS
Privatization of Albania Power Company	To assist the government in privatizing the country's state-owned power company.	Greece	TATF
Armenia Investment Law	To review the existing and proposed investment law, based on best practices and previous advice from FIAS.		FIAS
SME Risk Capital Fund	To promote the development of the SME sector through facilitating enterprise access to term risk capital.	USA	PEP
Azerbaijan Corporate Governance Project	To advise and train companies on corporate governance, and advise government on better legislation.	Switzerland	PEP
Leasing Development Project	To promote new legislation and build local expertise in leasing.	Switzerland	PEP
Investment Law	To review a new draft law on investment activity and provide a set of guidelines for drafting in line with international best practices.		FIAS
SME Banking	To help create systems and procedures for prudent assessment of small business loan applications, generate new lending opportunities, create and implement sound portfolio management and compliance tracking function, and implement a training program for branch managers, loan officers and credit analysts of Azerigazbank and Rabitabank.		CBF
Belarus Business Association Development	To promote business-friendly policies and equip entrepreneurs with skills needed in a country with a limited private sector.	Sweden	PEP
Bosnia and Herzegovina Administrative Barriers to Investment	To follow up on an earlier study; to focus on strengthening the dialogue between the public and private sectors and develop a monitoring system to assess the impact of reforms.		FIAS
Bulgaria Administrative Barriers to Investment	To update an earlier study, including a comprehensive business survey of administrative and regulatory costs.		FIAS
Croatia Mapping of Small and Medium Enterprises	To map distribution and characterize small and medium enterprises in order to help analyze the business enabling environment and identify opportunities for programs.	Austria	TATF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Georgia Georgia Business Development	To promote improved legislation and build local expertise in leasing; to advise companies on corporate governance and carry out a survey of the SME sector.	Canada	PEP
Latvia Administrative Barriers to Investment	Updated an earlier study and conducted a business survey of administrative and regulatory costs.		FIAS
Linkages	To contribute to a larger World Bank Labor Market Study by assessing training policies provided at the firm level and their contribution to technology development within the country.		FIAS
Linkages	To provide policy recommendations to develop the country's knowledge-intensive sectors over the next decade.		FIAS
FYR Macedonia Administrative Barriers to Investment	To conduct a study of administrative barriers to investment, including a business survey of administrative and regulatory costs.		FIAS
Food Processing: Implementation of HACCP Standards	To train local businessmen in the food processing sector to implement the Hazard Analysis Critical Control Point procedures.	Greece	TATF
Implementation of SME Strategy	To strengthen the Small and Medium Enterprises department of the Ministry of Economy and help turn the SME strategy into a realistic action plan for implementation.	Ireland IFC TA Fund	TATF
Romania Administrative Barriers to Investment	To help the government implement an action plan to remove administrative barriers.		FIAS
National Environment Fund	To help strengthen the National Environment Fund by providing advisory services to the Environment Ministry on how to improve other operational procedures and reorganize the Fund.	Canada	TATF
Secondary Market Legislative Project	To assess the legislative framework for mortgage bonds and mortgage-backed securities and the need to harmonize with countries in the region.	Canada	TATF
Russian Federation Advisory Support on Securitization	To advise public and private sector officials on identifying obstacles in securitization transactions.	United Kingdom IFC TA Fund	TATF
Banking Sector: Corporate Governance Study	To analyze the extent to which the country's banks follow corporate governance best practices in internal operations.	Switzerland	TATF (PEP / TATF)
Development of Forestry Finance and Accounting	To promote sustainable development of forestry and facilitate foreign direct investment.	Finland	PEP

