



**IFC**

**International  
Finance Corporation**  
World Bank Group

# Aggregation Results from Development Outcome Tracking System for Advisory Services

**IFC-Switzerland (SECO) Partnership Program**

**October 2007**

# IFC-Switzerland (SECO) Partnership Program at a Glance (Apr. 2002 – Jun. 2007)

<b>Number of Projects<sup>1</sup></b>	<b>60</b>
<b>Regions<sup>2</sup></b>	<b>7 regions</b>
<b>Countries</b>	<b>25 (12 in IFC Frontier Countries and 13 in non-Frontier Countries)</b>
<b>Approved Project Funding<sup>3</sup></b>	<b>\$51,912,724</b>

1. The analysis included all projects which have completed Project Supervision Reports during the period of July 2006 and June 2007. This list does not include some projects that are financed through pooled donor funding.
2. EAP, CEU, LAC, MENA, South Asia, SECA, Sub-Saharan Africa
3. The project funding includes all funding sources, SECO and other sources.

# IFC-Switzerland (SECO) Partnership Program

## By Business Lines Time Frame: Apr. 2002 – Jun. 2007

### Statistics

Businessline	# of projects	Total approved funding \$ <sup>1</sup>
Access To Finance	23	24,675,107
Business Enabling Environment	23	12,671,022
Infrastructure	3	405,821
Value Addition to Firms	11	14,160,774
Total	60	51,912,724

1. Funding includes all project funding sources, SECO and other sources.

# Access to Finance

## Time Frame: Nov. 2002 – Jun. 2007

• # of Projects: 23

• Implemented in 12 countries, 7 regions

• Approved Funding: \$24,675,107

### Outputs

- 227 training/workshops/seminars conducted with nearly 7,000 participants
- 8,517 advisory service hours provided to a variety of clients
- 52 unique organizations received advisory services
- 32 reports/studies/surveys produced
- 86 new laws/regulations drafted or contributed to the drafting

### Outcomes

- 5 new financial products introduced into market
- 43 laws/regulations passed
- 42 organizations improving operations
- 35,366 outstanding loans, value of \$29B
- 31,877 loans disbursed, value of \$1.7B

### Impacts

- \$168M value of lease financing increased
- \$85M investment/financing enabled/attracted by AS client countries
- 38,430 jobs created

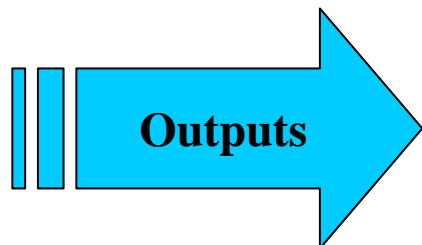
# Business Enabling Environment

## Time Frame: Sep. 2003 – Jun. 2007

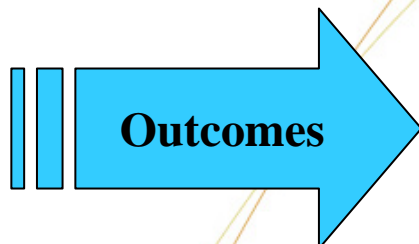
•# of Projects: 23

•Implemented in 16 countries, 5 region

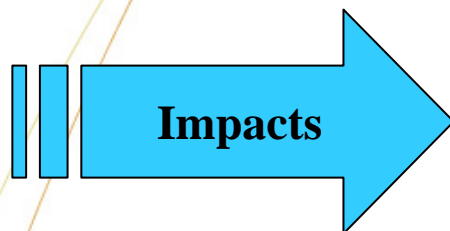
•Approved Funding: \$12,671,022



- 71 training/seminars/workshops/consultation held with 3,279 individuals and government officials
- 1061 hours of advisory services provided by IFC
- 64 reports/studies/surveys completed
- 36 laws/regulations to which improvements have been recommended



- 48 government agencies/organizations implementing recommendations
- 14 laws/regulations passed
- Improvement in business registration/administration in Bolivia, Honduras, Nicaragua and Peru
  - 43-85% reduction in number of requirements to complete procedures for business license/permit
  - 52-95% reduction in number of days needed to obtain an operating license/permit



- 14,265 registered entrepreneurs
- 20,765 jobs created
- \$500M foreign direct investments attracted

