

PSD Activities in Cambodia by Technical Area

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
Business Enabling Environment									
Legal / Regulatory									
	ADB SME Loan (planned)	Policy related to SME framework, including: licensing & registration, simplified accounting standards for SMEs, leasing, & consistency of laws & definitions w/ in ministries.	MIME		RGC	MIME SMI Dept.; MOC Legal Affairs Dept.; MOWA SME Dept.; MAFF; NBC	Phnom Penh; & pilot in three provinces (Battambang, Siem Reap, & Sihanoukville?)		Policy dialogue, drafting laws, legal information dissemination
	AFD Strengthening Commercial Capacities Program (PRCC) - Geographical Indication Protection (IGP) Sector - planned	Trade capacity-building programme of products for potential Geographical Indication Protection certification. Will include development of legal/regulatory system for protection, and production standards. Project still under identification until implementation of a feasibility study.	MOC	AFD	TBD	producers and exporters	National		

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	AFD Strengthening Commercial Capacities Program (PRCC) - Garment sector	Financing Corporate Social Responsibility certification conducted by ILO Garment Sector Project; helping GMAC to fit products to needs of international markets by hiring a designer and developing a fashion observatory; developing tax exoneration system for factories importing materials.	MOC, GMAC	AFD	consultant and ILO	garment sector	National	Garment Sector	
	AusAID Cambodia Australia Technical Assistance Facility (CATAF)	Provides flexible, responsive technical assistance to address key constraints to economic governance, including WTO accession and judicial & legal reform.	CAR, CDC, MOC, MEF, CLJR		Sagric	Different gov't ministries	Phnom Penh		
	GTZ Multilateral Trade Assistance Project (MULTRAP)	WTO accession assistance, institutional support, trade facilitation & diversification. TA helping to draft legislation, streamlining export procedures, customs training on valuation & classification. Support to set up SPS, Technical Barriers to Trade (TBT), and Services Enquiry Points. Developing action plan for GMO-free & organic products. IPR training to judges & prosecutors. Training for trainers at Royal University of Law and Economics.	MOC		GTZ	MoC primarily, + all other ministries involved in WTO accession, prosecutors, judges, & Royal Cambodian University of Law and Economics	Phnom Penh and Sihanoukville	Agriculture & Food Safety	
	ILO Labour Dispute Resolution Project	Development of Cambodia's industrial relations system for prevention and resolution of labour disputes. Activities include capacity building for stakeholders, development of enterprise-level grievance procedures, training for labour inspectors and conciliators, and awareness raising of rights under the law. Establishment of a Labor Arbitration Council for collective disputes, including training for arbitrators, workers' and employers' representatives, judges, lawyers, and other stakeholders.	Ministry of Labour, Camfeba, unions	USDoL (primary), USAID	ILO	MoL, unions, private sector	Phnom Penh		
	MPDF Business Enabling Environment	Conducts and publishes research on SME issues (including, SME Financing, WTO Guide, Company Registration, and a Survey of the Manufacturing Sector in Cambodia), provides information on PSD programs in Cambodia by different donors	Private sector, business associations, and RGC (various concerned agencies)	ADB, Australia, Canada, Finland, France, IFC,	MPDF, and various concerned parties	Private Sector and government agencies working on PS issues, students, and academics	Phnom Penh/ national (all provincial towns)		

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		and implementing agencies, and offers policy advice to improve business environment.		Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland, UK					
	NZAID Legal Metrology	Phase 1 - needs assessment; Phase 2 - TA to design legislation, regulations, policies and procedures for credible measurement system to enhance acceptability of Cambodian exports. Training programmes and materials for metrology staff in metrology basics and use of modern equipment.	MIME Department of Metrology, NZ Ministry of Consumer Affairs	NZAid	TBD	government metrology departments	Phnom Penh		
	UNCTAD Train for Trade	Provides capacity building to government officials, private sector representatives, university faculty, and research institute staff in implementation of legal changes, as a follow-up to WTO accession. Providing support to drafting laws, including the Competition Law and Consumer Protection Law. Training WTO negotiators.	Ministry of Commerce	France	UNCTAD	MoC, line ministries, Chamber of Commerce, Royal University of Law & Economics, Royal School of Administration, Research Institutes	Phnom Penh		
Government capacity									Government ability to implement/enforce legal & regulatory mandates
	ADB SME Loan (planned)	Policy related to SME framework, including: licensing & registration, simplified accounting standards for SMEs, leasing, & consistency of laws & definitions w/ in ministries.	MIME		RGC	MIME SMI Dept.; MOC Legal Affairs Dept.; MOWA SME Dept.; MAFF; NBC	Phnom Penh; & pilot in three provinces (Battambang, Siem Reap, & Sihanoukville?)		
	AusAID Cambodia Australia Technical Assistance Facility	Provides flexible, responsive technical assistance to address key constraints to economic governance, including WTO accession and judicial & legal reform.	CAR, CDC, MOC, MEF, CLJR		Sagric	Different gov't ministries	Phnom Penh		

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	(CATAF)								
	AusAID Regional WTO Capacity Building Project - planned	Building demand for and capacity to supply high quality trade policy analysis	MOC		To be defined	Policy analysts and researchers	Phnom Penh		
	EC EC- Cambodia project on Standards, Quality and Conformity Assessment	TA to improve government capacity in standards, testing, metrology, accreditation and conformity assessment principles and practices in the areas of food safety (including fisheries), pharmaceuticals and cosmetics. Intended results include: 1) increased capacity to operate WTO SPS and TBT inquiry points, 2) compliance of Cambodian products with EU food safety regulations for exported products, 3) increased capacity to implement ASEAN Directive for Cosmetic products.	MoC		to be identified through international tendering procedure	MoC (CamControl), MIME (Dept. of Industrial Standards), MAFF (Dept. of Fisheries), MoH (Dept. of Drugs & Foods)	Phnom Penh	Agriculture: Food safety (including fisheries); pharmaceuticals and cosmetics.	
	EC EC-ASEAN IPR (ECAP II)	TA on Intellectual Property Rights (capacity building to manage trademarks, patents, etc.) + increasing awareness on IPR	MOC		European Patent Office	Ministry of Commerce, Ministry of Culture, MIME	Phnom Penh and other towns		
	GTZ Multilateral Trade Assistance Project (MULTRAP)	WTO accession assistance, institutional support, trade facilitation & diversification. TA helping to draft legislation, streamlining export procedures, customs training on valuation & classification. Support to set up SPS, Technical Barriers to Trade (TBT), and Services Enquiry Points. Developing action plan for GMO-free & organic products. IPR training to judges & prosecutors. Training for trainers at Royal University of Law and Economics.	MOC		GTZ	MoC primarily, + all other ministries involved in WTO accession, prosecutors, judges, & Royal Cambodian University of Law and Economics	Phnom Penh and Sihanoukville	Agriculture & Food Safety	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	ILO Integrated Support to Small Enterprises in Mekong Delta Countries - Phase II	1. Improve implementation of SME policy reforms at the provincial level, in areas such as simplifying business registration procedures; 2. Conduct training to enhance management capacity of SME managers and small business associations; 3. Enhance public-private partnerships to increase employment opportunities; 4. Create linkages with banks and micro-finance institutions; 5. Conduct provincial Business Climate Survey and develop Provincial Action Plan for SME Development.	CAMFEBA, MIME (SMI Dept.), MoL, MOWVA, MoC, Labour Union & civil society	Netherlands	ILO	MIME, SMEs, BDS providers, & small business associations,	Phnom Penh, Siem Reap, and Battambang		
	ILO Labour Dispute Resolution Project	Development of Cambodia's industrial relations system for prevention and resolution of labour disputes. Activities include capacity building for stakeholders, development of enterprise-level grievance procedures, training for labour inspectors and conciliators, and awareness raising of rights under the law. Establishment of a Labor Arbitration Council for collective disputes, including training for arbitrators, workers' and employers' representatives, judges, lawyers, and other stakeholders.	Ministry of Labour, Camfeba, unions	USDoL (primary), USAID	ILO	MoL, unions, private sector	Phnom Penh		
	JICA Commercial Advisor	Provides TA and capacity building on Export Promotion	MOC (Export Promotion Dept.)	JICA	JICA Expert	MOC	Phnom Penh		
	JICA SME Program Coordinator	Project formulation and capacity development for MIME.	MIME (Dept. of Small Industries & Handicrafts)	JICA	JICA Expert	MIME	Phnom Penh		
	MPDF Business Enabling Environment	Conducts and publishes research on SME issues (including, SME Financing, WTO Guide, Company Registration, and a Survey of the Manufacturing Sector in Cambodia), provides information on PSD programs in Cambodia by different donors and implementing agencies, and offers policy advice to improve business environment.	Private sector, business associations, and RGC (various concerned agencies)	ADB, Australia, Canada, Finland, France, IFC, Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland	MPDF, and various concerned parties	Private Sector and government agencies working on PS issues, students, and academics	Phnom Penh/ national (all provincial towns)		