PROJECT	DESCRIPTION	DONOR	PROGRAM
Departments of an Agribusiness Company	To help Stavropolsky Broiler establish a new management information system, train staff, and hire and train a chief financial officer.	Netherlands	TATF
Financing Options for Private Energy Efficiency Projects	To identify several pilot projects for energy efficiency investments, considering market conditions, financing structures, and the regulatory environment.	Netherlands	TATF (PEP / TATF)
Information and Communications Technologies	To provide technical assistance to companies in the offshore programming sector and link them to counterparts in Western Europe.	Finland	PEP
Mobile Telecommunications Market	To examine the mobile telecommunications market in order to determine appropriate financing needs. Identify competitive candidates, and advise on ways to serve the market effectively.	Sweden IFC TA Fund	TATF
Northwest Russia Leasing Development	To promote leasing development in the Northwest of Russia, and match companies with Western European investors and equipment manufacturers.	Finland	PEP
Review of Mortgage-Backed Securities Law	To review the draft law for mortgage-backed securities to help establish the country's first secondary mortgage company.	Norway	TATF
Russia Leasing Training	To conduct a training course on environmental risk management for 20 Russian leasing companies, including three IFC clients and a "train-the-trainers" course for PEP staff to enable replication by PEP.		SFMF
Waste Gas Utilization Feasibility Study	To determine the viability of capturing waste gas and developing a business based on its commercial utilization.	Bavaria	TATF (PEP / TATF)
Serbia and Montenegro Advice on Bank Credit Policies and Strategy	To finance an advisor to reengineer Vojvodjanska Banka's credit process and develop a strategy for its credit operations.	Sweden IFC TA Fund	TATF
Feasibility Study and Business Plan for Hotel Modernization	To help Hotel Metropol, a leading hotel, choose a modernization strategy and identify strategic partners.	United Kingdom IFC TA Fund	TATF
Feasibility Study and Business Plan for Polyclinic Hospital	To carry out a technical, market, and commercial assessment of the proposal to establish a polyclinic hospital and to develop a comprehensive business plan.	Sweden	TATF
Finance Expert to Assist State Privatization Agency	To finance an expert for the capital market center in the Privatization Agency who will assess the portfolios held by the State Share Fund of Serbia, strengthen the capacity of its staff, and identify and correct potential weaknesses in program delivery.	Italy	TATF
Internet and IT Sector: Survey of Investment Potential	To identify investment opportunities in the Internet and IT sector.	Italy	TATF
Market Study of Tissue Products and Recycled Paper	To analyze the current market for tissue products and identify the potential for development.	Sweden IFC TA Fund	TATF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Oil and Gas Industry	To strengthen the reform agenda of the Serbian government in the energy sector and to address the need for reorganization and restructuring of Nafta Industrija Srbije prior to privatization.	Italy	TATF
Privatization	To help the government of Montenegro introduce private sector participation into the operations of the Dr. Simo Milosevic Institute.	Austria	TATF
Restructuring Business Group: Community Development Program	To assist in the restructuring of the Tigar rubber footwear and consumer goods business and support the development of a viable dairy operation.	Sweden	TATF
Strengthening the Insurance Supervisory Authority	To review the draft legal and regulatory framework for insurance and assist the government's insurance supervisory services.	Italy	TATF
Support to Privatized Banks	To address the need to restructure nonperforming assets, assist in the preparations for privatization, and provide advisory services.	Sweden	TATF
Tajikistan Creation of a Microfinance Institution	To assess the feasibility of establishing a microfinance bank, focusing on the underserved population of the Ferghana valley.	IFC TA Fund	TATF
Local Capacity Building: International Standard Audit	To provide training in financial management services to staff of a first local private consulting firm and its business clients.	IFC TA Fund	TATF
Turkey Investment Law	To provide assistance in revising the draft laws on foreign investment and on setting up an investment promotion agency.		FIAS
Investment Promotion	To develop a strategic and institutional framework to improve the environment for foreign direct investment in the country.		FIAS
Ukraine Advisory Expert on Mortgage Securities Law	To draft a law on mortgage securities, including authorization to issue off-balance sheet, multitranches mortgage-backed securities.	United Kingdom IFC TA Fund	TATF
Diagnostic on Policy Covering Small and Medium Enterprise Firms	To analyze major obstacles faced by local entrepreneurs and to help improve governmental regulatory activities to encourage private sector growth.	Norway IFC TA Fund	TATF (PEP / TATF)

PROJECT	DESCRIPTION	DONOR	PROGRAM
<p>LATIN AMERICA & THE CARIBBEAN</p> <p>Latin America Region Business-to-Business Sustainability Workshop</p> <p>Competitive Environmental Advantage Workshop</p> <p>Promotion of Sustainable Businesses</p> <p>Student Financing Programs: Case Studies for Future Investments</p> <p>Utilization of Sustainable Resources</p> <p>Central America Region Exit Strategies for SME Venture Capital Funds</p> <p>Eastern Caribbean Region Business Development and Training for Smaller Entrepreneurs</p> <p>Bolivia Prodem Finance: a Microenterprise Development Program</p> <p>Prodem Foundation</p>	<p>To finance a workshop for IFC's clients. The partnering of enthusiastic sponsors with those who have adopted sustainable practices in their operations has proved a significant and powerful agent for change in IFC's client base.</p> <p>To deliver a 3-day environmental management training course for Latin American financial institutions in association with the Inter-American Investment Corporation.</p> <p>To assist small agro-extractive producers in the Amazon Basin strengthen their business, managerial, and technical skills; develop bankable business plans; and convert from subsistence production to more environmentally sustainable entrepreneurial enterprises.</p> <p>To examine student financing programs and establish a case book on successes and failures.</p> <p>To help Conch in the expansion of farming conch by adding ponds to increase production, and to assist in improving sales and marketing techniques and distribution channels.</p> <p>To help Aureos Capital Limited, a global fund manager of private equity funds specializing in SMEs, improve its exit opportunities.</p> <p>To help increase local business capacity in delivering services and to provide training to small and medium enterprises.</p> <p>To link microenterprises with medium-size businesses that are investees of Prodem and to help raise their income levels through training and other forms of capacity building.</p> <p>To assist Prodem implement intelligent ATM technologies in rural areas and to develop, construct and install 22 ATMs throughout the region and introduce 20 autonomous sales points in locations such as gas stations and markets to increase accessibility.</p>	<p></p> <p></p> <p></p> <p>Switzerland</p> <p></p> <p></p> <p>Switzerland</p> <p></p> <p>Canada IFC TA Fund</p>	<p></p> <p>CCF</p> <p>SFMF</p> <p>CBF</p> <p>TATF</p> <p>EOF</p> <p>TATF</p> <p>TATF</p> <p>CBF</p> <p>CBF</p>

