

Entrepreneurs on the Periphery:

A Study of Private Sector Development Beyond the High Performing
Cities and Provinces of Vietnam

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Acronyms

APSEM	Asia Pacific School of Economics and Management
AUSAID	Australian Aid Agency
BOT	Build-Operate-Transfer (private-public sector partnerships)
CEO	Chief Executive Officer (used here to mean owner or General Director)
CIEM	Central Institute for Economic Management
CSOE	Central State-Owned Enterprise
DOF	Department of Finance
DOI	Department of Industry
DPI	Department of Planning and Investment
FDI	Foreign Direct Investment
GDP	Gross Domestic Product
GSO	General Statistical Office
HCMC	Ho Chi Minh City
ICOR	Incremental Capital Output Ratio
IFC	International Finance Corporation
INCOM	Industrial and Commercial Bank
IZ	Industrial Zone
JV	Joint Venture
LLC	Limited Liability Company
LSOE	Local State Owned Enterprise
MDG	Millennium Development Goals
MPDF	Mekong Private Sector Development Facility
MPI	Ministry of Planning and Investment
PCOM	People's Committee
PSE	Private Sector Environment index
SME	Small and Medium Size Enterprise
SOE	State-Owned Enterprise
VBES	Vietnam Business Environment Survey
VND	Vietnamese Dong
WB	World Bank

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