

Advantage Cochin

COCHIN - ON THE MAIN TRADE ROUTE FROM SUEZ CANAL TO FAR EAST



The Cochin SEZ

- Cochin Zone started as an EPZ in 1986
- Run directly by the Commerce Department of the Central Govt.
- Customs Personnel on deputation to Zone
- Investment in infrastructure wholly by Central Government
- Zone converted as an SEZ in November 2000

	<u>Exports in</u> <u>million</u> <u>USD</u>	<u>Investment</u> <u>in mn</u> <u>Rupees</u>	<u>Employment</u>
1986-87	0.74	67.4	56
1999-2000	55.82	2700	4591
2003-04	87.91	2835	5259

Trends in technology upgradation at CSEZ

- **Electronic Hardware**: **From** Contract Manufacture as per specifications & designs from foreign principals, on equipment supplied by them **To** in-house & University (CUSAT) associated R&D for product development, design centres
- **Latex Gloves**: New varieties, retail packaging, new materials, brand building, ISO Certification of manufacturing facility
- **Wood processing**: New technologies, giving new uses to rubber wood
- **Spice processing**: Fully automated Steam sterilization system

Factors working for CSEZ

- **Geo-strategic locational advantage of Cochin**
- **Proximity to seaport & international airport**
- **Good Social infrastructure in Cochin**
- **Good law & order situation**
- **Good infrastructure within the Zone**
- **Plentiful labour supply**
- **Fast-track clearances at the Zone**
- **Protection from State-level regulations & regulatory agencies**
- **Helpful Zone administration & escort services**
- **24/7 Customs Services**



The Cochin SEZ. It's just plain business sense.

Foreign Zones have always attracted Indian businesses. For the sheer ease of doing business, as well as for the superior infrastructure available. We have now created for you at Cochin a foreign territory in India for trade, duties and tariffs.

The emerging multi-modal hub
Cochin SEZ
 A Foreign Territory In India

Presenting the Cochin SEZ. Where easy start-up approvals await you. Foreign corporates can use Branch Offices for all operations. Indian entities can start up as a separate division and obtain automatic approvals for 100% FDIs.

Where hassle-free procedures are a way of life. Where self-declaration is a norm. Where Customs are ever present for clearances. Where you enjoy 10-year corporate Income Tax exemption. Where infrastructure is reliable.

The Cochin SEZ has advantages aplenty * totally localised clearances * cheapest bandwidth * instantaneous power, water & telecom connections * dedicated power & water supply * effluent treatment system * lowest power & water costs * quickest customs clearances * highly productive skilled labour * excellent airport/seaport connectivity * single largest employment destination in Kerala.



Come, be a part of Cochin SEZ!



For details contact; mail@csez.com or visit www.csez.com or call +91 484 241 3222

The Things that could have been better for CSEZ

- **Larger area: bigger investments now excluded**
- **Better image for Kerala State as an investment destination**
- **Better awareness of Cochin as a possible investment destination**
- **More of overseas marketing & promotion**
- **More user-friendly Customs procedures with computerised Customs clearances**
- **Direct flights to important world cities & direct sailings to important markets**
- **De-emphasizing export orientation of SEZ units, and avoiding local market access**
- **Lack of a critical mass of industries in Cochin, impeding spare part supply, subcontracting, etc**

Changes in Policy required for improving functioning of SEZs, and establishing newer & more successful SEZs

- **‘Single-windowing’ of Commerce, Customs & Developer functions, as at Jebel Ali Free Zone: one man in charge of all**
- **SEZ Act at Central & State Government levels to give policy direction, reduce investors’ risks**
- **Remove export orientation, and exclusion of local market access**
- **De-emphasize in-house manufacturing in SEZs; value-addition even through trading should attract incentives**

Master Plan for Cochin SEZ

Cochin Seaport

Cochin SEZ Phase II

Hub Container
Transshipment
Terminal

Bunkering Terminal

Ship Repair Facility

LNG Terminal

1040 acre SEZ

Cochin SEZ
Phase I The
Existing SEZ

Cochin Airport-Seaport Highway

Cochin International Airport

Cochin SEZ Phase III

Regional Hub

Aircraft
Maintenance
Facility

Refuelling Hub

Multi-Modal Cargo
Complex

300 acre SEZ

Infrastructure Provision at Cochin SEZ

- **Phase I**: All infrastructure was provided by Central Government (Power substation, water & effluent treatment systems, factory sheds, etc.)
- **Phase II**: Infrastructure provision through Public-Private Partnerships
 - Software Complex costing 10 million USD being put up by private developer on Zone land given on long lease
 - Developer incentivated through income tax exemptions & duty-free provision of building material
- **Phase III**: Cochin Port SEZ
 - Dubai Ports Intl has bid for investing in & running the Port
 - Associated projects now being marketed
 - Final approval made conditional on State Government's enactment of State SEZ Act enshrining its commitments