

## Repeat Training Clients

# of repeat	Client Name	Traning Name	# of participants	Start Date	End Date	Client Type	Country
7	BBM Amfibolit-Vares	Attracting Strategic Partner	1	10-Mar-05	11-Mar-05	SME	Bosnia
	BBM Amfibolit-Vares	Corporate Governance	1	14-Apr-05	15-Apr-05	SME	Bosnia
	BBM Amfibolit-Vares	Management Contracts & Compensation #3	1	22-Mar-05	22-Mar-05	SME	Bosnia
	BBM Amfibolit-Vares	QMS Training for LSP	1	23-May-05	27-May-05	SME	Bosnia
	BBM Amfibolit-Vares	Training Internal Auditors/with exam	11	08-Dec-04	10-Dec-04	SME	Bosnia
	BBM Amfibolit-Vares	Transparency and Disclosure of Business Information	2	11-May-05	11-May-05	SME	Bosnia
	D.O.O. BBM-Sarajevo	Tendering and Contract Management According to FIDIC 2	1	27-Jan-05	28-Jan-05	SME	Bosnia
7	GP "Put" - Sarajevo	Construction Technical Training	2	13-Apr-04	16-Apr-04	SME	Bosnia
	GP "Put" - Sarajevo	FIDIC Contracts for Construction	2	17-Feb-03	18-Feb-03	SME	Bosnia
	GP "Put" - Sarajevo	ISTUD Training	1	06-Jul-04	09-Jul-04	SME	Bosnia
	GP "Put" - Sarajevo	Strategic Planning	1	17-Mar-05	18-Mar-05	SME	Bosnia
	GP "Put" - Sarajevo	Tendering and Contract Management According to FIDIC 1	1	18-Jan-05	19-Jan-05	SME	Bosnia
	GP "Put" - Sarajevo	Tendering and Contract Management According to FIDIC 2	1	27-Jan-05	28-Jan-05	SME	Bosnia
	GP "Put" - Sarajevo	Tendering Procedure and Procurmenet of International Contracts for Infrastructure	2	10-Feb-04	12-Feb-04	SME	Bosnia
7	GK Sirbegovic	EFD-P II	1	13-Jun-02	15-Jun-02	SME	Bosnia
	Sirbegovic	EMDP	1	01-Dec-01	01-Jan-02	SME	Bosnia
	Sirbegovic	FIDIC Contracts for Construction	3	17-Feb-03	18-Feb-03	SME	Bosnia
	Sirbegovic	How to Prepare Winning Bids	2	11-Feb-02	13-Feb-02	SME	Bosnia
	Sirbegovic	HR Management Training	1	17-Jun-02	21-Jun-02	SME	Bosnia
	Sirbegovic	In Company "Sirbegovic Company" part IV	32	06-Mar-03	07-Mar-03	SME	Bosnia
	Sirbegovic	Leading Radical Transformation	1	13-Mar-02	13-Mar-02	SME	Bosnia
7	Super Premix	Conversion to the Euro	1	10-Sep-01	10-Sep-01	SME	Bosnia
	Super Premix	Employers Confederation RS SME Training 2	1	17-Feb-04	18-Feb-04	SME	Bosnia
	Super Premix	HACCP for Food Production - SME - ECRS	1	22-Dec-04	22-Dec-04	SME	Bosnia
	Super Premix	Impact of VAT on Doing Business	2	10-Mar-05	10-Mar-05	SME	Bosnia
	Super Premix	Leasing Training 2	1	16-Nov-04	16-Nov-04	SME	Bosnia
	Super Premix	Marketing Training	1	17-Dec-03	18-Dec-03	SME	Bosnia
	Super Premix	Sales Management	1	07-Apr-04	08-Apr-04	SME	Bosnia

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8	Bonel d.o.o. - Biro "Rames"	Accounting for Non-Accountants	1	21-Feb-03	22-Feb-03	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	Business Report Writing Skills	2	10-Jun-04	11-Jun-04	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	Impact of VAT on Doing Business	3	10-Mar-05	10-Mar-05	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	Management Contracts & Compensation #2	2	24-Mar-05	24-Mar-05	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	Sales Management	2	07-Apr-04	08-Apr-04	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	Strategic Planning	2	17-Jun-03	18-Jun-03	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	WEI - VIDRA	1	25-Nov-02	07-Dec-02	BDS	Bosnia
