



IFC

INTERNATIONAL FINANCE CORPORATION
WORLD BANK GROUP



Access to Finance: Non-Bank Financial Institutions (Leasing)

**Aggregate Results from DOTS for Advisory
Services**

October, 2007

A2F Non-Bank Financial Institutions (Leasing) (April 1, 03 – June 30, 07)

Number of Projects	22 ¹
Projects with Results ²	20
Regions	7- EAP, CEU, LAC, MENA, South Asia, SECA, Sub-Saharan Africa
Countries ³	16
Departments	7 - CAF, CEA, CEU, CGF, CLA, CME, CSM
Approved Funding	\$13,809,024
Total Spent	\$7,245,868 (52% of Approved Funding; \$1,733,403 spent during Jan. 1-June 30, 2007)

¹ 3 projects completed, 19 projects ongoing

² 1 project with no results is very newly approved (06/15/07)

³ 3 regional projects – AF, CEU, SECA

IFC Leasing Advisory Services: Cumulative Results (April 03 – June 30, 07)

Active in 16 countries

Outputs

- 77 training events delivered to 2805 individuals trained in 15 countries
- Assisted (trained, advised) 1723 organizations (Gvt, FIs,) in 9 countries
- Contributed to amending/drafting 117 new laws/regulations in 12 countries

Outcomes

- 21 laws/regulations passed in Azerbaijan, China, Madagascar, Mongolia, Yemen, Central Asia region
- 40% increase in leasing portfolio in Tanzania, and 74% increase in value of leasing transactions in Ghana
- US\$ 95.5M worth of leasing loans disbursed in Azerbaijan, Nicaragua and Central Asia region
- 2279 SMEs accessed leasing finance in Afghanistan and Eastern Europe region 212 new lessors and FIs providing Leasing in CEU region, Jordan & Madagascar and Ghana
- 46580 new leasing transactions worth US\$ 1.5 billion in CEU region & Madagascar

Impacts

- US\$ 66.6M Investment/financing enabled CEU region, Ghana, Madagascar, Nicaragua