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				nd, UK					
	NZAID Legal Metrology	Phase 1 - needs assessment; Phase 2 - TA to design legislation, regulations, policies and procedures for credible measurement system to enhance acceptability of Cambodian exports. Training programmes and materials for metrology staff in metrology basics and use of modern equipment.	MIME Department of Metrology, NZ Ministry of Consumer Affairs	NZAid	TBD	MIME (Department of Metrology) and government metrology departments	Phnom Penh		
	NZAID Phytosanitary Capacity Building	Assistance to promote awareness and adherence to WTO SPS agreement through strengthening strategic planning and information management systems. Project under review and likely to be redirected to strengthening pest diagnosis, surveillance and pest risk analysis capabilities to facilitate Cambodian plant exports.	MAFF (National Plant Protection Office, Phytosanitary Office, and DAALI)	NZAid	TBD	TBD	TBD	Agriculture: Food Safety	
	NZAID Food Quality/Safety	Assistance to Cambodia to promote food safety and quality to enhance domestic and international trade and reduce food-borne disease. Targets government agencies, SMEs and food handlers. Part of a regional project in Cambodia, Laos, and Vietnam.	Inter-Ministerial Committee (on product quality and safety)	NZAid	FAO and WHO	inspectors and laboratories from MoC, MIME, MAFF, and MoH, as well as SMEs and communities	Phnom Penh	Agriculture: Food Safety	
	NZAID Customs Valuation Training	Design and delivery of training courses and materials in customs valuation and post clearance audit for Cambodian Customs Dept. All training WTO compliant and consistent with ASEAN Customs Valuation Guide	MEF Customs & Excise Dept. (CED)	NZAid	New Zealand Customs Service	CED	Phnom Penh		
	SECO/ITC Support in Trade Promotion & Export Development in Cambodia	1) Development of a National Export Strategy and sub-strategies for the garments, handicrafts, spice, medicinal herbs, furniture, fruits & vegetables, and cashew nut sectors; 2) Establish operational trade support network between Gov't., trade supporting institutions (TSI), product associations & exporting enterprises; 3) Improvement of knowledge, skills & capacities of local training institutions in trade promotion and export development; 4) Capacity building of MOC Export Promotion Dept.	MOC (Export Promotion Dept.)	SECO	ITC	MoC, local enterprises, trade support institutions, BDS providers, local associations	Phnom Penh	Agriculture: spice, medicinal herbs, fruits & vegetables, and cashew nuts; garments, handicrafts, & furniture sectors	

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		staff to meet needs of TSIs and exporting enterprises.							
	UNCTAD Train for Trade	Provides capacity building to government officials, private sector representatives, university faculty, and research institute staff in implementation of legal changes, as a follow-up to WTO accession. Providing support to drafting laws, including the Competition Law and Consumer Protection Law. Training WTO negotiators.	Ministry of Commerce	France	UNCTAD	MoC, line ministries, Chamber of Commerce, Royal University of Law & Economics, Royal School of Administration, Research Institutes	Phnom Penh		
	UNCTAD Port Training Programme	Improve management of port activities and operations for Phnom Penh and Sihanoukville port communities. Training managers from port authorities (5 trained as trainers), then will conduct training for port community at large.	Ministry of Public Works and Transport	France	UNCTAD	Port Community	Phnom Penh and Sihanoukville	Ports	
	UNCTAD Distance Learning in Selected Issues of the International Economic Agenda	1. Improve negotiation skills through distance learning on Commercial Diplomacy Agreement and 2. Improve negotiation skills through distance learning on Investment Agreement.	Ministry of Commerce, CDC	Belgium	UNCTAD	CDC, MoC, & line ministries	Phnom Penh		
	UNDP TRADE/IF Phase II, Module 2: Enhancing the national capacity to facilitate pro-poor trade policy formulation and implementation - planned	Train the expanded National Core Team to become Management Development Experts who will train Management Development Advisors in the areas of training and consulting skills; and management, export, and e-readiness diagnostic skills. Enterprise audits and counselling conducted. Establish a Business Incubator to support SME development in Phnom Penh.	MOC (primarily) + team members from line ministries and, to be determined, MOC provincial offices		MOC, ITC	private sector	Phnom Penh		

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	UNESCAP Regional WTO Accession and Trade Facilitation	Assists Cambodia in accession process, regional trade facilitation, and sectoral needs assessments in the fisheries sector. Establishment of a regional network of WTO acceding countries to foster experience sharing among governments. Assisted in country-led assessment of costs and benefits of accession.		Gov't. of Japan	UNESCAP	RGC, fisheries sector		Agriculture: fisheries	
	UNESCAP Regional Advisor Program	Work with 'WTO core group' ministries on implementation of WTO accession commitments; assist MOC to develop awareness of trade agreements across government, private sector, donor community and civil society; provide assistance to MOC on trade policy development and implementation, and trade negotiations; ESCAP 3-day 'WTO Basics' training and awareness-building seminar for government, parliamentarians, private sector, academia, donor community and civil society; provide basic information and training to MOC and other ministries' staff on WTO accession obligations; assist MOC to develop web page for WTO issues, including draft legislation for comment.	MOC		UNESCAP	MOC, line ministries, private sector, civil society			
	World Bank Trade Facilitation & Competitiveness Project: Component 1 - Trade Facilitation	Implementation of a Single Administrative Document incorporating all information needs to facilitate trade; reorientation of CamControl away from mandatory inspections and toward new functions; the architectural design and implementation of a Single Window process to manage trade facilitation and Customs modernization within a streamlined cross-agency procedure.	Steering Committee on Private Sector Development: Trade Facilitation Subcommittee	World Bank, AusAID, EC	CED, MOC, Port Authority	All importers, exporters, consumers and Government	Sihanoukville, Phnom Penh		
	World Bank Trade Facilitation & Competitiveness Project: Component 3 - PPI	Implementation of a capacity building program designed to support a revised policy framework, law and institutional roles for private participation in infrastructure.	Steering Committee on Private Sector Development: PPI Subcommittee	World Bank, AusAID, EC	MEF, CDC	Private sector, Government	National		