	Bonel d.o.o. - Biro "Rames"	What will a lender want to know	2	15-May-03	17-May-03	BDS	Bosnia
8	IPSA Institute LTD	Environment, Health and Work Safety	2	01-Dec-04	02-Dec-04	GOV	Bosnia
	IPSA Institute LTD	FIDIC Contracts for Construction	1	17-Feb-03	18-Feb-03	GOV	Bosnia
	IPSA Institute LTD	Information Tehnology in Modern Business	2	18-Jan-05	18-Jan-05	GOV	Bosnia
	IPSA Institute LTD	Leasing Training	1	27-May-04	27-May-04	GOV	Bosnia
	IPSA Institute LTD	Management Contracts & Compensation #1	1	01-Apr-05	01-Apr-05	GOV	Bosnia
	IPSA Institute LTD	Tendering Procedure and Procurmenet of International Contracts for Infrastructure	1	10-Feb-04	12-Feb-04	GOV	Bosnia
	IPSA Institute LTD	Train The Trainer Seminar on Presentation Techniques	1	17-Jan-05	18-Jan-05	GOV	Bosnia
	IPSA Institute LTD	Transparency and Disclosure of Business Information	1	11-May-05	11-May-05	GOV	Bosnia
8	RAIFFEISEN BANK	Competitive Business Advantage Workshop	1	07-Feb-05	11-Feb-05	FI	Bosnia
	RAIFFEISEN BANK	Credit Guarantee Scheme	2	08-Mar-02	08-Mar-02	FI	Bosnia
	RAIFFEISEN BANK	Factoring Training	1	04-May-05	04-May-05	FI	Bosnia
	RAIFFEISEN BANK	Leading Radical Transformation	2	13-Mar-02	13-Mar-02	FI	Bosnia
	RAIFFEISEN BANK	Leasing Training	2	27-May-04	27-May-04	FI	Bosnia
	RAIFFEISEN BANK	Tendering and Contract Management According to FIDIC 2	1	27-Jan-05	28-Jan-05	FI	Bosnia
	Raiffeisen leasing	Leasing Training	1	27-May-04	27-May-04	FI	Bosnia
	RAIFFEISEN OSIGURANJE	Leading Radical Transformation	1	13-Mar-02	13-Mar-02	FI	Bosnia
10	AD Betonski Proizvodi	Impact of VAT on Doing Business	1	10-Mar-05	10-Mar-05	SME	Bosnia
	AD Betonski Proizvodi	Leasing Training 2	2	16-Nov-04	16-Nov-04	SME	Bosnia
	AD Betonski Proizvodi	What would an int.Strategic Investor Want to Know About My Company	1	18-Oct-04	19-Oct-04	SME	Bosnia
	Betonski proizvodni	Analiza tacke pokrica - Betonski proizvodni	7	30-Aug-04	30-Aug-04	SME	Bosnia
	BETONSKI Proizvodi	ECRS Training 4 - HR Management	1	04-Jun-04	05-Jun-04	SME	Bosnia
	BETONSKI Proizvodi	Employers Confederation RS SME Training 2	1	17-Feb-04	18-Feb-04	SME	Bosnia
	BETONSKI Proizvodi	Leading Radical Transformation	1	13-Mar-02	13-Mar-02	SME	Bosnia
	BETONSKI Proizvodi	Marketing Training	1	17-Dec-03	18-Dec-03	SME	Bosnia
	BETONSKI Proizvodi	Sales Management	1	07-Apr-04	08-Apr-04	SME	Bosnia

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	BETONSKI Proizvodi	Tendering Procedure and Procurmenet of International Contracts for Infrastructure	1	31-Mar-04	02-Apr-04	SME	Bosnia
10	Klas DOO	CB Industry Models in Retil-BP	15	04-Mar-05	05-Mar-05	SME	Bosnia
	Klas DOO	Conversion to the Euro	1	06-Sep-01	06-Sep-01	SME	Bosnia
	Klas DOO	Management Contracts & Compensation #3	1	22-Mar-05	22-Mar-05	SME	Bosnia
	Klas DOO	Strategic Planning	1	17-Mar-05	18-Mar-05	SME	Bosnia
	KLAS Sarajevo	CB Industry Models in Retil-BP	22	25-Feb-05	26-Feb-05	SME	Bosnia