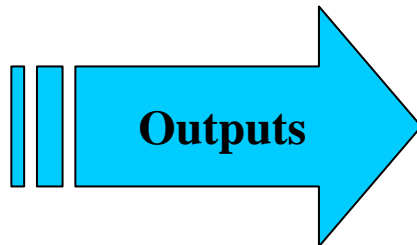
# Value Addition to Firm

## Time Frame: Apri. 2002 – Jun.2007

•# of Projects: 11

•Implemented in 7 countries, 3 regions

•Approved Funding: \$14,160,774



- 279 training/workshops conducted with 4,430 individuals and government officials
- 11 reports/studies/assessments completed
- 29 laws/regulations to which improvements have been recommended

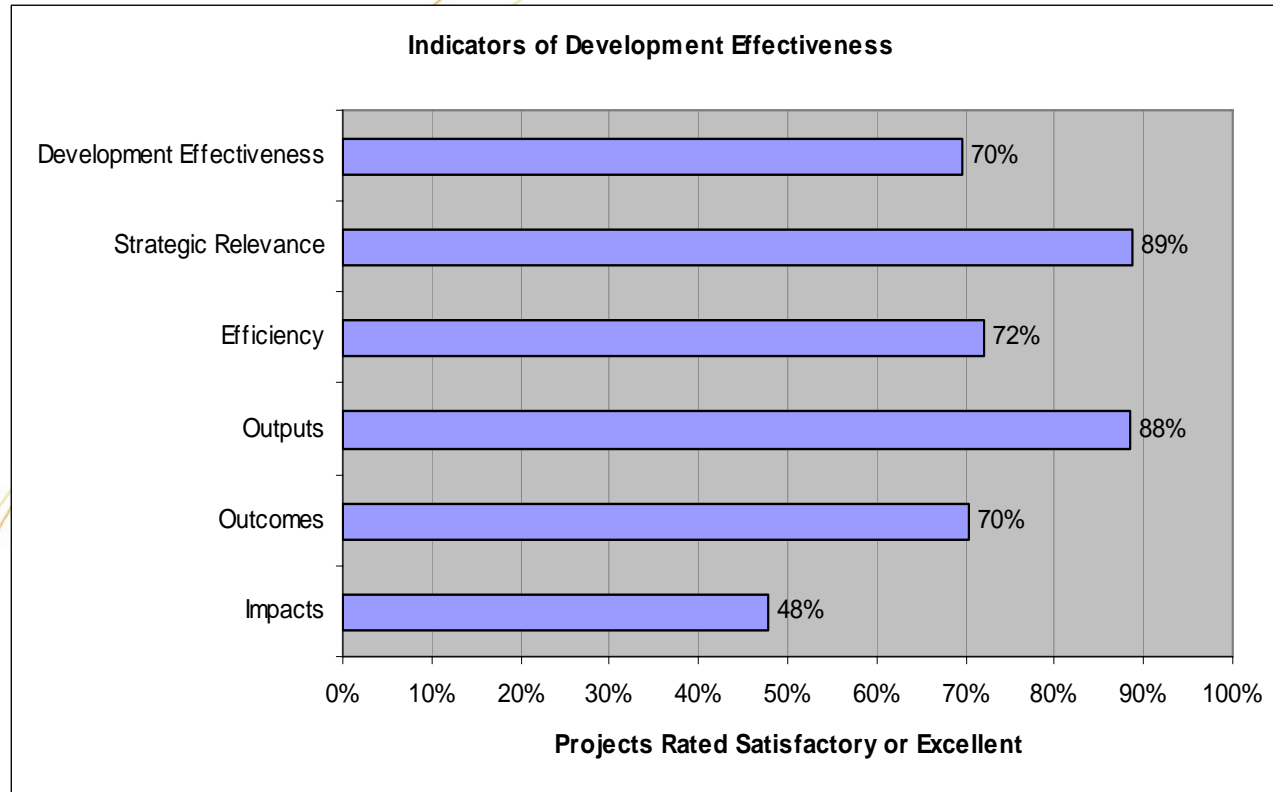


- 126 recommended operational changes/corporate government documents adopted by clients
- 268 unique organizations improving their operations
- 15 laws/regulations passed



- \$2B investment/financing enabled in client countries

# Project Completion (IFC)



**Notes:**

This analysis is based on 300 project completion documents, with ratings validated by the Independent Evaluation Group.

Development Effectiveness is a synthesis rating of outputs, outcomes, impacts, efficiency and strategic relevance

The rating on impacts is lower primarily because these are most often not observed at project completion