PROJECT	DESCRIPTION	DONOR	PROGRAM
Brazil Aguas de Amazonas: Provision of Affordable Water	To develop local capacity to establish communal water access points, to build a financing structure to enable poor communities get access to water, and to create a revolving guarantee fund for these activities through a local microfinance institution.		CBF
SEBRAE Assistance to Micro and Small Enterprises	To provide training programs geared to small entrepreneurs.		CBF
Colombia Diagnostic and Recommendations on Distribution Network	To increase the efficiency of the distribution system for a beverage company, Bavaria de Colombia, and create a training program.	IFC TA Fund	TATF
Investment Promotion Strategy	To advise the country's investment promotion agency on international experience regarding structural arrangements between export and investment promotion.		FIAS
Sustainable Microfinance: Feasibility Study	To assess the feasibility of setting up a commercial microfinance/small business lending facility.	Canada	TATF
Ecuador Banana Supply Chains	To implement an extensive program of supplier training and to improve Favorita's social equity and environmental sustainability performance throughout its supply chains in order to maintain continued access to international markets.		CCF
Business Plan for a Gas Processing and Power Plant	To prepare and submit a business and project financing plan for Amazonia Gas, a private company owned by a confederation of indigenous peoples.	Norway IFC TA Fund	TATF
Dairy Company Processing and Marketing	To assist Agricola Ganaderia Reysahiwal S.A., a dairy company, with its milk processing and product marketing, including a plan for new product development and distribution.	Denmark	TATF
Honduras Competition Policy	To review draft legislation to help the government design a best practice framework on competition policy.		FIAS
Strengthening the Horticulture Sector	To help develop a detailed business plan for capacity building for enterprises in the horticulture sector.	Netherlands	TATF
Mexico Calidra: Eco-Efficiency	To help install a new water recovery system in one of Calidra's manufacturing facilities on a pilot basis.		EOF
Public-Private Partnership Program	To aid the government of Mexico in the development and implementation of its Public-Private Partnership program.	United Kingdom IFC TA Fund	TATF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Wastewater Recycling Plant	To support the design and implementation of a wastewater recycling plant to provide industrial-grade water for manufacturing.	IFC TA Fund	TATF
Wastewater Recycling Plant	To strengthen the environmental and social development components of a municipal wastewater management program and to help develop a sustainable waste management plan for the region.		CCF
Nicaragua Administrative Barriers to Investment	To evaluate and propose a comprehensive administrative reform program to eliminate barriers to entry.		FIAS
Competition Policy	To assess the constraints to competition and their impact on competitiveness of the country's economy.		FIAS
Housing Finance Market Feasibility Study	To analyze the housing finance system capital market and legal framework to promote development of the residential housing market.	Canada IFC TA Fund	TATF
Peru Investment Promotion Strategy	To conduct a study and develop a strategic framework for promoting foreign direct investment.		FIAS
SME Development in Cajamarca Region	To assist in the scaling up of SME development by focusing on SME finance, supply chain linkages and artisan development.		CBF
Suriname Investment Promotion Strategy	To review the government's initiative and to create a new investment law and promotion agency.		FIAS

PROJECT	DESCRIPTION	DONOR	PROGRAM
MIDDLE EAST & NORTH AFRICA			
Regional Algeria and Morocco SME Evaluation	To evaluate the SME sector and propose interventions to support commercially sustainable initiatives.	Italy	TATF
Primary Housing Finance	To document the current system and legal framework and to create a specialized lending institution and build a long-term plan to include the development of mortgage securitization and a secondary mortgage market.	Switzerland	TATF
Afghanistan Commercial Banking Operations: Feasibility Study	To assess the need for commercial banking operations and to create the first microfinance bank within the existing framework.	Netherlands	TATF
Microfinance Banking	To provide capacity building to a microfinance bank and to address the shortage of trained staff, the limited physical infrastructure, and the management of social issues.	Norway	TATF
Algeria Foreign Direct Investment	To cosponsor a survey of potential foreign investors from three Western European countries, focusing on constraints to private sector development.		FIAS
Investment Climate	To identify the policy and regulatory constraints affecting the country's investment climate and to recommend specific changes.		FIAS
Microfinance Sector Assessment	To assess the microfinance sector for the North African Enterprise Development facility.	Italy	TATF
Jordan Investment Law	To review a draft investment law.		
Investment Opportunities Study	To provide an overview of the health care sector, with emphasis on identifying investment opportunities.	Sweden	FIAS
Kuwait Administrative Barriers to Investment	To assess impediments to investment and to provide recommendations for change.		FIAS
Foreign Direct Investment	To help draft a new bylaw on foreign direct investment and to provide recommendations on automating fiscal incentives and information on screening and licensing.		FIAS
Lebanon Insurance Regulatory Framework	To help implement supervisory procedures so international standards are met and to help build organizational capacity in the insurance sector.	Canada	FIAS