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Business Culture/Entrepreneurship									Culture of legal compliance & regard for private sector & entrepreneurs
	AFD Strengthening Commercial Capacities Program (PRCC) - Garment sector	Financing Corporate Social Responsibility certification conducted by ILO Garment Sector Project; helping GMAC to fit products to needs of international markets by hiring a designer and developing a fashion observatory; developing tax exoneration system for factories importing materials.	MOC, GMAC	AFD	consultant and ILO	garment sector	National	Garment Sector	
	ILO Garment Sector Project	1. Monitors compliance with Cambodian labour law at all garment factories w/ export license and 2. providing industry support services, including training on improving working conditions, productivity and quality to enhance exports. Developing an integrated guide to the labor law.	MoL, Garment Manufacturer's Association of Cambodia (GMAC) and unions	US Dept. of Labor (US DoL), GMAC, RGC (MoC)	ILO	garment sector	Phnom Penh, Sihanoukville, Kompong Speu, Kompong Chhnang, and Kandal	Garment Sector	
	ILO Labour Dispute Resolution Project	Development of Cambodia's industrial relations system for prevention and resolution of labour disputes. Activities include capacity building for stakeholders, development of enterprise-level grievance procedures, training for labour inspectors and conciliators, and awareness raising of rights under the law. Establishment of a Labor Arbitration Council for collective disputes, including training for arbitrators, workers' and employers' representatives, judges, lawyers, and other stakeholders.	Ministry of Labour, Camfeba, unions	USDoL (primary), USAID	ILO	MoL, unions, private sector	Phnom Penh		
	MPDF Business Development Program	Provides capacity building to banks (credit line and setting up Cambodia Institute of Banking, a training institute), MFIs, business associations (CAMFEBA, Hotel Associations), management training for managers, business information dissemination through a Business TV program, and trade promotion (e-commerce).	Private sector and business associations	ADB, Australia, Canada, Finland, France, IFC, Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland, UK	MPDF	private sector, banks, MFIs, business associations, and students	Phnom Penh and Siem Reap, primarily, and the provinces		

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	MPDF Business Enabling Environment	Conducts and publishes research on SME issues (including, SME Financing, WTO Guide, Company Registration, and a Survey of the Manufacturing Sector in Cambodia), provides information on PSD programs in Cambodia by different donors and implementing agencies, and offers policy advice to improve business environment.	Private sector, business associations, and RGC (various concerned agencies)	" "	MPDF, and various concerned parties	Private Sector and government agencies working on PS issues, students, and academics	Phnom Penh/ national (all provincial towns)		
	USAID Facilitating registration and licencing procedures for provincial MSMEs	Conducting public-private dialogues and supporting the emergence of provincial One-Stop Shops for registration and licencing.	TAF	USAID	TAF	MSMEs at the provincial level	Kampong Cham, Kampong Chhnang, Kampot		
IT/Internet									Access issues, IT policies, IPR, availability of service providers & useful applications
Security/Crime Control									Protection for private property, safe business environment, post-conflict issues
Capital									
Short-term/Long-term credit									Credit from the formal banking sector
	AFD AMRET Credit Guarantee	Provides a credit guarantee to a local bank to allow AMRET to borrow.	local bank	AFD	local bank	local bank	National		
	KfW SME Credit Line	Grant to MEF for provision of cash-flow based term lending to SMEs in the Manufacturing sector through Canadia Bank. One consultant providing capacity building for credit officers at Canadia Bank. Initial bank training on limited scope review provided by MPDF, covering reconstructing financial statements, financial projections and analysis and market assessment.	MEF		Canadia Bank (primarily) & MPDF	SMEs in the Manufacturing Sector	Phnom Penh	Manufacturing	

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	NZAID Agribusiness Facility	Funding of technical assistance to address constraints in agribusiness supply chains. Project currently under design. Possible interventions include: quality improvement, marketing, access to finance, collective action, organic marketing, commercialisation of agricultural extension, TA in processing.	Various Cambodian NGOs	NZAid	TBD	farmers	Siem Reap and Beantay Meinchey	Agriculture	
Microfinance									Loans and technical assistance for micro-enterprises
	AFD MFI assistance	(i) Grant to three microfinance institutions (MFIs), Seilanithih, Hatha Kaksekar & AMRET, and technical assistance for training and equipment. (ii) Support to the MFIs supervision board of the National Bank (iii) Support to the financial structure of the Rural development bank.	PASMF	AFD	GRET & IRAM	(i) MFIs: Seilanithih, Hatha Kaksekar & AMRET (ii) National bank of Cambodia (iii) Rural development bank	National		
	ILO Integrated Support to Small Enterprises in Mekong Delta Countries - Phase II	1. Improve implementation of SME policy reforms at the provincial level, in areas such as simplifying business registration procedures; 2. Conduct training to enhance management capacity of SME managers and small business associations; 3. Enhance public-private partnerships to increase employment opportunities; 4. Create linkages with banks and micro-finance institutions; 5. Conduct provincial Business Climate Survey and develop Provincial Action Plan for SME Development.	CAMFEBA, MIME (SMI Dept.), MoL	Netherlands	ILO	MIME, MoL, CAMFEBA, small business associations, BDS providers	Phnom Penh, Siem Reap, and Battambang		
Equity									Access to capital markets, investment funds, venture capital, FDI
Other Financial products									Leasing, guarantees, trade fin., bank training
	ADB SME Loan (planned)	Policy related to SME framework, including: licensing & registration, simplified accounting standards for SMEs, leasing, & consistency of laws & definitions w/ in ministries.	MIME		RGC	MIME SMI Dept.; MOC Legal Affairs Dept.; MOWA SME Dept.; MAFF; NBC	Phnom Penh; & pilot in three provinces (Battambang, Siem Reap, & Sihanoukville?)		

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	AFD MFI assistance	(i) Grant to three microfinance institutions (MFIs), Seilanithih, Hatha Kaksekar & AMRET, and technical assistance for training and equipment. (ii) Support to the MFIs supervision board of the National Bank (iii) Support to the financial structure of the Rural development bank.	PASMF	AFD	GRET & IRAM	(i) MFIs: Seilanithih, Hatha Kaksekar & AMRET (ii) National bank of Cambodia (iii) Rural development bank	National		
	KfW SME Credit Line	Grant to MEF for provision of cash-flow based term lending to SMEs in the Manufacturing sector through Canadia Bank. One consultant providing capacity building for credit officers at Canadia Bank. Initial bank training on limited scope review provided by MPDF, covering reconstructing financial statements, financial projections and analysis and market assessment.	MEF		Canadia Bank (primarily) & MPDF	SMEs in the Manufacturing Sector	Phnom Penh	Manufacturing	
	MPDF Business Development Program	Provides capacity building to banks (credit line and setting up Cambodia Institute of Banking, a training institute), MFIs, business associations (CAMFEBA, Hotel Associations), management training for managers, business information dissemination through a Business TV program, and trade promotion (e-commerce).	Private sector and business associations	ADB, Australia, Canada, Finland, France, IFC, Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland, UK	MPDF	private sector, banks, MFIs, business associations, and students	Phnom Penh and Siem Reap, primarily, and the provinces		
	USAID Credit Guarantee	Guarantee 50% of Canadia Bank's onlending to SMEs and MFIs.	Canadia Bank	USAID	Canadia Bank	Canadia Bank	Phnom Penh		
Enterprise Support Services									

