



IFC

INTERNATIONAL FINANCE CORPORATION
WORLD BANK GROUP

Aggregate Results from DOTS for Advisory Services

VA2F: Investment Linked Linkages DRAFT

October, 2007

Investment Linked Linkages AS Projects (Sept. 1, 2001 – June 30, 07)

Number of Projects	34 ¹
Projects with Results	19
Regions	7- EAP, CEU, LAC, MENA, South Asia, SECA, Sub-Saharan Africa
Countries	22 – Argentina, Azerbaijan, Belarus, Bosnia, Brazil, Chad, China, Egypt, El Salvador, Ghana, India, Kazakhstan, LAC, Lesotho, Mozambique, Nigeria, Peru, Russia, South Africa, Sri Lanka, Turkey, Ukraine, Uruguay
Sectors	Agribusiness, Oil/Gas/Mining, SME Finance/banking, Health, Tourism, Others (ICT, Retail, Paper recycling ...)
Total AS Funding	\$21,990,562 ² over a 9- year period (2001-2010), \$ 9,021,596 (37%) IFC contribution
IFC Investment (A loans+ Equity)	\$1698million, \$1621 million linked to 24 ongoing AS projects

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¹ 9 projects completed, 25 projects ongoing
² IFC and and IFC managed donor funds



Investment Linked Linkages Projects: 6-Year Cumulative Results³ (Sept. 1, 2001 - June 30, 07)

Outputs

- Trained 9597 individuals (of whom 15% (1463) women, 6% trainers and 18% farmers) in 11 countries.
- Assisted (trained/advised) 3310 firms in 11 countries

Outcomes

- 1750 new SME contracts signed with firms for a value of US\$ 1,267 million in 6 countries
- 195 MSMEs received financing in Chad, Mozambique, Peru & CEU region
- US\$ 23 million investment financing enabled for MSMEs in Chad, Mozambique, Peru & CEU region

Impact

- 2659 jobs created through 6 projects in 6 countries
- US\$ 65 million increase in MSME revenues in 8 countries
- 11150 people positively affected in 12 countries

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³ Data Sources: CSM GLU unit, PSRs