PROJECT	DESCRIPTION	DONOR	PROGRAM
<p>Pakistan Credit Bureau Development</p>	<p>To aid the development of Datacheck, a credit bureau, to expand its services and attract a strategic partner.</p>	<p>New Zealand</p>	<p>TATF</p>
<p>Secondary Mortgage Market: Feasibility Study</p>	<p>To assess the feasibility of establishing a secondary mortgage market and to help the government identify steps to improve the affordability and availability of funds.</p>	<p>USA IFC TA Fund</p>	<p>TATF</p>
<p>Study on Administrative Barriers</p>	<p>To identify the steps needed to complete an investment approval and start a legally established business.</p>	<p>USA</p>	<p>TATF</p>
<p>Saudi Arabia Administrative Barriers to Investment</p>	<p>To examine foreign direct investment as a tool to address the cyclical nature of the economy and the problem of unemployment.</p>		<p>FIAS</p>
<p>Syrian Arab Republic Insurance Law</p>	<p>To draft an updated law to govern the activities of private sector insurance companies.</p>	<p>Sweden</p>	<p>TATF</p>
<p>Tunisia Investment Incentives</p>	<p>To assess the tax system and investment incentive regimes.</p>		<p>FIAS</p>

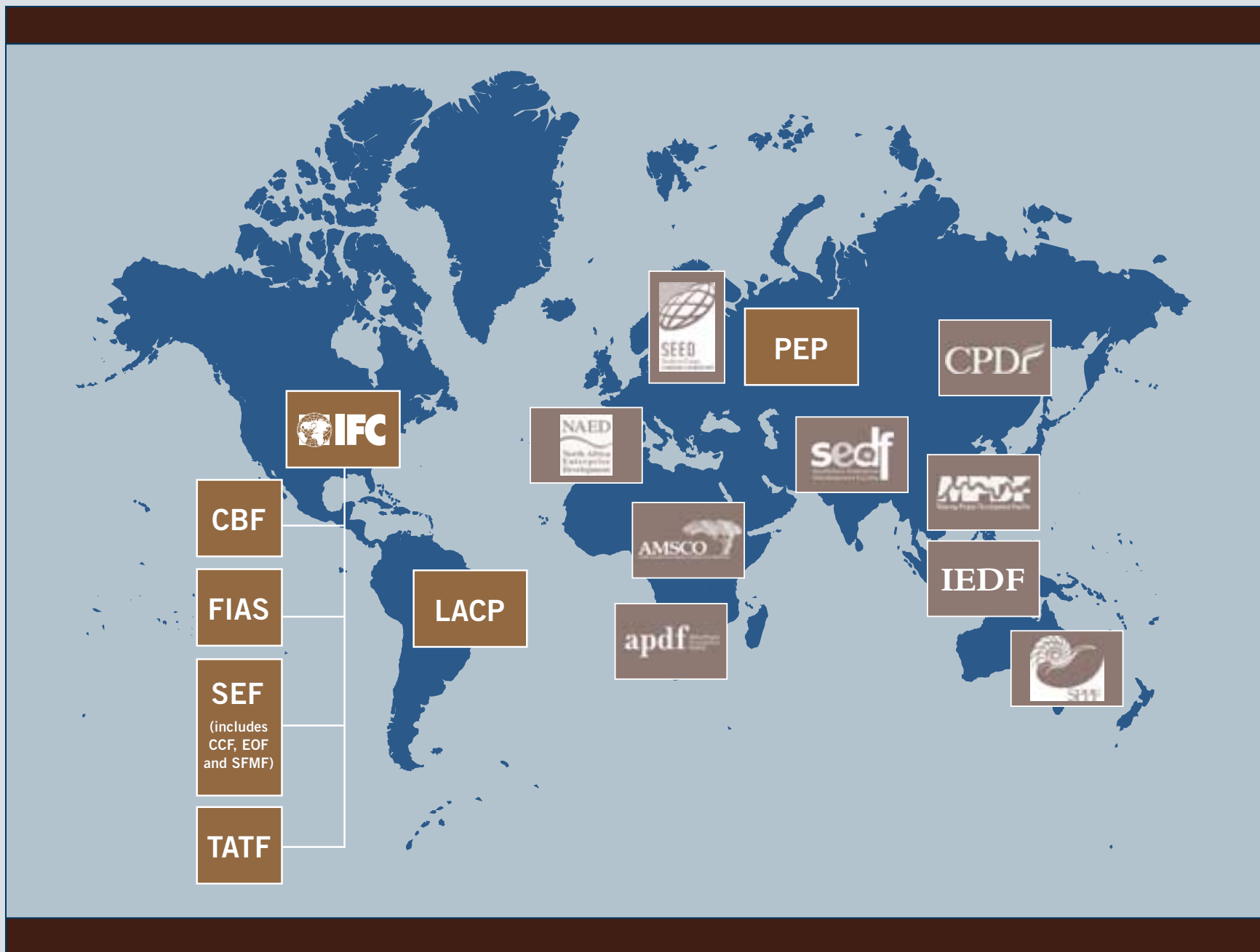
PROJECT	DESCRIPTION	DONOR	PROGRAM
GLOBAL Better Management Practices	To work with agribusiness commodity buyers/producers and banks that invest in agribusiness commodities to develop better management practices that can be used as investment screens.		CCF
Biodiversity Good Practice Guide	To commission the development of a practical guide for businesses in emerging markets and to understand and incorporate biodiversity in their operations. This guide will be the fourth publication in the good practice series.		CCF
CIPE in the Balkans, Africa, and Asia	To help build the institutional capacity of membership-based business associations by strengthening the capacity of business associations, improving a better business environment, and increasing access to services for SMEs.		CBF
Credit Bureau Program	To foster the development of private credit bureaus, and to facilitate the extension of credit to previously underserved segments of the population.	Italy, New Zealand, Norway, IFC TA Fund	TATF
Development of IT Industry in India and China	To assess drivers of growth performance and the private sector information technology services, and to identify opportunities and constraints for future development in these countries.	Norway IFC TA Fund	TATF
Electronics Manufacturing: Global Strategy	To define a role for subsectors of the industry, focusing on a positive economic and developmental impact.	Switzerland IFC TA Fund	TATF
Environmental and Social Guidelines	To help develop environmental and social performance technical guidelines to complement investments in countries with emerging or transitional economies.	Denmark	TATF
Mining and Biodiversity Best Practice Forum	To sponsor the participation of a mining junior at the International Council on Mining and Metals / International Union for Conservation of Nature and Natural Resources meetings on biodiversity-related best practices.		CCF
Partnership with German Agency for Technical Cooperation	To help develop bank training programs and to build up the capacity of local bankers and provide training for a number of selected SME finance institutions.		CBF
Quality Improvement of Professional Business Managers	To fund a pilot internship program by assisting the Global Business School Network with its sponsor internships, preparation of business cases, institution-building for business schools in developing countries, and joint research, and to identify clients and help with the placement process.		CBF
SME Toolkit	To provide small businesses access to Web and CD-ROM based interactive tools, training, how-to articles, downloadable forms, and software that will enable them to improve operational and management practices and to help translate international content and develop local content.		CBF