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Business Services									Professional services: legal, accounting, auditing, finance, marketing & sales
	GTZ Trade Promotion Cambodia	Value chain analysis of cashew nuts, silk, and bamboo furniture; provision of technical advice on production and trade, development of entrepreneurial self-help groups, capacity building for BDS providers in legal advise and export promotion, support training to improve value chain efficiency, conduct training on trade promotion.	MOC (Domestic Trade Dept.)	German Gov't.	GOPA	MoC-DTD, entrepreneurial associations, BDS providers	National	Agriculture: cashew nuts; silk, and bamboo furniture	
	MPDF Business Advisory Assistance	Provides technical assistance to companies within 3 main themes 1). access to finance, 2) grassroots business organizations, and 3) linkages and sub-sector supply chains.	Private Sector	ADB, Australia, Canada, Finland, France, IFC, Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland, UK	MPDF and consultants (local & expatriate)	private sector	Phnom Penh, primarily, and the provinces		
	USAID Institutional development of SME Cambodia.	Institutional development of SME Cambodia.	TAF	USAID	SME Cambodia	SME Cambodia	Phnom Penh, Battambang, & Northwest Provinces (Pursath, Battambang, Banteay Meanchey and Siem Reap provinces)		
	USAID Regional Enterprise Development Project for Cambodia	SME Cambodia will expand activities to provide TA and business development services to local entrepreneurs.	KIAsia	USAID	SME Cambodia	MSMEs at the provincial level	Battambang, Banteay Meanchey, Siem Reap, Pursath, Kandal, TaKeo, Prey Veng, Svay Reang,		

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							Kampong Cham		
	USAID Fisheries (traders, processors, and fishermen) competitiveness, cluster, and value chain initiative	SME Cambodia will expand activities to provide TA and business development services to local entrepreneurs in the fisheries sector.	J.E. Austin Associates	USAID	SME Cambodia	MSMEs at the provincial level	Battambang, Banteay Meanchey, Siem Reap, Pursath, Kampong Thom.	Agriculture: Fisheries	
Training									Conducted by institutions: business & financial mgmt., vocational skills, marketing
	Gov't of India Capacity Building in Vocational Training and Enterprise Development	Setting up of one Vocational Training Center in each of the four countries (Cambodia, Lao PDR, Myanmar, and Vietnam) and one enterprise Development Center for use by all four countries (CLMV).	RGC, MOEYS						
	GTZ Promotion of Non-formal Training in the Informal Sector	1) managerial training and backstopping to existing training centres country-wide; 2) the creation of independent barefoot consultancy firms that, in turn, organised mutual business development services against cost-covering fees with small enterprises, mostly in the form of business improvement circles 3) policy-advice and managerial training for DTVET senior management.	MoEYS (Dept. for Technical Vocational Education & Training)	BMZ	GTZ	rural enterprises	1.) National, Activity 2.) Kampot, Takeo, Kampong Cham, Kampong Thom, Kampong Chhnang, Pursat and Battambang		
	ILO Integrated Support to Small Enterprises in Mekong Delta Countries - Phase II	1. Improve implementation of SME policy reforms at the provincial level, in areas such as simplifying business registration procedures; 2. Conduct training to enhance management capacity of SME managers and small business associations; 3. Enhance public-private partnerships to increase employment opportunities; 4. Create linkages with banks and micro-finance institutions; 5. Conduct provincial Business Climate Survey and develop Provincial Action Plan for SME	CAMFEBA, MIME (SMI Dept.), MoL	Netherlands	ILO	MIME, SMEs, BDS providers, and small business associations	Phnom Penh, Siem Reap, and Battambang		

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		Development.							
	JICA Cambodia Japan Cooperation Center (CJCC) (planned)	The CJCC will serve as a venue to train business managers and entrepreneurs about Japanese business models. It will also serve as a hub for teaching Japanese language and provide Japanese cultural information.	MOEYS, and Phnom Penh University	JICA		private sector, university students, & the general public	Phnom Penh		
	JODC Cambodia Garment Training Center (CGTC)	Improve skills of Cambodian garment workers or line leaders to become supervisors through supervisor and management training. Quality Control, Sewer Operator, and Mechanic courses also offered.	GMAC		CGTC	garment sector	Phnom Penh	Garment Sector	
	MPDF Business Development Program	Provides capacity building to banks (credit line and setting up Cambodia Institute of Banking, a training institute), MFIs, business associations (CAMFEBA, Hotel Associations), management training for managers, business information dissemination through a Business TV program, and trade promotion (e-commerce).	Private sector and business associations	ADB, Australia, Canada, Finland, France, IFC, Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland, UK	MPDF	private sector, banks, MFIs, business associations, and students	Phnom Penh and Siem Reap, primarily, and the provinces		
	SECO/ITC Support in Trade Promotion & Export Development in Cambodia	1) Development of a National Export Strategy and sub-strategies for the garments, handicrafts, spice, medicinal herbs, furniture, fruits & vegetables, and cashew nut sectors; 2) Establish operational trade support network between Gov't., trade supporting institutions (TSI), product associations & exporting enterprises; 3) Improvement of knowledge, skills & capacities of local training institutions in trade promotion and export development; 4) Capacity building of MOC Export Promotion Dept. staff to meet needs of TSIs and exporting enterprises.	MOC (Export Promotion Dept.)	SECO	ITC	MoC, local enterprises, trade support institutions, BDS providers, local associations	Phnom Penh	Agriculture: spice, medicinal herbs, fruits & vegetables, and cashew nuts; garments, handicrafts, & furniture sectors	

