



Aluminum-Zinc – Mabati Rolling Mills, Kenya

Metals



- **Sector Track Record:** U\$467 million portfolio - 26 companies in 18 countries
- **Key Clients:** Tata Steel, ISD, OMK, Stomana, Mabati
- **Case Study:** Mabati Rolling Mills – (Kenya)
 - ✓ IFC Investment: US\$11.5 million loan
 - ✓ Use of investment: To build and commission a hot dip galvanizing plant in Kenya (Aluminum-Zinc coating for the roofing market in East Africa)
 - ✓ Client's Objective: Replace two existing old technology facilities with a single new technology unit
- **Client Challenge:** To sustain profitability during potential down cycles in the steel and construction sectors
- **IFC Value:** Providing foreign currency resources to a Kenyan company
- **Industry Value:** Use of new technology to produce highest quality galvanized and corrosion-resistant products
- **Economic Results:** Plant operating at 120% design capacity. Client now investing in similar new projects in Africa