PROJECT	DESCRIPTION	DONOR	PROGRAM
Strengthening of Business Associations in Africa and Asia	To help improve the functioning of potentially sustainable and independent local business membership organizations (BMOs) through training and technical assistance covering management, development of membership services, and advocacy; and to increase the effectiveness of BMO projects by gathering lessons learned and developing products/tools and training for BMO project managers.		CBF
Support for Business Associations	To deliver training and technical support to business associations in Cambodia, Nigeria, South Africa, and Vietnam.	Denmark	TATF
Sustainable Private Equity Workshop	To provide a one-day sustainability training course to investment professionals from Aureos, a private equity fund management group.		SFMF
Sustainable, Responsible Investment in Emerging Markets	To research report into current and future potential for sustainable and responsible investment in emerging market equities, including an analysis of investor appetite, key barriers/incentives, and capacity building needs.		SFMF
World Health International: Environmental Services & Infrastructure	To develop a market line of proprietary, scalable water purification and disinfection devices and to deliver affordable potable water, especially to underserved populations (Bangladesh, Mexico, and Philippines), and to establish point-of-sale leasing to SMEs for water treatment equipment in the LAC region.		EOF

IFC DONOR-SUPPORTED TECHNICAL ASSISTANCE PROGRAMS: PURPOSE/STRATEGY

ACTIVITY / DFO	PURPOSE / STRATEGY	INCEPTION DATE
FIAS	To assist governments to improve their policies, regulations, and institutions in order to attract more and more beneficial foreign direct investment.	1985
APDF	To respond to the need for project preparation & assistance to entrepreneurs in Sub-Saharan Africa.	1986
PEP	To provide focused technical assistance, with the goal of helping build successful private businesses in the former Soviet Union region.	In operation since 1987. The Partnership was formally created in May 2000
TATF	To develop TA projects to help strengthen the business environment in all IFC client countries, focusing on TAs to promote private sector growth.	1988
AMSCO	To assist SMEs with substantial African ownership to become more sustainable and competitive in national and international markets.	1989
SPPF	To assist and accelerate the development of productive, self-sustaining SMEs in Pacific Island countries.	1990
MPDF	To foster growth in the number and size of domestic private firms in the Mekong region.	1996
CPDF	To support the development of private SMEs in the interior of China, with an initial focus on Sichuan province.	2000
SEED	To help support the development of the private sector in Albania, Bosnia, Macedonia, and Serbia and Montenegro.	2000
CBF	To fund partnerships and programs that support the WBG SME strategy.	2002
CCF	To support best environmental and social practices in individual businesses in developing countries and actively disseminate those practices throughout the private sector in emerging markets.	2002
EOF	To provide catalytic project development funding and flexible investment financing for innovative projects that address primarily local environmental issues. To overcome the barriers to investments in these sectors and move projects toward commercial viability.	2002
IEDF	To help develop a growing and viable SME sector that will generate sustainable employment and economic growth, thereby contributing to poverty alleviation and social stability. To develop a sustainable and commercially viable domestic capacity to support the SME sector.	2002