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	UNCTAD Port Training Programme	Improve management of port activities and operations for Phnom Penh and Sihanoukville port communities. Training managers from port authorities (5 trained as trainers), then will conduct training for port community at large.	Ministry of Public Works and Transport	France	UNCTAD	Port Community	Phnom Penh and Sihanoukville	Ports	
Consulting									Provided by local consulting services: business strategy, MIS, production
Business Linkages									Business associations, clusters, export zones, incubators, Chambers of Commerce
	ACIAR ASEM/2003/012 Improving the Marketing System for Maize and Soybeans in Cambodia	1) To map the existing domestic and export marketing system for maize and soybeans (both formal and informal), where the marketing system includes the supply chains/networks, the supporting businesses (e.g. credit facilities) and the institutional environment (governmental and infrastructural). Will identify the constraints and capacities for change and evaluate the potential for improvement; 2) To facilitate a process of change in the marketing systems for both maize and soybeans; 3) To enhance the capacity of relevant people and institutions in Cambodia.	MoC (Domestic Trade Dept., Export Promotion Dept., & Dept. of Agro-Industry), and Cambodian Development Resource Institute (CDRI)	ACIAR	University of Canberra	MoC, CDRI	Battambang and Kampong Cham	Agriculture	
	AFD Capacity Building to the Silk Sector (PASS)	The project consists of three main components: (i) technical support to the Seri-farmers; (ii) training and diffusion of improved equipment in all weaving areas of the country; (iii) development of an inter-professional organization, Office de la Soie, for the silk sector.	MRD	AFD	BDPA	Silk Sector	Northwest & Central Cambodia	Silk	
	AFD Strengthening Commercial Capacities Program (PRCC) - Rubber Sector	Strengthening export capacity of the rubber sector through certification and association development.	MOC	AFD	TBD	Rubber Sector	Kampong Cham, Kampong Chhnang, Kampot	Rubber sector	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	AusAID Agriculture Quality Improvement Project (AQIP)	TA to rice seed operations to develop companies; capacity building & institutional strengthening of Rice Miller's Associations in Kandal, Prey Veng, Svay Rieng and Takeo; helping to establish a network to develop fruit and vegetable marketing policy to improve the standard of products.	MAFF primarily; MRD, MOWVA, & MOWRAM at provincial level		ACIL	Rice seed sellers; Rice Miller's Association; fruit & vegetable growers.	Kandal, Prey Veng, Svay Rieng and Takeo	Agriculture: Rice; Fruit & Vegetables	
	EC Asia Invest Technical Assistance - Efficient Production Training For Cambodia	Training for AAC to improve customer care, quality management, production efficiency and to grow capacity.	Traidcraft Exchange		Traidcraft Exchange	Artisans Association of Cambodia	Phnom Penh and other towns	Handicrafts	
	GTZ Rural Development Project	Promotes micro-enterprises/farmer associations in Kampot & Komong Thom. Small part of larger project.	MRD	German Gov't., IFAD	GTZ	micro- & small enterprises, farmer/marketing associations	Kampot & Kompong Thom	Agriculture	
	GTZ Private Sector Promotion (PSP) Program Cambodia - planned	Program Identification Mission conducted in March. Likely components: enterprise-centered promotion, including agro-processing value-chain development; enterprise networking, and improvement of promotional services.	CDC (primary), MoC, MEF, NGOs	German Gov't.	TBD		Possibly Phnom Penh & Kampong Thom	Agriculture	
	GTZ Trade Promotion Cambodia	Value chain analysis of cashew nuts, silk, and bamboo furniture; provision of technical advice on production and trade, development of entrepreneurial self-help groups, capacity building for BDS providers in legal advise and export promotion, support training to improve value chain efficiency, conduct training on trade promotion.	MOC (Domestic Trade Dept.)	German Gov't.	GOPA	MoC-DTD, entrepreneurial associations, BDS providers	National	Agriculture: cashew nuts; silk, and bamboo furniture	
	IFC PSF Coordination	Coordinates the bi-annual Private Sector Forum and 7 Private Sector Working Groups.	Open	AusAID	IFC	RGC, private sector, donors	Phnom Penh		

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	ILO Integrated Support to Small Enterprises in Mekong Delta Countries - Phase II	1. Improve implementation of SME policy reforms at the provincial level, in areas such as simplifying business registration procedures; 2. Conduct training to enhance management capacity of SME managers and small business associations; 3. Enhance public-private partnerships to increase employment opportunities; 4. Create linkages with banks and micro-finance institutions; 5. Conduct provincial Business Climate Survey and develop Provincial Action Plan for SME Development.	CAMFEBA, MIME (SMI Dept.), MoL	Netherlands	ILO	MIME, SMEs, BDS providers, and small business associations	Phnom Penh, Siem Reap, and Battambang		
	ILO Informal Economy (IE) Project	1. Organisational development, representation and voice of IE through linkages with unions (IE); 2. survey on business registration and export procedures for handicrafts, and training on marketing and product design; 3. improve work environment for IE, including access to micro-insurance and occupational safety and health & HIV/AIDS awareness.	Ministry of Labour, CAMFEBA, unions, NGOs	DFID	ILO	informal economy	Phnom Penh and Siem Reap	Handicrafts	
	MPDF Business Advisory Assistance	Provides technical assistance to companies within 3 main themes 1). access to finance, 2) grassroots business organizations, and 3) linkages and sub-sector supply chains.	Private Sector	ADB, Australia, Canada, Finland, France, IFC, Japan, Netherlands, New Zealand, Norway, Sweden, Switzerland, UK	MPDF and consultants (local & expatriate)	private sector	Phnom Penh, primarily, and the provinces		
	MPDF Business Development Program	Provides capacity building to banks (credit line and setting up Cambodia Institute of Banking, a training institute), MFIs, business associations (CAMFEBA, Hotel Associations), management training for managers, business information dissemination through a Business TV program, and trade promotion (e-commerce).	Private sector and business associations	" "	MPDF	private sector, banks, MFIs, business associations, and students	Phnom Penh and Siem Reap, primarily, and the provinces		

