

**Standard Core and Supplemental Indicators for Business Enabling Environment Projects
June 2008**

Business Enabling Environment (BEE) Standard Indicators		Products										Definitions / Clarifications / Examples	
		Business Entry	Business Operation	Business Taxation	Investment Policy & Promotion	Alternative Dispute Resolution	Sub-National Doing Business	Doing Business RRR	Industry-Specific BEE	Trade Logistics	Access to Land		
OUTPUTS	Indicators	C	C	C	C	C	C	C	C	C	C	C	
		Number of entities receiving advisory services	C	C	C	C	C	C	C	C	C	C	Number of companies/FIs/SMEs/NGOs/government entities who received a tailored program of support. At least all entities with whom the project has a formal agreement should be counted. Count all entities for which the project expects recommended changes to be implemented.
		Number of reports (assessments, surveys, manuals) completed	C	C	C	C	C	C	C	C	C	C	Number of completed assessments, surveys, manuals, information brochures etc. that contribute to project outcomes.
		Number of new laws/regulations/amendments/codes drafted or contributed to the drafting	C	C	C	C	C	C	C	C	C	C	Laws/regulations/codes should be counted only if IFC has significantly contributed to the drafting of new/amended law/regulation/code. The project should count amendments separately only if each amendment tackles a separate and distinct concept. For example, a project working on an enterprise law proposing amendments on minimum capital requirement and foreign ownership should count two amendments. However, if a project proposes two amendments to a law in order to reduce capital requirement, this should only be counted as one.
		Number of procedures/policies/practices recommended for improvement or elimination	C	C	C	C	C	C	C	C	C	C	Number of improvements, additions or eliminations recommended by the project. For example, 1) we propose to cancel 100 permits and improve issuing procedures for 10 permits - 110 improvements are counted; 2) we recommend to improve both Sanitary and Fire inspection through risk categorization - 2 improvements are counted; 3) we recommend the Customs Office computerize their processing system - 1 improvement is counted; 4) we recommend eliminating notary fees when registering a business - 1 improvement is counted; 5) we recommend the municipality provide information on market prices to rubber planters - 1 improvement is counted.
		Number of media appearances	C	C	C	C	C	C	C	C	C	C	Number of times the project or project related content is mentioned in the media (TV, radio, press). This indicator excludes marketing and brochure distribution. Press releases should only be counted if they are carried by the media. If the same article appears in five newspapers, count five. If the same TV story is on the air five times, count five.
		Number of participants in workshops, training events, seminars, conferences, etc.	C	C	C	C	C	C	C	C	C	C	Number of individuals attending any workshops/training events/seminars/conferences, etc. conducted by the project. This indicator can be calculated using headcounts or sign-in sheets at project events, i.e. this does not have to be a unique count of individuals trained (for example, if one individual attends 3 different training events, the project would report a "3" for this indicator). Note: this does NOT include individuals reached by project trained NGOs/training partners/consultants/educational institutions. Projects that wish to track reach of project trained NGOs/training partners/consultants/educational institutions activities should use the relevant outcome level indicator. Trainers trained by the project should be counted here.
		Number of women participants in workshops, training events, seminars, conferences, etc.	C	C	C	C	C	C	C	C	C	C	Subset of output indicator "Number of participants in workshops, training events, seminars, conferences, etc.". Count number of women attending any workshops/training events/seminars/conferences, etc. conducted by the project. This indicator can be calculated using headcounts or sign-in sheets at project events, i.e. this does not have to be a unique count of individuals trained (for example, if one individual attends 3 different training events, the project would report a "3" for this indicator).
	Number of participants reporting satisfied or very satisfied with workshops, training, seminars, conferences, etc.	C	C	C	C	C	C	C	C	C	C	Number of participants reporting satisfied or very satisfied with workshops, training, seminars, conferences, etc. on a scale of 1 to 5 where 1 is Very Dissatisfied, Dissatisfied, Neither Satisfied nor Dissatisfied, Satisfied, Very Satisfied. This data must be collected using standard evaluation forms at the end of every event.	