	KLAS Sarajevo	Information Tehnology in Modern Business	2	18-Jan-05	18-Jan-05	SME	Bosnia
	KLAS Sarajevo	Klas GMT - Logistics, MIS	20	06-May-05	31-May-05	SME	Bosnia
	KLAS Sarajevo	Klas Retail Division - Financial Management	7	21-May-05	22-May-05	SME	Bosnia
	KLAS Sarajevo	Leading Radical Transformation	2	13-Mar-02	13-Mar-02	SME	Bosnia
	KLAS Sarajevo	Transparency and Disclosure of Business Information	1	11-May-05	11-May-05	SME	Bosnia
13	TIGAR	General Management Development Program	5	27-Jun-02	22-Nov-02	SME	SM
	TIGAR	How to Prepare Winning Bids	1	18-Feb-02	20-Feb-02	SME	SM
	TIGAR	HR Management Training	2	07-Apr-03	10-Apr-03	SME	SM
	TIGAR	Linkages: Buy Module	8	08-Jul-03	09-Jul-03	SME	SM
	TIGAR	Linkages: Filfill Module	11	25-Jul-03	26-Jul-03	SME	SM
	TIGAR	Linkages: Marketing	9	18-Jun-03	19-Jun-03	SME	SM
	TIGAR	Linkages: Strategic Planning Wokshop	14	24-Mar-03	28-Mar-03	SME	SM
	TIGAR	Linkages: Supply Chain Overview Workshop	14	10-Mar-03	14-Mar-03	SME	SM
	TIGAR	Sales & Customer Service	22	11-Aug-03	12-Aug-03	SME	SM
	TIGAR	Sales & Customer Service	12	07-Aug-03	08-Aug-03	SME	SM
	TIGAR	Sales & Customer Service	13	04-Aug-03	05-Aug-03	SME	SM
	TIGAR	Sales & Customer Service	19	24-Jul-03	25-Jul-03	SME	SM

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7	RDA / ARZH Regional Devel	CB ISTUD	2	20-Jul-04	23-Jul-04	SME	AL
	RDA / ARZH Regional Devel	CBBDS-AL-IG-CB Trainings	1	26-May-04	27-May-04	SME	AL
	RDA / ARZH Regional Devel	Development of Consulting as Business	2			SME	AL
	RDA / ARZH Regional Devel	HR Management Training	2	22-Apr-03	25-Apr-03	SME	AL
	RDA / ARZH Regional Devel	Marketing skills for consultants	3			SME	AL
	RDA / ARZH Regional Devel	Marketing Training	1	13-May-03	15-May-03	SME	AL
	RDA / ARZH Regional Devel	Strategic Planning	2	29-Apr-03	01-May-03	SME	AL
7	IFDC	Accounting for Non-Accountants	5	18-Jun-03	19-Jun-03	SME	AL
	IFDC	Development of Consulting as Business	3			SME	AL
	IFDC	HR Management Training	2	22-Apr-03	25-Apr-03	SME	AL
	IFDC	Marketing skills for consultants	5			SME	AL
	IFDC	Marketing Training	3	24-Jun-02	26-Jun-02	SME	AL
	IFDC	Marketing Training	3	13-May-03	15-May-03	SME	AL
	IFDC	Strategic Planning	4	29-Apr-03	01-May-03	SME	AL
8	Edil AL - IT	ACA Training	1	07-May-04		SME	AL
	Edil AL - IT	CBBDS-AL-IG-CB Trainings	1	26-May-04	27-May-04	SME	AL
	Edil AL - IT	CBBDS-AL-IG-CB Trainings	2	18-May-05	19-May-05	SME	AL
	Edil AL - IT	CBSME-AI-FC-LTRG	2	11-Mar-05	11-Mar-05	SME	AL
	Edil AL - IT	FIDIC Contracts for Construction	1	13-Feb-03	14-Feb-03	SME	AL
	Edil AL - IT	HR Management Training	2	22-Apr-03	25-Apr-03	SME	AL
	Edil AL - IT	What will a lender want to know	2	10-Oct-02	12-Oct-02	SME	AL
	Edil AL - IT	What will a lender want to know	2	05-Oct-02	07-Dec-02	SME	AL
8	Agricultural University of Tira	All you need to know-FS	1	19-Mar-03	21-Mar-03	GOV	AL
	Agricultural University of Tira	CB Intern AI (2)	3	08-Nov-04	10-Nov-04	GOV	AL
	Agricultural University of Tira	CB ISTUD	1	20-Jul-04	23-Jul-04	GOV	AL
	Agricultural University of Tira	CBBDS-AL-IG-CB Trainings	2	15-Apr-04	16-Apr-04	GOV	AL