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	NZAID Agribusiness Facility	Funding of technical assistance to address constraints in agribusiness supply chains. Project currently under design. Possible interventions include: quality improvement, marketing, access to finance, collective action, organic marketing, commercialisation of agricultural extension, TA in processing.	Various Cambodian NGOs	NZAid	TBD	farmers	Siem Reap and Beantay Meanchey	Agriculture	
	SECO/ITC Support in Trade Promotion & Export Development in Cambodia	1) Development of a National Export Strategy and sub-strategies for the garments, handicrafts, spice, medicinal herbs, furniture, fruits & vegetables, and cashew nut sectors; 2) Establish operational trade support network between Gov't., trade supporting institutions (TSI), product associations & exporting enterprises; 3) Improvement of knowledge, skills & capacities of local training institutions in trade promotion and export development; 4) Capacity building of MOC Export Promotion Dept. staff to meet needs of TSIs and exporting enterprises.	MOC (Export Promotion Dept.)	SECO	ITC	MoC, local enterprises, trade support institutions, BDS providers, local associations	Phnom Penh	Agriculture: spice, medicinal herbs, fruits & vegetables, and cashew nuts; garments, handicrafts, & furniture sectors	
	UNDP TRADE/IF Phase II, Module 2: Enhancing the national capacity to facilitate pro-poor trade policy formulation and implementation - planned	Train the expanded National Core Team to become Management Development Experts who will train Management Development Advisors in the areas of training and consulting skills; and management, export, and e-readiness diagnostic skills. Enterprise audits and counselling conducted. Establish a Business Incubator to support SME development in Phnom Penh.	MOC (primarily) + team members from line ministries and, to be determined, MOC provincial offices		MOC, ITC	private sector	Phnom Penh		
	USAID Developing Business Associations	Technical assistance and advisory services for business associations (rice millers, brick and tile manufacturers, fisheries, and rural electrification enterprises).	TAF	USAID	SME Cambodia	Rice Miller's Assoc., Brick & Tile Manufacturer's Assoc.; Fisheries Assoc. Rural Electrification Co's.	Battambang, Banteay Meanchey, Siem Reap, Pursath, Kandal, TaKeo, Prey Veng, Svay Reang, Kampong Cham	Agriculture: rice & fisheries; bricks, electricity	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	USAID Private Sector Development Action Plan for Northwest Cambodia.	Planning and initial implementation of the "Private Sector Development Action Plan and Enterprise Development Initiative for Northwest Cambodia."	TAF	USAID	SME Cambodia	MSMEs at the provincial level	Pursath, Battambang, Banteay Meanchey and Siem Reap provinces		
Market Access & Information									
Foreign market									
	ACIAR ASEM/2003/012 Improving the Marketing System for Maize and Soybeans in Cambodia	1) To map the existing domestic and export marketing system for maize and soybeans (both formal and informal), where the marketing system includes the supply chains/networks, the supporting businesses (e.g. credit facilities) and the institutional environment (governmental and infrastructural). Will identify the constraints and capacities for change and evaluate the potential for improvement; 2) To facilitate a process of change in the marketing systems for both maize and soybeans; 3) To enhance the capacity of relevant people and institutions in Cambodia.	MoC (Domestic Trade Dept., Export Promotion Dept., & Dept. of Agro-Industry), and Cambodian Development Resource Institute (CDRI)	ACIAR	University of Canberra	MoC, CDRI	Battambang and Kampong Cham	Agriculture	Trade promotion, export info., investment guides, trade shows, design & quality req., market analysis, industry info.
	AFD Strengthening Commercial Capacities Program (PRCC) - Garment sector	Financing Corporate Social Responsibility certification conducted by ILO Garment Sector Project; helping GMAC to fit products to needs of international markets by hiring a designer and developing a fashion observatory; developing tax exoneration system for factories importing materials.	MOC, GMAC	AFD	consultant and ILO	Garment Sector	National	Garment Sector	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	AusAID Regional SPS Capacity Building Program - planned	Training and workshops on international SPS standards, focusing on animal and plant health.	MAFF		Australian Department of Agriculture, Forestry, & Fisheries	MAFF: Department of Agronomy and Agricultural Land Improvement (DAALI), Department of Animal Health and Production (DAHP), and private exporters	Bangkok	Agriculture: Food Safety	
	GTZ Private Sector Promotion (PSP) Program Cambodia - planned	Program Identification Mission conducted in March. Likely components: enterprise-centered promotion, including agro-processing value-chain development; enterprise networking, and improvement of promotional services.	CDC (primary), MoC, MEF, NGOs	German Gov't.	TBD		Possibly Phnom Penh & Kampong Thom	Agriculture	
	GTZ Trade Promotion Cambodia	Value chain analysis of cashew nuts, silk, and bamboo furniture; provision of technical advice on production and trade, development of entrepreneurial self-help groups, capacity building for BDS providers in legal advice and export promotion, support training to improve value chain efficiency, conduct training on trade promotion.	MOC (Domestic Trade Dept.)	German Gov't.	GOPA	MoC-DTD, entrepreneurial associations, BDS providers	National	Agriculture: cashew nuts; silk, and bamboo furniture	
	ILO Informal Economy (IE) Project	1. Organisational development, representation and voice of IE through linkages with unions (IE); 2. survey on business registration and export procedures for handicrafts, and training on marketing and product design; 3. improve work environment for IE, including access to micro-insurance and occupational safety and health & HIV/AIDS awareness.	Ministry of Labour, CAMFEBA, unions, NGOs	DFID	ILO	informal economy	Phnom Penh and Siem Reap	Handicrafts	
	NZAID Agribusiness Facility	Funding of technical assistance to address constraints in agribusiness supply chains. Project currently under design. Possible interventions include: quality improvement, marketing, access to finance, collective action, organic marketing, commercialisation of agricultural extension, TA in processing.	Various Cambodian NGOs	NZAid	TBD	farmers	Siem Reap and Beantay Meanchey	Agriculture	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	SECO/ITC Support in Trade Promotion & Export Development in Cambodia	1) Development of a National Export Strategy and sub-strategies for the garments, handicrafts, spice, medicinal herbs, furniture, fruits & vegetables, and cashew nut sectors; 2) Establish operational trade support network between Gov't., trade supporting institutions (TSI), product associations & exporting enterprises; 3) Improvement of knowledge, skills & capacities of local training institutions in trade promotion and export development; 4) Capacity building of MOC Export Promotion Dept. staff to meet needs of TSIs and exporting enterprises.	MOC (Export Promotion Dept.)	SECO	ITC	MoC, local enterprises, trade support institutions, BDS providers, local associations	Phnom Penh	Agriculture: spice, medicinal herbs, fruits & vegetables, and cashew nuts; garments, handicrafts, & furniture	
	UNDP TRADE/IF Phase II, Module 4: Enhancement of the country's supply capacity in the agro-business and silk/handicraft sectors - planned	Activities to establish and maintain identified international markets by quality-checked timely-delivered supply of agri-business and silk/handicraft products. Training and TA across value chain.	MOC		MOC, ITC	agri-business, silk & handicraft value-chain stakeholders	TBD	Agriculture, silk & handicrafts	
	UNESCAP Familiarization with the Bangkok Agreement (BA)	Conducted market analysis for Cambodian export opportunities in the BA region, in particular China, India, and South Korea.			UNESCAP				
	UNESCAP Forum for Comprehensive Development of Indo-China	Assistance in areas of trade facilitation, e-commerce, trade policy and trade promotion, and SME development.	MOC, Chamber of Commerce	Gov't. of Japan	UNESCAP	trade support institutions and private sector			
	USAID WTO Accession Analysis and Quarterly Newsletter	Generation and dissemination of independent analysis on the impact of Cambodia's WTO accession and other economic issues. Publication of a quarterly newsletter pertaining to Cambodia's WTO membership.	Economic Institute of Cambodia	USAID	Economic Institute of Cambodia	Private Sector	National		