NAED	To support the development of markets and institutions that are key to SME growth in (initially) Algeria, Egypt, and Morocco. To develop SME finance instruments and expertise, improve the business and regulatory environment, and provide support for intermediary organizations.	2002
SEDF	To increase competitiveness, performance, and growth of the SME sector, which is expected to contribute to an improvement in economic and social conditions.	2002
SFMF	To enhance the environmental and social impact of financial intermediaries (FIs) operating in developing countries, and to strengthen FIs' competitiveness by improving their capacity to manage environmental risk and the opportunities arising from increased sustainability; and to have a strategic impact on the sustainability agenda of the broader financial community.	2002
LACP	To promote private sector development through support to SMEs with the aim of fostering job creation and reducing poverty in Latin America and the Caribbean region.	2003

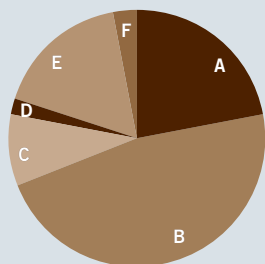
IFC DONOR-SUPPORTED TECHNICAL ASSISTANCE PROGRAMS: LOCATIONS



IFC DONOR-SUPPORTED TECHNICAL ASSISTANCE PROGRAMS

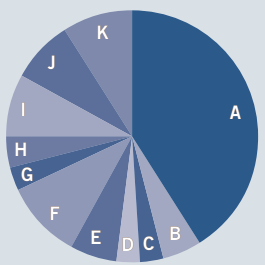
CUMULATIVE FINANCIAL COMMITMENTS IN US\$ MILLIONS EQUIVALENT UP TO JUNE 30, 2003

CUMULATIVE FINANCIAL SUPPORT BY PROGRAM



A = TATF	22%
B = SME Facilities	47%
C = FIAS	9%
D = SEF	2%
E = PEP	17%
F = CBF	3%

CUMULATIVE FINANCIAL SUPPORT BY DONOR



A = Others	41%
B = Canada	5%
C = UNDP	3%
D = Italy	3%
E = Japan	6%
F = Netherlands	10%
G = Norway	3%
H = Sweden	4%
I = Switzerland	8%
J = United Kingdom	8%
K = United States	9%

DONOR	TATF	SME FACILITIES	FIAS	PEP	SEF	CBF	TOTAL
IFC Donor Community							
African Development Bank	-	12.06	-	-	-	-	12.06
ADB	-	1.50	-	-	-	-	1.50
EBRD	-	1.22	-	-	-	-	1.22
European Community	3.50	12.48	-	-	-	-	15.98
Inter-American Devt Bank	-	3.40	-	-	-	-	3.40
UNDP	1.14	15.69	8.43	-	-	-	25.26
<hr/>							
Australia	4.44	12.07	2.91	-	-	-	19.42
Austria	1.05	2.27	-	-	-	-	3.32
Belgium	-	3.11	0.17	-	-	-	3.28
Canada	7.37	17.56	1.65	16.14	-	-	42.72
Denmark	5.64	13.75	-	-	-	-	19.39
Finland	5.71	8.08	0.47	2.71	-	-	16.97
France	1.88	7.16	0.79	-	-	-	9.83
Germany	3.62	5.92	-	-	-	-	9.54
Greece	1.85	0.25	-	-	-	-	2.10
India #	-	-	-	-	-	-	-
Ireland	2.03	1.52	0.15	-	-	-	3.70
Israel	0.90	-	-	-	-	-	0.90
Italy	18.72	4.50	0.57	-	-	-	23.79
Japan	30.65	13.92	3.56	-	-	-	48.13
Luxembourg	0.50	-	0.52	-	-	-	1.02
Mexico	-	0.50	-	-	-	-	0.50
Netherlands	23.69	33.27	2.35	12.85	5.17	-	77.33
New Zealand	1.49	1.79	0.92	-	-	-	4.20
Norway	6.69	19.57	0.54	0.01	0.40	-	27.21
Poland	-	0.50	-	-	-	-	0.50
Portugal	-	4.84	0.25	-	-	-	5.09
Slovenia	-	0.20	-	-	-	-	0.20
South Africa	0.20	-	-	-	-	-	0.20
Spain	2.85	-	0.30	-	-	-	3.15
Sweden	14.06	14.53	2.42	2.71	-	-	33.72
Switzerland	13.77	30.64	3.67	10.52	1.50	-	60.10
United Kingdom	7.25	18.59	2.12	36.67	-	-	64.63
United States	7.25	20.00	3.74	39.07	-	-	70.06
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ICDS	-	2.65	-	-	-	-	2.65
Caribbean Devt Bank	-	0.10	-	-	-	-	0.10
Others	0.65	2.81	-	-	-	-	3.46
	166.90	286.45	35.53	120.68	7.07	-	616.63
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World Bank Group*							
IBRD	-	5.85	10.09	-	-	-	15.94
IFC	10.71	77.18	21.23	12.60	10.00	21.30	153.02
MIGA	-	-	2.91	-	-	-	2.91
	10.71	83.03	34.23	12.60	10.00	21.30	171.87
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GRAND TOTAL	177.61	369.48	69.76	133.28	17.07	21.30	788.50
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By Program (percent)	22.6%	46.8%	8.9%	16.8%	2.2%	2.7%	100%