	Agricultural University of Tira	CBBDS-AL-IG-CB Trainings	2	20-Apr-04	21-Apr-04	GOV	AL
	Agricultural University of Tira	CBBDS-AL-IG-CB Trainings	2	10-May-05	11-May-05	GOV	AL
	Agriculture University	Accounting for Non-Accountants	1	18-Jun-03	19-Jun-03	GOV	AL
	Agriculture University	HR Management Training	1	22-Apr-03	25-Apr-03	GOV	AL

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9	Tirana Beer (Malto Beer)	CB Intern AI	6	27-Oct-04	29-Oct-04	SME	AL
	Tirana Beer (Malto Beer)	CB ISTUD	2	20-Jul-04	23-Jul-04	SME	AL
	Tirana Beer (Malto Beer)	CBBDS-AL-IG-CB Trainings	1	10-Jun-04	11-Jun-04	SME	AL
	Tirana Beer (Malto Beer)	CBBDS-AL-IG-CB Trainings	1	18-May-05	19-May-05	SME	AL
	Tirana Beer (Malto Beer)	CBSME-AL-KG-Birra Malto DT	11	21-Feb-05	23-Feb-05	SME	AL
	Tirana Beer (Malto Beer)	CBSME-AL-KG-Birra Malto DT	14	24-Feb-05	25-Feb-05	SME	AL
	Tirana Beer (Malto Beer)	CBSME-AL-KG-Birra Malto DT	10	09-Apr-05	21-Apr-05	SME	AL
	Tirana Beer (Malto Beer)	IS-AL-FC-BM & HACCP	7	24-Mar-05	24-Mar-05	SME	AL
	Tirana Beer (Malto Beer)	IS-AL-FC-BM & HACCP	8	03-Mar-05	03-Mar-05	SME	AL
10	University of Tirane, Faculty	CB Intern AI	10	27-Oct-04	29-Oct-04	GOV	AL
	University of Tirane, Faculty	CB Intern AI (2)	10	08-Nov-04	10-Nov-04	GOV	AL
	University of Tirane, Faculty	CB ISTUD	1	20-Jul-04	23-Jul-04	GOV	AL
	University of Tirane, Faculty	CBBDS-AL-IG-CB Trainings	4	15-Apr-04	16-Apr-04	GOV	AL
	University of Tirane, Faculty	CBBDS-AL-IG-CB Trainings	4	20-Apr-04	21-Apr-04	GOV	AL
	University of Tirane, Faculty	CBBDS-AL-IG-CB Trainings	5	26-May-04	27-May-04	GOV	AL
	University of Tirane, Faculty	CBBDS-AL-IG-CB Trainings	6	10-Jun-04	11-Jun-04	GOV	AL
	University of Tirane, Faculty	CBBDS-AL-IG-CB Trainings	3	18-May-05	19-May-05	GOV	AL
	University of Tirane, Faculty	CBBDS-AL-IG-CB Trainings	3	10-May-05	11-May-05	GOV	AL
	University of Tirane, Faculty	Strategic Planning	1	29-Apr-03	01-May-03	GOV	AL
10	Land O Lakes	CB Intern AI	1	27-Oct-04	29-Oct-04	SME	AL
	Land O Lakes	CBBDS-AL-IG-CB Trainings	1	15-Apr-04	16-Apr-04	SME	AL
	Land O Lakes	CBBDS-AL-IG-CB Trainings	1	26-May-04	27-May-04	SME	AL
	Land O Lakes	CBBDS-AL-IG-CB Trainings	1	18-May-05	19-May-05	SME	AL
	Land O Lakes	CBBDS-AL-IG-CB Trainings	1	10-May-05	11-May-05	SME	AL
	Land O Lakes	Development of Consulting as Business	2			SME	AL
	Land O Lakes	HR Management Training	3	22-Apr-03	25-Apr-03	SME	AL
	Land O Lakes	Marketing skills for consultants	2			SME	AL
	Land O Lakes	Marketing Training	2	24-Jun-02	26-Jun-02	SME	AL
	Land O Lakes	Marketing Training	3	13-May-03	15-May-03	SME	AL

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12	National Commercial Bank	BEE-AI-KG-Factoring TFIA	2	28-Apr-05	29-Apr-05	FI	AL
	National Commercial Bank	CBBDS-AL-FC-BDS-LTRG	3	18-May-05	18-May-05	FI	AL
	National Commercial Bank	CBBDS-AI-SB-BDS EnvCon FisAL	3	20-Apr-05	22-Apr-05	FI	AL
	National Commercial Bank	CBSME-AI-LT-NCB TRG 05	23	29-Mar-05	31-Mar-05	FI	AL
	National Commercial Bank	CBSME-AI-LT-NCB TRG 05	16	04-Apr-05	06-Apr-05	FI	AL