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	USAID Promoting reforms linked to WTO requirements by engaging the private sector in the process	Technical assistance to build private sector understanding of and support for WTO reforms. WTO roundtable discussion & private sector working groups on technical WTO issues; including IPR, GATTs, and commercial courts.	TAF	USAID	TAF	MSMEs at the national and provincial level	National and Provincial		
	World Bank Trade Facilitation & Competitiveness Project: Component 2 - Diversification	(a) a program to support the penetration of Cambodian producers into international markets; and (b) a possible program to mitigate the effects of adjustment in the garment sector.	Steering Committee on Private Sector Development: Trade Facilitation Subcommittee	World Bank, AusAID, EC	MOC	Exporters	National	Garment Sector	
Domestic market									Domestic suppliers & buyers, sources & quality assessments, domestic market trends
	ACIAR ASEM/2003/012 Improving the Marketing System for Maize and Soybeans in Cambodia	1) To map the existing domestic and export marketing system for maize and soybeans (both formal and informal), where the marketing system includes the supply chains/networks, the supporting businesses (e.g. credit facilities) and the institutional environment (governmental and infrastructural). Will identify the constraints and capacities for change and evaluate the potential for improvement; 2) To facilitate a process of change in the marketing systems for both maize and soybeans; 3) To enhance the capacity of relevant people and institutions in Cambodia.	MoC (Domestic Trade Dept., Export Promotion Dept., & Dept. of Agro-Industry), and Cambodian Development Resource Institute (CDRI)	ACIAR	University of Canberra	MoC, CDRI	Battambang and Kampong Cham	Agriculture	
	ACIAR PHT/2003/045 Improvement of Vegetable Production and Postharvest Management Systems-planned	1) To map supply chain problems that constrain improvement the Cambodian vegetable industry; 2) To develop and demonstrate improved production and postharvest strategies that will underpin quality improvement and industry development; 3) To improve R&D capacity for vegetable research, by ensuring maximum sharing of technology and know-how between Australian, AVRDC and Cambodian partners	MAFF (DAALI and CARDI), Asian Vegetable Research and Development Centre (AVRDC)	ACIAR	NSW Department of Primary Industries	MAFF, AVRDC	Kandal	Agriculture: vegetables	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	ILO Informal Economy (IE) Project	1. Organisational development, representation and voice of IE through linkages with unions (IE); 2. survey on business registration and export procedures for handicrafts, and training on marketing and product design; 3. improve work environment for IE, including access to micro-insurance and occupational safety and health & HIV/AIDS awareness.	Ministry of Labour, CAMFEBA, unions, NGOs	DFID	ILO	informal economy	Phnom Penh and Siem Reap	Handicrafts	
	JICA The Feasibility Study on Establishment of Open Paddy Market in Cambodia	In order to introduce an open paddy market to Cambodia, where rice trading will be regulated and farmers will have access to buyers and fair price information, JICA has been conducting a series of studies and analysis of the present situation in 13 provinces (Battambang, Banteay Meanchey, Siem Reap, Kg. Chhnang, Kg. Speu, Takeo, Prey Veang, Kg. Thom, Kampot, Pursat, Kg. Cham, Kandal, and Svay Rieng). Based on this, JICA will determine the feasibility of establishing an open paddy market as a pilot project in 3 - 4 provinces.	MOC (Export Promotion Dept.) & MAFF	JICA	JV (private consulting firms)	Rice farmers	Pilot project implemented in Prey Veng Province.	Agriculture: rice	
	USAID Improve information, dialogue and policy advocacy on the issue of barriers to domestic trade	Research identifying barriers to domestic trade and organization of meetings with MSMEs, local authorities and other stakeholders to develop local advocacy.	TAF	USAID	TAF	MSMEs at the national and provincial level	Kampong Cham, Kampong Chhnang, Kampot		
Production Technology									Technical & industry info: new production technology, services, technology data
	ACIAR PHT/2003/045 Improvement of Vegetable Production and Postharvest Management Systems-planned	1) To map supply chain problems that constrain improvement the Cambodian vegetable industry; 2) To develop and demonstrate improved production and postharvest strategies that will underpin quality improvement and industry development; 3) To improve R&D capacity for vegetable research, by ensuring maximum sharing of technology and know-how between Australian, AVRDC and Cambodian partners	MAFF (DAALI and CARDI), Asian Vegetable Research and Development Centre (AVRDC)	ACIAR	NSW Department of Primary Industries	MAFF, AVRDC	Kandal	Agriculture: vegetables	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	AFD Capacity Building to the Silk Sector (PASS)	The project consists of three main components: (i) technical support to the Seri-farmers; (ii) training and diffusion of improved equipment in all weaving areas of the country; (iii) development of an inter-professional organization, Office de la Soie, for the silk sector.	MRD	AFD	BDPA	Silk sector	Northwest & Central Cambodia	Silk	
	AFD Artisans d'Angkor	Financial support through grants to MEF, who in turn, lends to Artisans d'Angkor to procure production equipment and technical training.	MEF	AFD	Artisans d'Angkor	Handicraft (wood and stone carvers, and silk weavers)	Siem Reap/ Angkor	Silk & handicrafts	
	AFD Strengthening Commercial Capacities Program (PRCC) - Rubber Sector	Strengthening export capacity of the rubber sector through certification and association development.	MOC	AFD	TBD	Rubber sector	Kampong Cham, Kampong Chhnang, Kampot	Rubber sector	
	AFD Strengthening Commercial Capacities Program (PRCC) - Geographical Indication Protection (IGP) Sector - planned	Trade capacity-building programme of products for potential Geographical Indication Protection certification. Will include development of legal/regulatory system for protection, and production standards. Project still under identification until implementation of a feasibility study.	MOC	AFD	TBD	producers and exporters	National		
	AusAID Agriculture Quality Improvement Project (AQIP)	TA to rice seed operations to develop companies; capacity building & institutional strengthening of Rice Miller's Associations in Kandal, Prey Veng, Svay Rieng and Takeo; helping to establish a network to develop fruit and vegetable marketing policy to improve the standard of products.	MAFF primarily; MRD, MOWVA, & MOWRAM at provincial level		ACIL	Rice seed sellers; Rice Miller's Association; fruit & vegetable growers.	Kandal, Prey Veng, Svay Rieng and Takeo	Agriculture: Rice; Fruit & Vegetables	
	AusAID Market diversification - planned	AusAID will begin looking down the supply chain with a focus on crops suitable for upland areas.	To be defined		To be defined	To be defined	To be defined	Agriculture	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	AusAID Regional SPS Capacity Building Program - planned	Training and workshops on international SPS standards, focusing on animal and plant health.	MAFF		Australian Department of Agriculture, Forestry, & Fisheries	MAFF: Department of Agronomy and Agricultural Land Improvement (DAALI), Department of Animal Health and Production (DAHP), and private exporters	Bangkok	Agriculture: Food Safety	
	EC Asia Invest Technical Assistance - Cambodian Crafts into international markets	Quality improvement (along value chain) training for select handicraft producers and provision of market access information.	Traidcraft Exchange		Traidcraft Exchange	Artisans Association of Cambodia, and handicraft producers	Phnom Penh and other towns	Handicrafts	
	EC Asia Invest Technical Assistance - Improving Quality Practices in the Rice and Fisheries sectors in Cambodia	Training for rice and fish sector operators to improving handling practices and improve quality (along value chain) for export.	InWEnt		InWEnt, and SME Cambodia	rice & fish processors	Phnom Penh, Battambang and others	Agriculture: Rice and Fisheries	
	EC - Economic and Social Relaunch of Northern Provinces (ECOSORN) - (planned)	Rural Development Projects in the North-Western provinces of Cambodia. TA to farmers (small holders) to improve production.	MAFF		TBD	farmers & local institutions	Provinces of Battambang, Siem Reap, Banteay Menchey	Agriculture	
	GTZ Trade Promotion Cambodia	Value chain analysis of cashew nuts, silk, and bamboo furniture; provision of technical advice on production and trade, development of entrepreneurial self-help groups, capacity building for BDS providers in legal advise and export promotion, support training to improve value chain efficiency, conduct training on trade promotion.	MOC (Domestic Trade Dept.)	German Gov't.	GOPA	MoC-DTD, entrepreneurial associations, BDS providers	National	Agriculture: cashew nuts; silk, and bamboo furniture	
	ILO Informal Economy (IE)	1. Organisational development, representation and voice of IE through	Ministry of Labour,	DFID	ILO	informal economy	Phnom Penh and Siem Reap	Handicrafts	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	Project	linkages with unions (IE); 2. survey on business registration and export procedures for handicrafts, and training on marketing and product design; 3. improve work environment for IE, including access to micro-insurance and occupational safety and health & HIV/AIDS awareness.	CAMFEBA, unions, NGOs						
	ILO Garment Sector Project	1. Monitors compliance with Cambodian labour law at all garment factories w/ export license and 2. providing industry support services, including training on improving working conditions, productivity and quality to enhance exports. Developing an integrated guide to the labor law.	MoL, Garment Manufacturer's Association of Cambodia (GMAC) and unions	US Dept. of Labor (US DoL), GMAC, RGC (MoC)	ILO	Garment Sector	Phnom Penh, Sihanoukville, Kompong Speu, Kompong Chhnang, and Kandal	Garment Sector	
	NZAID Food Quality/Safety	Assistance to Cambodia to promote food safety and quality to enhance domestic and international trade and reduce food-borne disease. Targets government agencies, SMEs and food handlers. Part of a regional project in Cambodia, Laos, and Vietnam.	Inter-Ministerial Committee (on product quality and safety)	NZAid	FAO and WHO	inspectors and laboratories from MoC, MIME, MAFF, and MoH, as well as SMEs and communities	Phnom Penh	Agriculture: Food Safety	
	NZAID Agribusiness Facility	Funding of technical assistance to address constraints in agribusiness supply chains. Project currently under design. Possible interventions include: quality improvement, marketing, access to finance, collective action, organic marketing, commercialisation of agricultural extension, TA in processing.	Various Cambodian NGOs	NZAid	TBD	farmers	Siem Reap and Beantay Meanchey	Agriculture	
	UNDP TRADE/IF Phase II, Module 4: Enhancement of the country's supply capacity in the agro-business and silk/handicraft sectors - planned	Activities to establish and maintain identified international markets by quality-checked timely-delivered supply of agri-business and silk/handicraft products. Training and TA across value chain.	MOC		MOC, ITC	agri-business, silk & handicraft value-chain stakeholders	TBD	Agriculture, silk & handicrafts	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	UNIDO Market Access Support	Upgrades the technical infrastructure for metrology, microbiology and chemical testing and calibration needs in industry, which will facilitate the export of goods from Cambodia, especially agro-industry products.	MIME, MOC						
	UNIDO Cleaner Industrial Production	Awareness raising of environmental issues, and compliance cost-savings, for management of 8 factories in the garment & textile industry.	MIME (Dept. of Industrial Environment)	SECO	UNIDO & MIME (Dept. of Industrial Environment)	garment sector	TBD	Garment Sector	
Other									
Assessments									
	ADB Private sector assessment	Research on private sector and drafting of a private sector development strategy to prepare for \$15m SME Loan and RGC's policy formulation.	MIME		ADB TA		Phnom Penh		
	ADB SME Sector Development Program	SME Loan Project Preparatory Technical Assistance finished; project plan developed; follow-up appraisal to be conducted in Sept.; hope to sign loan by Dec. 2004	MIME		ADB TA	MIME & RGC	Phnom Penh		
	ADB Preventing Poverty and Empowering Female Garment Workers Affected by the changing international trade environment	Situational analysis of potential effects to the industry and labor law, given the changing trade environment. Socio-economic survey of garment workers conducted.	MOC		ADB TA	MOC	Phnom Penh	Garment	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	JICA The Feasibility Study on Establishment of Open Paddy Market in Cambodia	In order to introduce an open paddy market to Cambodia, where rice trading will be regulated and farmers will have access to buyers and fair price information, JICA is conducting a series of studies and analysis of the present situation in 13 provinces (Battambang, Banteay Meanchey, Siem Reap, Kg. Chhnang, Kg. Speu, Takeo, Prey Veang, Kg. Thom, Kampot, Pursat, Kg. Cham, Kandal, and Svay Rieng). Based on this, JICA will determine the feasibility of establishing an open paddy market as a pilot project in 3 - 4 provinces.	MOC (Export Promotion Dept.) & MAFF	JICA	JV (private consulting firms)	Rice farmers	Pilot project implemented in Prey Veng Province.	Agriculture: rice	
	JICA Study on Regional Development of the Phnom Penh – Sihanoukville Growth Corridor	This study has focused on encouraging industrial development of the corridor in close relationship with Sihanoukville Special Promotion Zone (SPZ). A feasibility study on the said EPZ has also conducted. The study was completed in June.	MOC (Export Promotion Dept.)	JICA	Nippon Koei Co., LTD	MOC, Municipality of Sihanoukville	Phnom Penh, Sihanoukville		
	JICA Study on Integrated Master Plan for Sustainable Development of Siem Reap and Angkor Town (planned)	Project components will be decided through consultation among stakeholders. Study will look at how tourism development can be sustained while maintaining environmental control and governmental services for residents. Will also study how to improve the quality of locally grown food and encourage hotels to use local agricultural products.	MLMUPC, APSARA	JICA			Siem Reap	Tourism	
	JICA Study on Standardization of safety and quality of food and agricultural products (planned)	Project components will be decided through consultation among stakeholders.	MOC (Quality Control Dept.), MIME (Industrial Technique Dept.), MAFF	JICA			Phnom Penh	Agriculture: Food Safety	
	JICA Economic Policy Study (planned)	Study will focus on FDI Promotion. Detailed study Project components will be decided through consultation among stakeholders.	Cambodia Investment Board of CDC, MOC, MIME	JICA			Phnom Penh		

