## **Advisory Results**

Through our advisory programs, we work with clients, including companies, financial institutions, industries, and governments, to transform ideas into increased private sector investment, green growth, inclusive job creation, and bankable projects. We help establish the necessary conditions that will attract capital, enabling the private sector to grow.

CV22

Learn more about IFC's <u>Advisory</u> work.

## **Development Reach by IFC's Advisory Clients**

	CY22 RESULTS
Retail Payment & Mobile Banking	
Number of non-cash retail transactions (millions)	899.2
Value of non-cash retail transactions (\$ millions)	34,247.7
Credit Infrastructure	
Collateral registries or credit bureaus created or improved	1
SMEs & Microenterprises receiving loans secured with movable property	86,927
Financing facilitated (\$ millions)	49,433.1
Agribusiness	
Farmers reached	239,610
Corporate Governance	
Financing facilitated (\$ millions)	832.2
Energy & Resource Efficiency	
Financing facilitated (\$ millions)	515.5
People with access to improved services	793,700
Public-Private Partnerships	
PPP that reached commercial close	8
Private financing estimated at commercial close (\$ millions)	7,014.0
People expected with access to improved infrastructure and health services (millions)	4.4
Improving Business Environment	
Number of investment climate reforms	18
Direct compliance cost savings (\$ millions)	3
Investment promotion (\$ millions)	568.5

## Advisory Services Development Effectiveness Score, FY23 vs. FY22

	FY23	FY22
IFC Total	61%	74%
By Region'		
Africa	49%	89%
South Asia	77%	54%
East Asia and the Pacific	53%	55%
Latin America and the Caribbean	67%	67%
Central Asia and Türkiye	100%	100%
Middle East	88%	60%
Europe	67%	100%
Global	50%	100%
By Industry <sup>2</sup>		
Financial Institutions Group	72%	74%
Manufacturing, Agribusiness & Services	67%	43%
Infrastructure & Natural Resources	71%	71%
Transaction Advisory	53%	67%
Other Advisory, including Environment, Social & Governance	89%	100%
Creating Markets Regional Advisory	43%	69%

1. The FY22 DE score for Europe and Central Asia & Türkiye are based on less than 5 rated projects. The FY23 DE score for Global is based on less than 5 rated projects.

2. The FY22 DE score for Manufacturing, Agribusiness & Services and Infrastructure & Natural Resources are based on less than 10 rated projects. There is no rated project for Disruptive Technologies & Funds in FY22. The FY23 DE score for Disruptive Technologies & Funds, Infrastructure & Natural Resources and Other Advisory, including Environment, Social & Governance are based on less than 10 rated projects.