TATF includes one-time funding for specific projects (excluding EC/IFC equity line of ECU 5 million). **SME Facilities** comprise AMSCO, APDF, BAS, CPDF, ESSA, IEDF, MPDF, NAED, PBAS, SEDF, SEED, SPPF, and SME Initiatives. **FIAS** is a joint service supported by IFC and the World Bank. **PEP** is the Private Enterprise Partnership and also refers to IFC's earlier privatization activities & technical assistance in the former Soviet Union. **SEF** comprises CCF, SFMF, and EOF. **CBF** refers to the SME Capacity Building Facility to fund pilots and partnerships and programs that support the WBG SME strategy.

Indicates contribution-in-kind from EximBank, India.

* Includes contribution-in-kind from IBRD, IFC and MIGA.

SME FACILITIES: IFC DONOR-SUPPORTED TECHNICAL ASSISTANCE PROGRAMS

CUMULATIVE FINANCIAL COMMITMENTS IN US\$ MILLIONS EQUIVALENT UP TO JUNE 30, 2003

DONOR	APDF	AMSCO	CPDF	IEDF	MPDF	NAED	SEDF	SEED	SPPF	SME INITIATIVES	CLOSED PDFS	TOTAL
IFC Donor Community												
African Development Bank	8.06	4.00	-	-	-	-	-	-	-	-	-	12.06
ADB	-	-	-	-	0.75	-	0.75	-	-	-	-	1.50
EBRD	-	-	-	-	-	-	-	-	-	-	1.22	1.22
European Community	-	-	-	-	-	-	11.58	-	-	-	0.90	12.48
Inter-American Devt Bank	-	-	-	-	-	-	-	-	-	-	3.40	3.40
UNDP	10.00	4.69	-	-	-	-	-	-	-	-	1.00	15.69
Other Donors												
Australia	-	-	1.48	2.68	2.90	-	-	-	5.01	-	-	12.07
Austria	-	-	-	-	-	-	-	2.27	-	-	-	2.27
Belgium	2.20	0.31	-	-	-	0.60	-	-	-	-	-	3.11
Canada	2.50	-	-	-	1.92	-	5.84	1.36	0.77	-	5.17	17.56
Denmark	7.73	5.64	-	-	-	-	-	-	-	-	0.38	13.75
Finland	2.20	2.62	-	-	3.26	-	-	-	-	-	-	8.08
France	5.50	1.66	-	-	-	-	-	-	-	-	-	7.16
Germany	2.30	1.02	-	-	-	-	-	-	-	-	2.60	5.92
Greece	-	-	-	-	-	-	-	0.25	-	-	-	0.25
India #	-	-	-	-	-	-	-	-	-	-	-	-
Ireland	-	1.50	-	-	-	-	-	-	-	-	0.02	1.52
Israel	-	-	-	-	-	-	-	-	-	-	-	-
Italy	1.00	1.00	-	-	-	1.72	-	-	-	-	0.78	4.50
Japan	4.00	-	-	0.50	2.03	-	-	-	6.14	-	1.25	13.92
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-
Mexico	-	-	-	-	-	-	-	-	-	-	0.50	0.50
Netherlands	9.26	6.32	1.02	1.87	0.57	-	2.03	5.00	-	5.22	1.98	33.27
New Zealand	-	-	-	-	-	-	-	-	1.79	-	-	1.79
Norway	5.37	0.60	-	-	2.92	-	7.03	3.20	-	0.35	0.10	19.57
Poland	-	-	-	-	-	-	-	-	-	-	0.50	0.50
Portugal	1.90	2.94	-	-	-	-	-	-	-	-	-	4.84
Slovenia	-	-	-	-	-	-	-	0.20	-	-	-	0.20
Spain	-	-	-	-	-	-	-	-	-	-	-	-
Sweden	5.37	3.66	-	-	1.91	-	-	2.10	-	0.46	1.03	14.53
Switzerland	7.30	2.77	2.33	3.65	6.81	3.48	-	4.00	-	-	0.30	30.64
United Kingdom	3.77	1.92	3.29	-	2.32	-	5.68	0.91	-	-	0.70	18.59
United States	11.50	2.70	-	-	-	-	-	-	-	-	5.80	20.00
Other Donors												
ICDS	-	2.65	-	-	-	-	-	-	-	-	-	2.65
Caribbean Devt Bank	-	-	-	-	-	-	-	-	-	-	0.10	0.10
Others	-	0.62	-	-	-	-	-	-	0.88	-	1.31	2.81
	89.96	46.62	8.12	8.70	25.39	5.80	32.91	19.29	14.59	6.03	29.04	286.45
World Bank Group												
IBRD	-	5.85	-	-	-	-	-	-	-	-	-	5.85
IFC	23.10	6.87	5.00	5.00	9.00	5.00	5.00	6.00	4.41	-	7.80	77.18
MIGA	-	-	-	-	-	-	-	-	-	-	-	-
	23.10	12.72	5.00	5.00	9.00	5.00	5.00	6.00	4.41	-	7.80	83.03
GRAND TOTAL	113.06	59.34	13.12	13.70	34.39	10.80	37.91	25.29	19.00	6.03	36.84	369.48

