

Dear Friends and Colleagues,

This month, we are featuring a conversation between Farid Fezoua, Global Director of Health and Education at IFC, and Jeff Gui, General Manager for the Middle East and Africa at Mindray, a leading manufacturer and supplier of high-quality medical devices. This interesting conversation occurred at IFC's 9th Global Private Health Conference in Cape Town earlier this year.

As always, we welcome comments and suggestions for innovative health leaders who we can interview for our newsletter. Please feel free to contact me directly, or our communications team lead, Aliza Marcus, at amarcus@ifc.org.

Regards,

Zeynep Kantur
Global Head of Health, IFC

Expert Voices: An Interview with Jeff Gui, Mindray's General Manager for the Middle East and Africa

Building resilient health systems and helping countries realize their universal health coverage goals requires strengthening all parts of the healthcare ecosystem. Listen to Farid and Jeff's conversation [here](#).



In The News

To help build the resilience and growth of the health sector, IFC and the Ministry of Health of Indonesia [recently launched](#) the Indonesian Health Sector Growth Program. Makhtar Diop, IFC Managing Director; Farid Fezoua, Global Director for Health and Education, and Giles Newmarch, a Senior Investment Officer, joined leaders from 40 Indonesian and

global health companies to discuss the future of the pharmaceutical, vaccine, and med-tech sectors.

The hospital network in Uzbekistan originally was designed to treat single illnesses, like cancer or heart disease, requiring patients with more than one diagnosis to seek treatment at multiple facilities. IFC recently announced a [public-private collaboration](#) with the government to build modern hospitals equipped to treat patients with more complex conditions.

Kenyan healthcare provider Avenue Group currently serves more than 430,000 patients annually and aspires to boost its patient reach by 20 percent over the next five years. Through a [\\$12.7 million loan](#) from IFC, Avenue will be able to build new facilities and upgrade existing hospitals and clinics to improve its primary care offering.

IQ-Healthcare Webinar

Preventing falls, reducing the spread of hospital-acquired infections, and taking other steps to improve patient safety cost money. Are these investments worth making? IFC's IQ-Healthcare team [hosted a webinar](#) to discuss why investments in healthcare quality are essential, how to demonstrate the business case for management, and how to measure its financial outcomes.

IFC Insights

[IFC recently interviewed Biovac](#) CEO Dr. Morena Makhoana about the future of vaccine production in Africa. "We already have more manufacturers that have come up in the past three years, and we need to support them and make sure that we are on a sustainable footing as an industry. I think the future is looking bright but the path to getting there may not be as easy as others would think," said Dr. Makhoana.

Last month, [we spoke with Eurofarma](#) Vice President of International Business and Innovation Marco Billi on sustained growth, innovation, and being digitally savvy. The Brazilian pharmaceutical leader recently partnered with IFC's DigiPharma team to execute a digital transformation strategy to improve operational efficiency, increase customer satisfaction, and reduce expenses.



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