	National Commercial Bank	CBSME-AL-LT-NCB-Trainings	23	05-Apr-04	07-Apr-04	FI	AL
	National Commercial Bank	CBSME-AL-LT-NCB-Trainings	17	24-May-05	26-May-05	FI	AL
	National Commercial Bank	CBSME-AL-LT-NCB-Trainings	18	20-May-04	22-May-04	FI	AL
	National Commercial Bank	CBSME-AL-LT-NCB-Trainings	14	04-May-04	06-May-04	FI	AL
	National Commercial Bank	Lending Officer/Analyst Training	19	03-Dec-02	05-Dec-02	FI	AL
	National Commercial Bank	Pledge Registry Training -Albania	2	02-Dec-02	04-Dec-02	FI	AL
	National Commercial Bank	What will a lender want to know	1	05-Oct-02	07-Dec-02	FI	AL
16	AM Group	All you need to know-FS	1	19-Mar-03	21-Mar-03	SME	AL
	AM Group	CB Intern AI (2)	1	08-Nov-04	10-Nov-04	SME	AL
	AM Group	CB ISTUD	3	20-Jul-04	23-Jul-04	SME	AL
	AM Group	CB Olim Training	22	22-Jan-05	29-Jan-05	SME	AL
	AM Group	CB Olim Training	17	05-Feb-05	19-Feb-05	SME	AL
	AM Group	CB Olim Training	18	12-Mar-05	19-Mar-05	SME	AL
	AM Group	CBBDS-AL-IG-CB Trainings	6	20-Apr-04	21-Apr-04	SME	AL
	AM Group	CBBDS-AL-IG-CB Trainings	4	10-Jun-04	11-Jun-04	SME	AL
	AM Group	CBBDS-AL-IG-CB Trainings	2	18-May-05	19-May-05	SME	AL
	AM Group	CBBDS-AI-IG-CB-EU Standar AL	3	23-Mar-05	24-Mar-05	SME	AL
	AM Group	CBBDS-AI-IG-CB-EU Standar AL	3	06-Apr-05	07-Apr-05	SME	AL
	AM Group	HR Management Training	1	22-Apr-03	25-Apr-03	SME	AL
	AM Group	IS-AI-FC-Olim HACCP	17	23-Feb-05	24-Feb-05	SME	AL
	AM Group	IS-AI-KG-DA Olim	22	14-May-05	14-May-05	SME	AL
	AM Group	Marketing Training	2	24-Jun-02	26-Jun-02	SME	AL
	AM Group	Marketing Training	2	13-May-03	15-May-03	SME	AL

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7	Login System	Business reports writing (for consultants)	1	15-Jan-04	16-Jan-04	SME	MK
	Login System	CFO	3	01-May-02	01-Feb-03	SME	MK
	Login System	Financial Management	1	11-Feb-05	13-Feb-05	SME	MK
	Login System	Financial Markets	1	26-May-04	28-May-04	SME	MK
	Login System	How to Prepare Winning Bids	1	22-Feb-02	25-Feb-02	SME	MK
	Login System	Marketing Training	1	23-Mar-04	24-Mar-04	SME	MK
	Login System	Team building	1	23-Mar-04	24-Mar-04	SME	MK
7	SEMOS	CFO	2	01-May-02	01-Feb-03	SME	MK
	SEMOS	Customer Service	2	05-Feb-03	06-Feb-03	SME	MK
	SEMOS	EMDP	1	26-Feb-03	28-Feb-03	SME	MK
	SEMOS	Financial Management	1	11-Feb-05	13-Feb-05	SME	MK
	SEMOS	Financial Markets	1	26-May-04	28-May-04	SME	MK
	SEMOS	How to Prepare Winning Bids	2	22-Feb-02	25-Feb-02	SME	MK
	SEMOS	HR Management Training	1	14-Apr-03	17-Apr-03	SME	MK
9	Fonko Int Doo	Business reports writing (for consultants)	1	15-Jan-04	16-Jan-04	SME	MK
	Fonko Int Doo	CFO	2	01-May-02	01-Feb-03	SME	MK
	Fonko Int Doo	Customer Service	3	05-Feb-03	06-Feb-03	SME	MK
	Fonko Int Doo	Development of Consulting as Business	1	13-May-02	15-May-02	SME	MK
	Fonko Int Doo	FIDIC Contracts for Construction	1	10-Feb-03	11-Feb-03	SME	MK
	Fonko Int Doo	Financial Management	2	11-Feb-05	13-Feb-05	SME	MK
	Fonko Int Doo	How to Prepare Winning Bids	2	22-Feb-02	25-Feb-02	SME	MK
	Fonko Int Doo	Leasing as Financial Product	2	21-Nov-02	22-Nov-02	SME	MK
	Fonko Int Doo	Marketing Training	1	23-Mar-04	24-Mar-04	SME	MK