

Global Trade Finance Program (GTFP)

2nd Annual GTFP Bank Partners Meeting

Program Agenda

Day One — Wednesday, October 22, 2008
(Venue: Maison des Arts & Metiers, 9 bis, avenue d'Iena)

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| 8:30 — 9:30 am | Registration and Continental Breakfast |
| 9:30 — 10:15 am | Welcome & Introduction
<i>Georgina Baker — Director</i>
GTFP Today
<i>Bonnie Galat — GTFP Head, Marketing & Distribution</i>
<i>Scott Stevenson — GTFP Manager</i> |
| 10:15 -10:45 am | Global Market Conditions and Implications for Trade
<i>Andrew Burns — Lead Economist, World Bank, Washington DC</i> |
| 10:45 -11:15 am | Coffee/Tea & Networking Break |
| 11:15 – 11:45 am | Africa Focus: ECOBANK — A Regional Network Bank Shares its View of Regional Integration
<i>David Lawson — Head, Transaction Banking, ECOBANK</i> |
| 11:45 -12:30 am | Market Turbulence: Strategies for an Uncertain Time
<i>James Cunningham — Vice President, Political Risks Department, Marsh Specialty Operations, Ltd.</i>
<i>Aly Siby — Vice President, Head of Correspondent Banking, Africa-FIMBank</i>
<i>Uwe Noll, Director — Head of FI and Country Risk Sales, Deutsche Bank</i>
<i>Conor O'Dowd — Executive Director, Global Distribution-JPMorgan Chase Bank</i>
<i>Moderator: Rogers LeBaron — Senior Advisor-IFC GTFP</i> |
| 12:30 — 2:00 pm | Lunch |
| 2:00 — 2:45 pm | GTFP: When the Going Gets Rough ... Experiences in Difficult Times
<i>Maurice Iskandar — Head of Corporate Banking, Head of International Division, Banque Libano-Francaise, Lebanon</i>
<i>Hashim Shawa — General Manager, Bank of Palestine, West Bank</i>
<i>Moderator: Priyamvada Singh — Regional Head, Middle East & Asia-IFC GTFP</i> |
| 2:45 — 3:30 pm | Creating an International Standard of Risk Management in Trade
<i>John Lavers — Assistant Director of ICC Financial Investigation Bureau</i> |
| 3:30 — 4:00 pm | Coffee/Tea & Networking Break |

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- 4:00 — 4:45 pm **Operating in Global Markets in Times of Tight Liquidity**
John McNaughton — Managing Director, Ursa Bank, Russia
Luu thi Anh Xuan — Deputy Chief Executive Officer, Techcombank, Vietnam
Tariq Khan — General Manager, Habib Bank, Pakistan
Moderator: Mark Rozanski — Regional Head, Europe & Central Asia Trade-IFC GTFP
- 4:45 — 5:15 pm **KYC – IFC’s Project to Improve the Flow of Information Amongst Banks**
Bruno Wylter — President, Wylter Associates, Experts in Banking Operations, Systems & Compliance
- 5:15 — 6:00 pm **Post Credit Crunch — How Resilient are Trade Finance Structures & What to Do If Transactions Start to Go Wrong**
Mr. Geoffrey Wynne — Partner, Denton Wilde Sapte LLP
- 6:00 — 9:00 pm **Cocktail Reception — Sponsored by Denton Wilde Sapte LLP**

Day Two — Thursday, October 23, 2008

(Change of Venue: BNP Paribas, 5 avenue Kleber)

- 9:00 — 9:30 am **Continental Breakfast**
- 9:30 — 10:15 am **ICC as a Resource for Trade Bankers**
Dr. Georges Affaki — Global Head of Energy, Commodities, Export & Projects Legal Affairs-BNP Paribas, and Vice Chairman-ICC Banking Commission
Jason Fry — Secretary General, ICC Court of International Arbitration
- 10:15 — 10:30 am **UCP 600 — Snapshot of the First Year**
Vincent O’Brien — Director, eBSI (electronic Business School of Ireland)
- 10:30 — 10:45 am **Coffee/Tea & Networking Break**
- 10:45 — 11:30 am **Financing the SME Exporters of Latin America**
Luiz Mazagao — CEO, Banco Indusval, Brazil
Paulo Celso del Ciampo — Director, International Department, BICBANCO, Brazil
Angelina Falcão — Head of Correspondent Banking, Banco Portugues de Negocios, Brazil
Pablo Canale — Head of Trade Finance, Banco Supervielle, Argentina
Moderator: Antonio Alves — Regional Head, LAC Trade-IFC GTFP
- 11:30 — 12:00 pm **GTFP Awards Ceremony & Closing Comments**
- 12:00 — 2:00 pm **Joint IFC/ICC Luncheon**