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	UNDP TRADE/IF Phase II, Module 1: Up-dating of the Diagnostic Trade Integration Study (DTIS) and incorporation of the results of the Human Development Impact Analysis (HDIA) of trade reforms with the DTIS and TRTA Matrix - planned	Up-date DTIS: Bring the Human Development needs to the core of trade policy design and implementation, and update the TRTA Matrix: Identify gaps in the TRTA and allow for tailor-made solutions and greater coordination of the TRTA	MOC		MOC, UNDP, & ITC	Private sector, Government	Phnom Penh		
	UNDP TRADE/IF Phase II, Module 3: HDIA of trade reforms and promotion of inclusive policy processes - planned	HDIA of trade reforms: follow-up activities of the Koh Kong EPZ Social Impact Assessment (SIA) study, HDIA of WTO accession, and public outreach activities to establish mechanisms to disseminate information and allow public participation in trade policy making. Sectoral studies of agriculture, fisheries, garments, and silk/handicrafts to be conducted.	MOC		MOC & UNDP	private sector (particularly farmers, micro- & SME entrepreneurs, government	TBD	Agriculture, fisheries, garments, and silk/handicra fts	
	UNDP Growing Sustainable Businesses - planned	Assess potential to develop linkages between Cambodian suppliers or distributors and multi-nationals in sectors such as energy, tourism and agro-processing to develop a programme.	TBD		UNDP	tourism and agri-products	TBD	Tourism and agriculture	
	UNCTAD Blue Book on Best Investment Practices	As a follow-up to the Investment Guide to Cambodia, the Blue Book will identify measureable actions to improve investment in Cambodia.	CDC	JBIC	UNCTAD	private sector	Phnom Penh		
	USAID Provincial SME constraints Survey	Provincial level survey on constraints faced by SMEs.	TAF	USAID	TAF				
	USAID Garment Sector Assessment	Garment Sector Assessment: looking at labor productivity and loss of jobs.		USAID	Nathan Associates			Garment Sector	

Technical Area	Donor/ Practitioner & project name	Project Approach	Local Counterparts	Donor	Practitioner	Target Beneficiaries	Project Locations	Sector	Technical Focus Area Description
	World Bank Poverty Reduction Support Credit (PRSC), PSD Component	Design and negotiation of the PSD Component of the upcoming PRSC	MEF, MOC	World Bank	N/A	Private sector, Government	National		
	World Bank Poverty & Social Impact Assessment of WTO	Undertaking a quantitative assessment of impact of WTO on poverty and vulnerable segments, design of mitigation strategies	MOC	World Bank	World Bank researchers	Government	National		