Standard Core and Supplemental Indicators for Business Enabling Environment Projects
June 2008

Business Enabling Environment (BEE) Standard Indicators		Products										Definitions / Clarifications / Examples
		Business Entry	Business Operation	Business Taxation	Investment Policy & Promotion	Alternative Dispute Resolution	Sub-National Doing Business	Doing Business RRR	Industry-Specific BEE	Trade Logistics	Access to Land	
Indicators												
		OUTCOMES	Number of recommended laws/regulations/amendments/codes enacted	C	C	C	C	C	C	C	C	C
Number of recommended procedures/policies/practices that were improved/eliminated	C		C	C	C			C	C	C	C	This corresponds to the output indicator "Number of procedures/policies/practices recommended for improvement or elimination". Procedures/policies/practices should be counted here only when the project finds reasonable proof of implementation. In cases of decentralized implementation, count improvement or elimination only if you can document at least a 10% implementation rate (following the DoingBusiness guidelines). Summary information on all procedures/policies/practices improved or eliminated should be provided in the comments section following the indicator section in the PSR. Include a description of the level of implementation.
Average number of days to comply with business regulation	C		C	C				C	C	C	C	Average number of days required for the given procedure in a given jurisdiction including waiting time. For projects working on multiple procedures in one jurisdiction or projects working one procedure in multiple jurisdictions, list each procedure or jurisdiction as a separate indicator. Jurisdictions and procedures should be listed in the Activities/Components column without changing the indicator name itself. In cases where data is tracked in hours divide the number of hours by 8.
Average official cost to comply with business regulation	C		C	C				C	C	C	C	Average official fees for the given procedure in a given jurisdiction. For projects working on multiple procedures in one jurisdiction or projects working one procedure in multiple jurisdictions, list each procedure or jurisdiction as a separate indicator. Jurisdictions and procedures should be listed in the Activities/Components column without changing the indicator name itself. To be calculated in local currency.
Number of entities that implemented recommended changes	C		C	C	C	C	C	C	C	C	C	Number of entities to which we provided advisory services that implemented at least one recommended changes.
Number of businesses completing a new/reformed procedure in a given jurisdiction	C		C	C	C				C	C	C	The indicator is intended to track the change in the total number of businesses that completed the procedure improved by the project. For example: 1) the project sets up a one-stop-shop, the total number of companies registering through the one-stop-shop should be reported here; 2) the project streamlines the construction licensing procedure, the total number of companies licensed since the new procedure was put in place should be reported here.
Number of cases successfully settled through ADR						C						Number of cases that are resolved through mediation centers or project-trained mediators
Number of days to settle a case through ADR						C						Average number of days for dispute resolution from the beginning of the mediation process to the settlement decision.
Number of jurisdictions reporting at least one Doing Business reform								C	C			Number of jurisdictions with which the project works or tracks that implement at least one reform as measured by the Doing Business report.
Number of reforms resulting from advisory service as measured by Doing Business								C	C			Number of Doing Business reforms in jurisdictions with which the project works or tracks.
Number of investor inquiries in targeted sectors					C							Number of inquiries recorded by an investment/industry promotion agency from potential investors.
Number of investor inquiries in targeted sectors leading to an investment					C							Number of inquiries recorded by an investment/industry promotion agency from potential investors that led to an actual recorded investment.
Score obtained by Investment Promotion Intermediary on IP performance review					C							Score obtained by Investment Promotion Intermediary on IP performance review.
IMPACTS	Value of aggregate private sector savings from recommended changes (US\$)	C	C	C			C	C	C	C	C	Aggregated cost savings for businesses resulting from administrative procedures/policies/practices that were improved/eliminated and/or law/regulation/amendments/codes passed in the jurisdiction in which the project operates. Number of affected firms X reduction in costs = Aggregate savings. Reduction in costs = reduction in official fees + (reduction in staff time X wage rate) + reduction in other costs (e.g., travel expenses, bribes, etc.)
	Number of formal jobs	C	C	C	C				C	C	C	Number of formal jobs in the jurisdiction in which the project is working.
	Value of financing facilitated by advisory services (US\$)				C				C	C	C	Volume of investment/financing into companies or capital raised by companies in the jurisdiction/sector/zone in which the project operates.
	Value of funds released through ADR (US\$)					C						Total value (US \$) of funds transacted between parties as a result of enforced settlements (excluding any lawyer or other fees).