Note 1 - IEDF was approved by the Board of Directors of IFC in October 2002.

Note 2 - SME Initiatives comprise various initiatives. The first one was created in May 2002.

Note 3 - Closed PDFs comprise BAS, established in 1981 & closed during FY97; PBAS, established in 1991 & closed in June 1996; and ESSA, established in 1994 & closed in January 2002.

indicates contribution-in-kind from EximBank, India.

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Glossary

ACG-BTC	Azeri, Chirag and Deepwater Gunashi / Baku-Tbilisi-Ceyhan	IMF	International Monetary Fund
ADB	Asian Development Bank	LAC	Latin America and the Caribbean
AfDB	African Development Bank	LACP	Latin America and the Caribbean Program
AMSCO	African Management Services Company	MDBs	multilateral development banks
APDF	Africa Project Development Facility	MENA	Middle East and North Africa
BDS	Business Development Services	MFI	microfinance institution
CBF	Capacity Building Facility	MIGA	Multilateral Investment Guarantee Agency
CCF	Corporate Citizenship Facility	MIS	management information systems
CDB	Caribbean Development Bank	MPDF	Mekong Private Sector Development Facility
CDC	Commonwealth Development Corporation	NAED	North Africa Enterprise Development facility
CEE	Central and Eastern Europe	NGO	nongovernmental organization
CIDA	Canadian International Development Agency	NORAD	Norwegian Agency for Development Cooperation
CPDF	China Project Development Facility	OECD	Organization for Economic Cooperation and Development
DFO	Donor-Funded Operations	PDF	project development facility
EAP	East Asia and Pacific	PEP	Private Enterprise Partnership
EBRD	European Bank for Reconstruction and Development	PPP	Public Private Partnership
EC	European Community	SEAF	Small Enterprise Association Funds
EOF	Environmental Opportunities Facility	SECA	Southern Europe and Central Asia
ESSA	Enterprise Support Service for Africa	seco	State Secretariat for Economic Affairs of Switzerland
EU	European Union	SEDF	SouthAsia Enterprise Development Facility
EXIM	Export-Import Bank of India	SEED	Southeast Europe Enterprise Development facility
FATE	Fate Foundation	SEF	Social and Environmental Facilities
FDI	foreign direct investment	SFMF	Sustainable Financial Markets Facility
FIAS	Foreign Investment Advisory Service	Sida	Swedish International Development Agency
FM	financial market	SME	small and medium enterprise
FMTA	IFC Financial Markets Technical Assistance	SOE	state-owned enterprise
FY	fiscal year	SPPF	South Pacific Project Facility
FYR	former Yugoslav Republic	TA	technical assistance
GEF	Global Environment Facility	TATF	Technical Assistance Trust Funds program
IADB	Inter-American Development Bank	TF	Trust Fund
IAS	International Accounting Standards	UNDP	United Nations Development Programme
IBRD	International Bank for Reconstruction and Development	UNEP	United Nations Environment Programme
ICDS	Industry Council for Development Service	USAID	United States Agency for International Development
IDA	International Development Association	USTDA	United States Trade and Development Agency
IEDF	Indonesia Enterprise Development Facility	\$	US\$
IFC	International Finance Corporation	€	EURO
IFI	international financial institution		