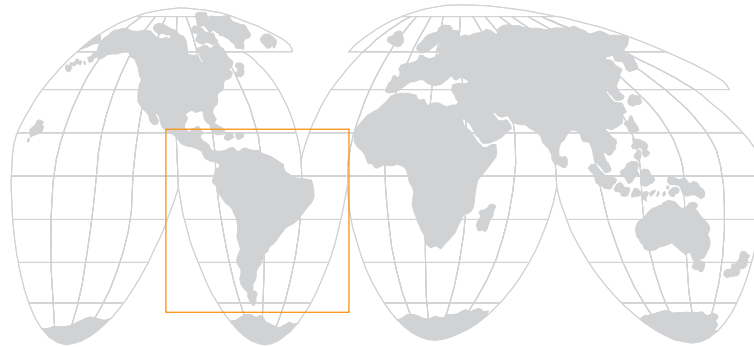


IFC and Housing Finance



L A T I N A M E R I C A

Much of IFC's housing finance work has taken place in the Latin America and Caribbean region. The environment in many nations in this region has been conducive to developing this sector, due to several reasons:

- Stabilization of the financial sector for many of the countries—improved banking systems, advancement to retail credit and privatization of the pension systems
- Commitment by governments to support increased private sector participation in housing finance
- Reforms to upgrade the legal and regulatory climate
- Influence of the vibrant US housing finance markets

IFC is playing a major role in advancing mortgage finance products for both the primary and secondary mortgage markets in Latin America and

the Caribbean. More importantly, IFC is experimenting with new structures, such as Revolving Collateralized Mortgage Credit Local Currency Lines in Mexico, Partial Credit Guarantees for both MBS and the first securitization of non-performing mortgage loans in Colombia, and support for remittance-backed mortgages with La Hipotecaria in Panama.

Going forward, efforts in Latin America will also focus on expansion of activities to other countries in Central America, Brazil, the Caribbean and the Andean region. Each of these areas has unique challenges, but with the challenges come additional opportunities for innovation.

IFC has disbursed, committed, or approved transactions worth US\$2.5 billion throughout the region. The table below provides examples of IFC approved and committed transactions.

PRIMARY MARKETS			
General Hipotecario, México Su Casita, Mexico	Equity Equity, Construction Finance Facility	Hipotecario Credito y Casa, Mexico La Hipotecario, Panama	Revolving Mortgage Warehousing Line Revolving Mortgage Warehousing Line
Su Casita, Mexico (Issuer)	Mezanine tranche, mortgage backed bonds	Banco Agricola, El Salvador Interbank, Peru	Mortgage Credit Line Revolving Mortgage Warehousing Line
Banco Hipotecario, Argentina	US Commercial Paper Program		
Hipotecario Nacional, Mexico	Revolving Mortgage Warehousing Line		
SECONDARY MARKETS			
BACS, Argentina BACS, Argentina Hitos, Colombia	Equity Warehouse Line of Credit Equity	Hitos, Colombia Home Mortgage Bank, Trinidad Eastern Caribbean HMB, St.Kitts	Partial guarantee of senior bonds, NPL Equity Equity